



# ASC Newz-Break

**ASC—Your Partner. Your Resource. Your Voice.**  
**May 2005**



758 University Avenue, Sacramento, CA 95825 Phone: 1-800-810-4272

Watch your fax machine, email inboxes or visit our website at [www.ascca.com](http://www.ascca.com) for more updates!

## June Team Weekend Registration Information!

Due to the concern expressed by the Board of Directors and Chapter Representatives at the March Team Weekend regarding our upcoming June Team Weekend, we were directed to make the meeting a two-day event. As a result of planning constraints, all facilities in Fresno were booked. However, we were able to secure the Doubletree Hotel, Bakersfield at the last minute. Due to the short notice to the hotel, you must reserve your room by **May 25<sup>th</sup>** to receive the ASCCA Group Rate. Any reservations made after this date are subject to full published hotel rates. Rooms are not guaranteed to be available after our cut off date. We understand this is short notice and we apologize for any inconvenience this may have caused you.

**As an incentive to register for the Team Weekend right away**, the Bakersfield Chapter, has graciously donated 40 tickets to the Mesa Marin Raceway on Saturday, June 25<sup>th</sup>. The Race will feature: NASCAR Late Models "Firecracker 100", Crystal Pools Street Stocks, Havoline Racing Revolution Sport Compact Series, ChevronTexaco High School Racing Series and fireworks. So, the first 40 people to register for the June Team Weekend will receive FREE tickets to the races! Just fill out your registration form online at [www.ascca.com](http://www.ascca.com) or fax your form to (916) 924-6702. You will be notified by ASCCA Staff if you have received the free tickets. If you are not one of the first 40 people to register, you can still attend by purchasing tickets to this event at the Raceway for \$20-25.

We look forward to seeing you all at the June Team Weekend and appreciate your cooperation! Please let us know if you need any assistance with your travel planning. We are certainly available to assist you.

## JUNE 2005 TEAM WEEKEND

- JUNE 25-26, 2005
- DOUBLETREE HOTEL BAKERSFIELD  
3100 Camino Del Rio Court  
Bakersfield, CA 93308  
(661)323-7111

## SCHEDULE OF EVENTS:

### Saturday, June 25, 2005

8:00am—12:00pm Committee Meetings – *Lake Rooms*  
12:15pm—1:15pm Joint Board/Chapter Luncheon –  
*Lake Rooms*  
1:30pm—4:30pm Chapter Representatives Meeting –  
*Buena Vista Room*  
After Meetings - *Mesa Marin Raceway*

### Sunday, June 26, 2005

9:00am—12:00pm Board of Directors Meeting – *Buena Vista Room*  
12:00pm—1:00pm Lunch on your own  
1:00pm—3:00pm ASCIS Management Committee Meeting – *Lake Rooms*

## ROOM RESERVATIONS:

All attendees must make their own room reservations. All reservations can be made online at [www.doubletree.com](http://www.doubletree.com) or by calling (800)222-8733. Our room rate is \$99/night. Mention "Automotive Service Councils of California" or group code "ASCC" in order to get your special room rate.

## PARKING:

Onsite parking is available at the hotel for a charge of \$3.00/night for overnight guests. There are no parking charges for day guests.

## TRANSPORTATION:

The nearest Airport to the Doubletree Hotel Bakersfield is MEADOWS FIELD AIRPORT (BFL). Complimentary Shuttle service to and from MEADOWS FIELD AIRPORT is available through the hotel for registered Hotel guests.

Questions? Contact Elizabeth Hicks at the ASC Headquarters Office at (916) 924-9054 or [elizabeth@ascca.com](mailto:elizabeth@ascca.com).

## **Chapter Champion Pilot Program**

Based on discussion that took place at last March's Team Weekend, the idea of a "Chapter Champion" was developed. More information on this subject will be coming to you soon, but suffice it to say that this is an idea that will not only help ASCIS, but also have a positive financial impact on participating chapters. Stay tuned for more information . . .

