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> PRESIDENT'S MESSAGE

Thank You, ASCCA Members & SUPPORTERS!

WOW! How time flies. Our first 2015 Team Weekend in February got off to a great start in a new Sacramento location, committees were announced, new board members were introduced and Dennis Montalbano was welcomed as our new vice president. All committees began their tasks and we were off and running for 2015!

I was able to visit Chapter 5 and then Chapter 14.

I got a chance to speak to several shop owners during both visits and was well received at their respective dinner meetings. I thank both chapters for their hospitality. I was able to get an idea — by seeing a cross section — of the shapes and sizes of ASCCA members' shops, which include small and large shops, each with their own individuality. I plan to visit other chapters throughout the year.

ASCCA's Legislation Day had 20% more participation this year than last year and all participants were able to meet senators, assembly members and staff to discuss some of our concerns, including SB 3 and SB 8. We had two great speakers: Bureau of Automotive Repair (BAR) Chief Pat Dorias and Assembly Member Brian Jones. Both furnished invaluable information. ASCCA offers our sincere thanks to each of them. Also, I'd like to say thank you to ASCCA member John Eppstein for securing Brian Jones on short notice. Brian Jones was able to share his own bill and vision with us.

It's great to know we have support from these people and from many others who share ASCCA's concerns. I always enjoy the Capitol visit and seeing firsthand how the legislative system works. Thank you to ASCCA Government Committee chair Tracy Renee and ALL her hard-working members. Thanks also to all ASCCA members who took the time to participate.

ASCCA's Summer Conference is just around the corner! The 75th anniversary celebration is shaping up and the venue is on track to be the event of the year. Don't hesitate — sign up now and get ready for a full weekend. The Summer Conference is on track to have 40+ vendors, great instructors and informative classes. This is win/win for all. Added this year is a technical class for Spanish-speaking techs. There is something for

everyone, plus a chance to meet and mingle with shop owners from across the state. And don't forget about the main raffle prize from AESWAVE: a 4-channel PICO scope diagnostic kit with a \$3,127+ value! Plus there are other prizes and happenings.

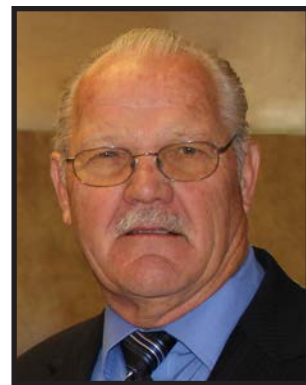
Check the website, look at the *Parts & People* article, tell everyone and join us June 12-14 at the Irvine Marriott Hotel. I want to say thanks to Summer Conference chair Jack Scrafield and his crew, as well as to ETI chair Steve Elstins and his crew, for a joint effort in this production. This is our 75th anniversary, it's going to be special, so don't miss it!

The countertop display contest is in progress. Thank you to Public Relations Committee Chair Dennis Montalbano and his crew for their help. Who will win? NorCal? SoCal? Does either team have a strategy to take over the lead? It might be decided at the contest's end per last year so get on board, put your display in front of your customers, take your picture, send it in and at the same time let's establish ASCCA as a household name.

Membership has launched the "75 for 75" campaign. The first 75 new members to sign up will pay \$75 for the remaining calendar year (see the website for details) in support of our 75th anniversary. Thank you to Mary Kemnitz and her committee members for their efforts. I also want to thank several chapters for adding additional savings in their own chapters and supporting this important campaign. A new member can use the ASCCA Advantage offers from our vendors and maintain a membership for a very low cost, plus receive other great deals and services. ASCCA doesn't cost — it pays!

Remember to use all the resources available to members, monitor TeamTalk, check the website, support your ASCCA-endorsed vendors, and attend your local chapter meetings and events, and you will be the most-informed California shop owner. I am grateful to all volunteer members in each committee as well as to Gloria Peterson and her staff at AMG. It is this teamwork that makes ASCCA thrive, grow and become noticed as an industry participant. Thanks to all you members for your support and I will see you at the Summer Conference! ■

Steve Vanlandingham
ASCCA President 2015





Go for the Gold in the ASCCA 2015 Digital Olympics

"An immediate benefit for me is better communication with customers. SmartFlow lets me point out past recommended services with their inspection so they can approve them right on the spot. I saw a \$10,000 increase in business last month."

Jason Simms - Kensington Service Station



Race for the Highest Increase in Shop Productivity and Average Repair Order

In the coming weeks ASCCA together with AutoVitals will launch an educational program aimed at helping ASCCA shops gain significant boosts in technician and service advisor productivity while improving communication to the motorist with dealership grade professional inspection results.