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### **ASCCA Governance Committee**

The ASCCA Governance Committee was formed in response to research done during the ASCCA Visioning process that we went through in the 4<sup>th</sup> quarter of 2004 and the 1<sup>st</sup> quarter of this year. That research identified a number of issues that many members felt could use some closer examination in regards to the roles of the ASCCA Chapter Representatives and other leadership bodies within the organization including the ASCCA Board of Directors and Committees. The formation of this task force was announced at the March Team Weekend. In addition to ASCCA volunteers, Mark Alcorn of Alcorn and Associates has been retained to be the facilitator for the work of the task force.

The next meeting of the ASCCA Governance Task Force will be held on Monday, May 16, 2005 at 6:00 pm and the Committee's agendas and minutes will be available soon for viewing on the ASCCA website, [www.ascca.com](http://www.ascca.com). All ASCCA members are invited to participate in this conference call; however, all discussion needs to be limited to the members of the Task Force at this time, for time-constraint reasons. The ASCCA membership will be kept fully informed of the activities of the Governance Task Force and the opportunity for public comment will be given at several stages in this process. At those times, all members will be invited to provide their input to the Task Force.

If you have questions about the Governance Task Force or would like to participate in the conference call, please call any of the Board of Directors or Task Force members. For Committee contact information, please call the ASCCA main-office at (800)810-4272 or email us at [info@ascca.com](mailto:info@ascca.com).

### **ASCCA Backed Workers' Comp Director Wins Senate Confirmation**

On April 27, 2005, the Senate voted to keep workers' compensation rates down by confirming ASCCA supported Andrea Hoch as the Director of Workers' Compensation.

Hoch, who was named to head the Division of Workers' Compensation in April 2004 by Governor Schwarzenegger, was key in implementing the reforms contained in the ASCCA supported workers' compensation package, SB 899. These reforms, including medical provider networks and medical treatment guidelines, resulted in rate reductions for many California employers.

Hoch's regulatory actions have brought much needed clarity to a number of crucial changes in law regarding the workers' compensation system. These clarifications have helped the system to run more efficiently.

Workers' compensation reform has headed off a 17.7% increase in rates and instead delivered a 16.5% average reduction in rates. Overall workers' compensation costs have been lowered from the all-time high of \$6.39 per \$100 of payroll down to \$5.34 at the beginning of 2005 and the Workers' Compensation Insurance Rating Bureau has issued a preliminary recommendation that rates be reduced at least another 10.4% in July.

ASCCA would like to thank everyone who contacted members of Senate Rules in support of Hoch's confirmation! We did it!

~ *California Chamber of Commerce*

### **Automotive Training Institute/ASCCA Partnership**

The Automotive Training Institute is partnering with ASCCA to help shop owner's realize their shop's potential. We've generated nearly 100 million dollars in new cash for our independent shop owner clients in the last 3 years alone! Automotive Training Institute was named Number One training/coaching company by Frost & Sullivan. We're offering one-day workshops throughout California with a discounted rate for ASCCA shops.

We have one day workshops scheduled May 15, 2005 in Sacramento, May 22, 2005 in Los Angeles, and June 5, 2005 in Petaluma. For more information please call (866)389-7999.

### **Workers' Comp July Renewals**

I would like to personally encourage each and every one of you to look at ASC Insurance Services for all of your insurance needs, especially if you have a July renewal.

As many of you know, ASCCA relies on ASCIS for much of its operating budget each year, and while the recent decrease in workers' comp costs is good for each of us on an individual basis, it represents a significant decrease in income to ASCCA in the coming year. Next year alone, ASCCA may be looking at a \$50,000 shortfall if ASCIS isn't able to make up this difference with new policies in 2005 and 2006.

That being said, I hope that all of you Chapter Representatives out there will talk to your chapter members and promote the benefits of ASCIS and the importance of supporting ASC through purchasing lines of insurance, such as garage keepers', auto, homeowners', medical, dental, and life.

Workers' comp July rates should be available June 1, 2005. So, if you have any questions at all about insurance or would like an insurance quote, **PLEASE** call Shannon or Lorraine with ASCIS at (916) 609-8396 or (916) 609-8402.

~ *Dan Fogle, ASCCA Vice-President*

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