This program is available free to all ASCCA members and will demonstrate to each participating shop exactly how digital inspections will substantially improve their bottom line. Not on paper, but with actual results and statistics from their shop.

Through live webinars, interactive training, onsite visits and chapter meetings, participating Olympic teams will gain education and earn points that will be judged along with metrics gathered at their shop to determine who will take home medals at the end of the summer.

The Opening Ceremonies will be held at Summer Conference but pre-Olympic heats are open to everyone who wants to get a leg up on the competition. Be a Leader and start collecting points today!

Road to the Gold

Pre-Olympic Heats

Torch Lighting Ceremony at Summer Conference

Warm Ups

- Weekly hands-on webinars for participating teams.
- All teams required to use a tablet.
- 1st 5th 10th and 15th teams get a \$150 off coupon for tablet/case
- Follow-up self training with quizzes available on-demand

Initial Races

- Additional training
- Medal points awarded for reaching milestones

Medal Ceremony

- Live awards webcast
- Presentation of results
- Best Practices

Don't Be Last Across the Finish Line

Become a Leader at www.AutoVitals.com/olympics

The first 10 to sign up receive a \$150 discount on a tablet / case



LEGISLATIVE DAY

Featured Meetings with 86 Legislators

By **James Justus**

Vice Chair, ASCCA Government Affairs Committee, Chapter 24 Member



BILLS DISCUSSED THIS YEAR:

SB 8 (Hertzberg)

SB 3 (Leno)

AB 873 (Jones)

Another Legislative Day has come and gone. This year's, held on April 14, was the best ever with a 20% increase in attendance over last year.

The day began in the Eureka Room at the State Capitol. Our state president, Steve Vanlandingham, welcomed everyone and introduced our special guest, Pat Dorais, chief of the Bureau of Automotive Repair (BAR). Mr. Dorais gave an overview of recent BAR activities and praised ASCCA for creating the excellent working relationship we have with BAR.

Jack Molodanof, ASCCA's legislative advocate, was next on the agenda. Jack briefed us on the bills we were going to be discussing with our elected officials. He also spoke about some of the "do's and don'ts" when meeting with legislators.

Afterwards, we moved on to our legislative appointments — 86 meetings with legislators were scheduled for our group by ASCCA staff.

We discussed three bills with the legislators and their staff:

- SB 8 (Hertzberg),
which would extend a sales tax to our labor operations
- SB 3 (Leno),
which would increase the minimum wage in California
- AB 873 (Jones),
which would give BAR the authority to redefine what constitutes a "minor repair" in our industry

In addition, we provided the legislators with a copy of the ASCCA Telematics Guiding Principles. Our members did an outstanding job communicating our concerns to their elected representatives.

Our special guest speaker during our luncheon period was Assembly Member Brian Jones (kudos to John Eppstein of Chapter 24 for confirming Mr. Jones). Mr. Jones is the author of AB 873 — one of the bills we are supporting. He gave a lively presentation and is definitely in our corner fighting for our industry.

A special thank you to ASCCA board member Jeff Stich, who attended Legislative Day even though he had suffered a heart attack two weeks prior to the event. **NOW THAT'S A DEDICATED MEMBER!** Jeff also gave us a passionate talk about how important Legislative Day is to him and why all of us should participate in communicating with our elected officials. Thanks, Jeff, and thanks to everyone who attended and made this the best Legislative Day ever. ■



7



8



9



10

PHOTOS

1 Chapter 20 2 David Bauld, Declan Kavanagh, Cindy Brown, Ira Newman
3 Chapter 20 with Assembly Member Susan Bonilla 4 Pat Dorais, Steve Vanlandingham 5 Chapter 20 6 Steve Vanlandingham, Brian Jones, John Eppstein 7 Assembly Member Brian Jones 8 John Eppstein 9 Jack Molodanof 10 Steve Vanlandingham and CAA's David McClure



LEGISLATIVE REPORT



Jack Molodanof, Esq.
ASCCA Legislative Advocate

SB 3 (Leno) —

Minimum Wage: Annual Adjustment

ASCCA Position: OPPOSE

This bill would increase the minimum wage on January 1, 2016 to not less than \$11.00 an hour and then increase it to not less than \$13.00 an hour on July 1, 2017. Thereafter, starting on Jan 1, 2019, the minimum wage would increase based on the Consumer Price Index.

SB 8 (Hertzberg) —

Taxation

ASCCA Position: CONCERNS

This is a major tax reform bill which intends to expand the state portion of the sales tax to all services (including automotive labor), except for health care services, educational services and very small businesses with under \$100,000 in gross sales. The bill anticipates raising \$10 billion in new revenue for the state.

AB 873 (Jones) —

Automotive Repair

ASCCA Position: SUPPORT

This bill gives the DCA/BAR the authority to determine, through regulation, which automotive repair services are minor and which necessitate oversight.

SB 206 (Gaines)

On Board Diagnosis Systems

This bill would prohibit the State Air Resources Board from obtaining information from a motor vehicle's on-board diagnostic system unless the registered owner of the motor vehicle has provided written consent for the collection of that information.

AB 67 (Gonzalez) —

Double Pay on the Holiday Act of 2015

This bill requires an employer to pay at least 2 times the regular rate of pay to an employee for work on a family holiday. Family holiday means either December 25 or the 4th Thursday of November each year.

AB 550 (Waldron) —

Smog Check: Exemption: Fee

This bill would allow an owner of a motor vehicle that is subject to the smog check program to pay a specified smog abatement fee in lieu of passing a smog test if the motor vehicle meets specified criteria.

SB 148 (McGuire) —

Career Technical Education: Career and Job Skills

This bill would appropriate \$600 million to the Career Technical Education incentive grant program for local school districts, joint power authorities and regional occupational centers and programs (ROCPS).

REGULATORY

Smog Check

As of March 9, 2015 smog stations must use an OBD Inspection system (BAR-certified DAD) to test the following vehicles: 2000 and newer model-year gasoline powered vehicles (unless over 14,000 lbs) or those without OBD II; 1998 and newer diesel-powered vehicles and all hybrid vehicles. The BAR-97 EIS must not be used to inspect the above vehicles; all STAR-certified stations are required to have an OIS. More OIS information and training can be found on the BAR's website (www.bar.ca.gov).

BAR Regulations

The BAR continues to work on several regulation packages for the automotive repair industry, which ASCCA continues to provide input on and monitor. Regulations include: updating certification of schools and instructors and recognizing certification for non-technical training; creating new windshield installation standards; creating additional requirements for mobile service operators, including requiring BAR numbers on vehicles and Internet advertising; permitting authorizations of estimates by email and fax by electronic signature rather than "wet signatures" and streamlining the paperwork process; and updating disciplinary guidelines.

BAR continues to hold quarterly public BAR advisory meetings which provide updates and allow for opportunity for industry input.

Prop 65 Regulations

The Office of Environmental Health Hazard Assessment (OEHHA) is updating Prop 65 regulations, which will require businesses (including automotive repair facilities) to inform and provide public notice (e.g., posted signs) to Californians about possible hazards associated with: 1) breathing the air in their business work areas, and 2) skin contact with petroleum products, which can expose persons to chemicals known to cause cancer, birth defects and other reproductive harm. The regulations require new signs to be posted at public entrances, and the signs must contain a certain symbol, the word "WARNING," and specified language along with listing a website for more information. ASCCA submitted comments and recommendations to OEHHA to ensure that these new regulations do not create an incentive for filing frivolous lawsuits against repair shops. Small businesses with fewer than 10 employees are still exempt from the Prop 65 warning requirements.

Telematics

ASCCA continues to be actively involved and engaged with telematics. The ASCCA recently sent a letter to U.S. Senator Edward Markey (D-Mass.), who has written federal legislation to address automotive security and privacy issues. ASCCA reached out and provided the Senator with ASCCA's telematics guiding principles and offered to help him develop possible legislative solutions. ■


ASCCA will continue to keep members updated on legislative developments as they occur.

MORE INFO:

**[www.ascca.com/
government-affairs](http://www.ascca.com/government-affairs)**

SUPPORT

ASCCA'S LEGISLATIVE ADVOCACY FUND



The ASCCA has established a new Advocacy Fund and we can really use your support. The Advocacy Fund is a special dedicated fund that will be used to further ASCCA's Legislative Advocacy efforts. The funds will only be used for these Legislative Advocacy purposes.

The ASCCA Government Affairs Committee efforts have had a huge impact and continue to protect the independent automotive aftermarket from legislation that could have negatively impacted our members and small business owners. The ASCCA Government Affairs Committee studies every piece of legislation, recommends positions on legislation and takes action on behalf of the independent automotive aftermarket industry.

ASCCA's trials, tribulations and, most of all, our successes include, but are not limited to:

- Standardized PO Codes
- Right to Information Act — SB 1148
- Tire Inflation Legislation
- Super Warranty Defeated
- Drafting Smog Check Regulations
- Defeating Trevor Law Group
- Representation on BAR Advisory Group
- Support of Career Technical Education
- Changing BAR Disciplinary Process
- Provided Key Amendments to AB 2289 — Smog Check Program Legislation
- SB 750 Veto — BMW Key Information Access
- Reinstitution of Annual Legislative Days
- Influenced Brake Pad Legislation; Timeframe Extended for Full Implementation

With the ASCCA's campaign and legislative efforts, our connections with legislators and the BAR have been strengthened.

Our efforts don't just stop there. ASCCA was a founding partner of the National Automotive Service Task Force (NASTF), the only state association to do this. Our own Past President, Allen Pennebaker is now Chair of NASTF. ASCCA is proud to help NASTF further its mission to "facilitate the identification and correction of gaps in the availability and accessibility of automotive service information, training, diagnostic tools and equipment, and communications to automotive service professionals."

ASCCA has been fortunate to be represented for many years by an excellent legal and lobbying firm, Jack Molodanof, Esq. In 2008, ASCCA reinstituted legislative days. The advocacy fund will allow us the ability to expand this important annual event, which truly makes a difference.

In order to further our efforts legislatively and expand our participation in key legislative meetings, BAR Committees and expand representing our unique perspective on national issues such as telematics, the ASCCA Board of Directors established the Advocacy Fund, with a goal of raising \$30,000 in contributions.

We have done so much, but can do so much more! Your contribution will help us further our reach by funding volunteer travel to key meetings in which we can make a difference for the automotive aftermarket industry and expand our Legislative Day.

Please consider contributing to the Advocacy Fund. You can make a difference! ■

DONATE > www.ascca.com/articles/ascca-advocacy-fund



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Donation to ASCCA Advocacy Fund

The ASCCA has established a fund to enhance our advocacy with the state legislature (e.g., legislative advocate's travel, ASCCA's annual legislative day lobbying, Government Affairs Committee initiatives).

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Mail with payment to: ASCCA, c/o ASCCA Advocacy Fund, One Capitol Mall, Suite 800, Sacramento, CA 95814 or FAX to (916) 444-7462.

Thank you for your support! Your donation support's ASCCA's core purpose: To elevate and unite automotive professionals, and give them voice. If you have any questions, call ASCCA at 916-924-9054 or email us at: info@ascca.com.

ASCCA MEMBER
**CLASSIC
CAR**





My 1936 Ford Pickup Truck

By John Modesti

Modesti's Independent Repair in Culver City
ASCCA Chapter 12



In high school I was a motor head. While living at home in the early 1960's, I bought a 1940 Ford panel truck, removed the body and built a Buick-powered, four-speed, air-conditioned hot rod in my mom's driveway. I took a job at a local auto shop to learn how to build motors. I also had back-to-back machine shop classes in high school and made a lot of my own parts. Working on that truck taught me a lot over the years, such as how to fabricate, how to weld, and how to paint.

Getting married in '65 was the end of my hot rodding and I sold the truck. As I got older I started to dream of buying another '40 panel wagon. The two I found were too expensive. While looking for the '40 I ran across this '36 on E-bay auction. I placed a bid and that knocked the price up; I did it again and the price went up again! So I called the owner and asked him how much he wanted and made a deal to bring him full payment if I drove to see the truck and liked it. March 10, 2014 was the purchase date. The drive home was on freeways so I told my wife to stay at 60 mph. After a while I was at 65 mph, then 70 and passed my wife. I didn't see her again until we both got home.

Over the next year I installed power steering (it was too hard for me to steer at 70 years old with torn rotor cuffs), rebuilt the radiator, fixed the turn signal indicator, fixed the electric windows, replaced the rear shocks with Aldan coil over shocks, and welded some cracks on the frame.

The hardest job was trying to figure out what year and what manufacturer's parts are on the truck; the guy I bought the truck from knew nothing about his truck! So we have had to do a lot of research on the internet to find parts. It's a 1936 Ford truck, 350 Chevy, 350 automatic, 10-bolt rear end (Camaro?), with Vintage Air air conditioning, power windows, power steering, mesa brown color, and American Aluminum rims.

I keep the truck at our shop and everyone says it looks great. The girls say it's real cute! The guys say it's sharp, nice ride, wish I had it! We had the wooden bed sign hand crafted by a local artist, and that really gets some "thumbs up" as we drive it around, and our older clients tell us their stories from back in the day!

My wife and I enjoy driving to Redondo Beach for Ruby's car show on Friday nights. One time we entered the car show. It was our first car show and we got our first trophy: Show's Best in the truck division! It's a neat trophy, which we have on display at our shop.

Ruby's car show is a great get-together with prizes and we have dinner at Ruby's Diner at the beach. The route to Redondo Beach is the same route we took with my '40 Ford panel truck going down the PCH (Pacific Coast Highway 101) through El Segundo, Manhattan Beach, Hermosa Beach and then Redondo to Ruby's . . . it's a trip back in time to when we were kids! That truck is a time capsule! ■





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2015 Marks the 75th Anniversary of ASCCA!

Although a lot of things have changed in 75 years, including names and faces, there is no denying that the ASCCA and its membership have a long history. ASCCA began with the name "Independent Garage Owners" (IGO) in 1940 and then went through various name changes as the association changed and grew. By the late 1960s, IGO of California changed its name to ASC, and that was changed in 2006 to ASCCA – the name we all proudly display today.

There are many great stories to tell concerning ASCCA and its history. It is our sincere hope that you will become inspired by ASCCA's great history and the greatness of its membership — both past and present.

ASCCA Member Jack Heyler: The Father of OBDII

Jack Heyler started in 1937 as a mechanic in his dad's shop and eventually became a shop owner. He joined IGO in 1958 (which became ASCCA) and had a voice in many issues (e.g., he helped roll back a proposed 10-year/100,000-mile emissions warranty, in 1978, that would have sent cars to the dealer for almost every kind of engine repair).

Jack lived in west Los Angeles, running a family automotive business. He later enjoyed a retirement with his wife Shirley, filled with travel and other pursuits until his passing in 2003. Jack was a long-time member of ASCCA from Chapter 12 and a staunch supporter of the automotive aftermarket.

Jack retired in 1983 due to health concerns but stayed involved in our industry as a volunteer consultant to the Air Resources Board (ARB) for their diagnostics and emissions inspection programs. The ALDL connector on the bottom of the dash on all modern cars came about because of Jack. He was involved in the creation of Onboard Diagnostic II (OBDII) and represented the people who actually use OBDII every time they plug in a scan tool.

Here's what happened. Jack attended a meeting of the Society of Automotive Engineers (SAE). They were discussing the coming OBDII changes to cars and how to access the information in cars' computers. He stood up and said, "Why can't we make one system for all cars so it will be easier for technicians to work on these new systems?"

Jack wanted all cars to have the same diagnostic connector, a standard data transfer protocol, standardized diagnostic

codes, and he wanted all manufacturers to use the same names for their emissions control system parts. He also proposed that repair information be made available for all makes through a single source. Jack further proposed that technicians be trained and certified to repair these systems.

The audience laughed at him. However, there were some representatives in the audience from the government, including from ARB and BAR. They listened because they were working on the next generation of on-board diagnostics, and they ultimately agreed with Jack.

Because of Jack's vision and advice, today we have the ALDL connector to help us repair cars. Can you imagine what it would be like to have to have a different code reader for each car? ■

Below: The Automotive Independent, October 1976





2015 ASCCA Summer Conference

Friday June 12-Sunday June 14, 2015 • Irvine Marriott Hotel

**RE-INVENT
YOUR TEAM**

re-create
re-discover
re-engage

IRVINE MARRIOTT HOTEL

18000 Von Karman Avenue, Irvine, CA 92612

Room Rate: \$104/night

Reservations: Call 800-228-9290 or

visit www.asccasummerconference.com for more information

Dates: June 12-14, 2015

IMPORTANT DATES

Cancellation Deadline: May 29, 2015



TECHNICAL TRACK INFORMATION

2015 is the year to re-invent your team! Not only will your tech participate in both intermediate and advanced technical courses, Saturday afternoon is devoted to both you and your tech in our team building session!

MANAGEMENT TRACK INFORMATION

The ASCCA Summer Conference is bringing a strong line up of speakers with a focus on effective teamwork and communication in your shop. At this year's Summer Conference you will gain tools and knowledge to better your social media skills, employee retention, increased sales, team productivity and day-to-day management.

Thank you to our event partners*:



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2015 Summer Conference Schedule of events



Day 1: Friday, June 12

Time	Program
Noon – 4:00 PM	Leadership Meetings Chapter Reps, Committee & Board of Directors
5:00 PM – 7:00 PM	Welcome Reception Wine & Beer Reception with Exhibitors in Exhibit Hall Network in a FUN, RELAXED atmosphere with hors d'oeuvres and cocktails.
5:00 PM- 10:00 PM	NEW! Visit the BOSCH Xperience Virtual reality diagnostic competition through the Oculus Rift

NEW!!
team building!
Spanish only course!
GDI course!

Day 2: Saturday June 13

Business Track Times	Business / Operations Track	Technical Training Track 1	Technical Training Track 2
8:00 AM – 8:45 AM	Opening Remarks & Conference Highlights; President's Welcome & ASCCA Legislative Update <i>Featuring Bureau of Automotive Repair Chief, Patrick Dorias</i>		
8:45 AM – 9:00 AM	Transition to Educational Sessions		
9:00 AM – 9:45 AM	Building Your Own Brand- Mike Giblin, Kukui	The New 300,000 Mile Service Strategy- Kevin McCartney, NAPA	NEW! Gasoline Direct Injection: Practical Diagnostic Techniques- Adam Robertson, Carquest
10:00 AM-10:45 AM	NEW! Telematics Discussion- Jeff Stefan, GM		
11:00 AM- 12:00 noon	NEW! ASCCA University- Presented by Autovitals		
9:45 AM-10:00 AM	Break		
Noon – 2:00 PM	Luncheon - Visit Exhibits		
2:00 PM-5:30 PM	Joint Teambuilding Workshop: Communication between the Front of the Shop and Back of the Shop featuring: Maylan Newlan and Bill Haas, ESI		
2:00 PM- 5:30 PM	NEW! Troubleshooting Vehicle Electronics- Phil Fournier, Standard Motor Products *This training presented entirely in Spanish for your Spanish speaking technicians! ¡NUEVO! Solución de problemas electrónicos en autos- Phil Fournier, Standard Motor Products * ¡Este entrenamiento se dará completamente en español para sus técnicos de habla hispana!		
4:00 PM- 4:15 PM	Break		
6:00 PM – 10:00 PM	Evening Events – Visit Exhibits (includes dinner, entertainment and silent auction)		

Day 3: Sunday, June 14

Business Track Times	Business Management
7:00 AM-8:00 AM	Continental Breakfast
8:00 AM-11:00 AM	HR Resources for the Small Business Owner, Cory King, Employment Law Attorney



2015 ASCCA Summer Conference

Friday June 12-Sunday June 14, 2015 • Irvine Marriott Hotel

**RE-INVENT
YOUR TEAM**

re-create
re-discover
re-engage

ENTER TO WIN!
**GET YOUR RAFFLE
TICKETS TODAY!**

\$25 each

The 4425 PicoScope Diagnostic Kit

This package contains the 4-channel 4425 Picoscope module and software combined with an VERY extensive test lead package. It is compatible with any vehicle.

Two features that help the PicoScope outperform other scope are (1) high performance vertical resolution and (2) memory buffers. It also features:

(1) ConnectDetect™. This handy feature detects when you have made a good connection in those difficult to reach places.

(2) Vertical Resolution: Unlike most digital storage oscilloscopes, which typically have 8-bit vertical resolution and poor DC accuracy, the PicoScope is accurate to 1% and with 12-bit resolution.

(3) Memory Buffer: PicoScope has a large memory buffer - this lets you capture large, complex signals and then ZOOM (up to 200x) into areas of interest to show the fine detail of the signal.



4-channel 4425 PicoScope ADVANCED Diagnostic Kit

(retail price \$3,127.00)

Product Features & Functions

- * The 4425 Pico scope offers support and power in an affordable and flexible package for use with any vehicle:
- * 4-channel scope with independent floating inputs to measure up to 4 signals at once
- * Memory: 250,000,000 samples 'always on' memory captures every detail of the signal (up to 10,000 waveforms)
- * Sampling rate: maximum at 400MS/s
- * Input Voltage: 200 volts maximum
- * Accuracy: +/- 1%
- * Advanced trigger modes capture intermittent faults
- * Zoom: Multiple views of the same data, zoom up to 200x, pan and filter each view
- * ConnectDetect™ for reliable probing
- * Protection against overloads and short circuits
- * Unlimited storage of waveforms and settings
- * 127-preloaded tests and waveform references
- * CAN bus and FlexRay compatible
- * USB connection to PC: USB 3.0 (USB 2.0 compatible)
- * Language Options (English, French, German, Italian)
- * 24 month warranty
- * Free software updates
- * Free technical support

GRAND PRIZE DRAWING

Saturday, June 13th

During the reception

Need NOT be present to win, but we hope you are!

**Tickets can be purchased through your chapter
or on the conference registration page.**



GRAND PRIZE SPONSOR

5465 E Hedges Ave.
Fresno, CA 93727
www.AESwave.com

2015 Summer Conference Attendee Registration



Contact information

Please print clearly.

Shop Name

Referred by: (Shop Name & Shop Owner)

Contact Address

City / State / Zip

Phone

Fax

Email

YOU CAN REGISTER ONLINE!

Visit www.asccasummerconference.com

MAIL COMPLETED REGISTRATION FORM TO:

One Capitol Mall, Suite 800
Sacramento, CA 95814

FAX REGISTRATION FORM TO:

ASCCA: 916-444-7462

QUESTIONS? CALL: 800-810-4272

Diagnostic Kit Raffle

4-channel 4425 PicoScope ADVANCED Diagnostic Kit



Retail value \$3,127.00 Prize provided by www.AESWave.com

Grand Prize Drawing: Saturday, June 13 during the reception.

Need NOT be present to win, but we hope you are!

Ticket stubs will be mailed to the address provided above.

☐ \$25 per raffle ticket TOTAL: \$ _____

Registration information (Registration includes breakfast and lunch on each day unless otherwise noted)

ATTENDEE TYPES <i>Register online to see what your registration includes.</i>	REGISTRATION AMOUNT	NAME(S) OF REGISTRANT <i>Name badges will be pre-printed to allow access to paid event.</i>	NAME(S) OF SHOP <i>ONLY if different from above.</i>
<input type="checkbox"/> Management (Includes Banquet)	\$299		
<input type="checkbox"/> + Addt'l Management (Includes Banquet)	\$249		
<input type="checkbox"/> Saturday Only (Includes Breakfast, lunch and the banquet)	\$199		
<input type="checkbox"/> Saturday Only (Does NOT include the banquet)	\$109		
<input type="checkbox"/> Technician (Does NOT include Banquet)	\$99		
<input type="checkbox"/> Banquet Only	\$89		

payment information

☐ Check made payable to ASCCA

☐ Please charge my: ☐ MasterCard ☐ Visa ☐ Amex ☐ Discover

Credit Card Number

Exp. Date

Zip Code

CV2

Name on Card

Signature

CANCELLATIONS: Cancellations must be made in writing. A refund, less a \$25 administrative fee will be assessed. No refunds will be issued after May 29, 2015.



Barbara Eldridge

Strategic Planner
ASCCA Chapter 24



Get Customers TO TALK FOR YOU

Editor's Note: Barbara Eldridge is ASCCA Chapter 24's strategic planner and writes articles for their chapter newsletter. The state ASCCA is reprinting some of her articles as they are valuable for all of our members.

If you had to guess, what percentage of people are visually oriented: that is, they need to see something before buying it — you know they need to drive a car, feel the material of a suit/dress or preview a house before purchasing it? More than 95% of people are visual consumers. So how do you as a service provider create this opportunity?

Why not start with a testimonial from a client who has had a very positive experience working with you? How many times have you heard, "I don't know how to thank you?" That is the perfect time to ask them to put their gratitude in writing. Testimonials can become part of your powerful arsenal for opening the door to new prospects. Something magical happens when you read those testimonials,

a special relationship develops with that customer opening the door to relaxing the "discomfort" of taking the next step and asking for referrals.

Testimonials should be used in all of your promotional materials; they can be developed into case studies that you can verbally convey when someone asks, "How do you do that?" Testimonials are one of the most effective and powerful strategies, they create an air of credibility for your business and give you confidence when approaching new prospects.

Here are some tips on getting testimonials:

- Ask for the testimonials
- Ask people to share their testimonials on their social networks
- Ask what the bottom line results were that they got from your product or service
- Ask if you or someone else can interview them

- Ask if you can quote them on something they casually said or wrote in an email
- Ask if you have their permission to post it on your web site, blog, or any other promotional material you put out.

The Challenge:

Who was the last client you met with? Ask them what the bottom line results were that they got from your product or service. Then turn that into a testimonial.

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Barbara Eldridge founded Mind Masters, an organization for entrepreneurs to master the challenges they face in an ever-changing market place. For more than twenty-five years Barbara Eldridge has offered the experience and power of a motivated network of support, training, advice, troubleshooting and inspiration to business owners out there doing it alone. www.mindmasters.com ■



ASCCA MEMBER OF THE MONTH <

April 2015:

**RORY
BALMER**

TWIN PEAKS AUTO SERVICE, TWIN PEAKS

Rory is a past ASCCA Chapter 14 President and a past ASCCA Membership Committee Chair. While working full-time at his business, he also attends DeVry University, where he is completing a BA degree in technical management. He will be attending Washington State University, entering into the Executive MBA program. ASCCA Past President Mary Kemnitz says Rory is "One of the most effective committee members I have ever had the pleasure to work with. He has won the "One Member Can Campaign" twice. He has had a significant impact on the growth and energy within Chapter 14. ■



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CALENDAR of EVENTS

----- June 12-14, 2015

ASCCA Summer Conference

Irvine Marriott Hotel
Irvine, CA

----- July 23, 2015

BAR Advisory Group (BAG) Meeting

Department of Consumer Affairs HQ 2
Hearing Room 186
1747 North Market Blvd.
Sacramento, CA 95834

----- September 26-27, 2015

ASCCA Team Weekend

Double Tree by Hilton Sacramento
Sacramento, CA

----- October 21, 2015

BAR Advisory Group (BAG) Meeting

Department of Consumer Affairs HQ 2
Hearing Room 186
1747 North Market Blvd.
Sacramento, CA 95834

More information at www.ascca.com

Find us on

facebook

[www.facebook.com/
AutomotiveServiceCouncilsofCalifornia](http://www.facebook.com/AutomotiveServiceCouncilsofCalifornia)



Submit Nominations for ASCCA Membership Awards

We would like to take some time at the ASCCA 2015 Summer Conference to recognize those members who stand out in our association and contribute to making ASCCA what it is today.

We often go without seeing the small details of contributions that ASCCA members make every day and now is our opportunity to recognize those people. Below is a list of awards, along with nomination criteria.

VOLUNTEER OF THE YEAR NOMINEE

This award seeks to recognize an individual or shop that you believe has gone above and beyond in providing volunteer service to the ASCCA or their community. Volunteer activities do not have to be related to the automotive industry. Nominees must

be a shop owner, employee, or auto shop and be part of a shop that is an ASCCA member.

CHAPTER OF THE YEAR NOMINEE

This award is for the ASCCA chapter that has been the most outstanding. Chapters may be nominated for a number of reasons, including but not limited to: membership recruitment, community involvement, and contribution to the progress of the automotive industry. The key is to make a case for why a certain chapter should be recognized; there are no wrong answers. Nominees must be currently active ASCCA chapters.

RISING STAR AWARD

The Rising Star Award is for new ASCCA members that have shown strong potential for contribution to

the ASCCA and/ or business growth and development. Nominees must be a current member of the ASCCA.

SPONSOR OF THE YEAR

The Sponsor of the Year Award seeks to recognize our sponsors and ASCCA partners in the many ways that they contribute to the development of our association. Since our sponsors contribute in a number of tangible and intangible ways, there are no wrong answers when providing a justification for submitting a nomination. Nominees must be recognized as an Associate or Corporate Sponsor Member of the ASCCA.

Nominations are due May 29, 2014 and can be submitted from a link on ASCCA's home page.



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503

New Repair Orders

NEW Customers

70

245%

Return on Investment



\$115,734

New Sales Revenue

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mudlickmail.com/case-studies

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NEWS BRIEFS

Resource Website for Smog Check Professionals

The Bureau of Automotive Repair (BAR), in conjunction with the Foundation for California Community Colleges, launched a resource website that has been long in the making. The website is a community for California smog check professionals connecting professionals/students/auto techs/shop owners in the industry. This website, www.californiaarc.org, includes free education forums, ask and answer forums, training centers and a career forum (job seekers and employment). The BAR plans on doing an outreach campaign to get people to use and participate. The website also provides an opportunity to include links to training, education (i.e. scholarships), association websites, etc.

AB 1522 (Paid Sick Leave) FAQs

The Department of Industrial Relations has developed a new FAQ area on their website regarding last year's AB 1522 (Paid Sick Leave), which takes effect July 1, 2015 (though some notice requirements became effective January 1, 2015). It's good and useful information for our members, says ASCCA lobbyist Jack Molodanof. Added Dave Fischer of California Employer's Services, on TeamTalk: "If you provide your employees with three days or more of sick leave or if you have PTO instead of vacation your PTO policy will qualify." Here's the website: hwww.dir.ca.gov/dlse/Paid_Sick_Leave.htm.

Hybrid / Electric Vehicle Certification

ASCCA has previously shared the Automotive Service Excellence (ASE) press release announcing the new L3 — Light Duty Hybrid/Electric Vehicle Certification. We also want to notify you that Walt Commans is available to provide training on this new ASE certification. Contact Walt directly if you are interested in scheduling training for your chapter members in 2015. Walt Commans, ASE Western States Consultant, can be reached at waltcommans@msn.com or 714-875-9011 (cell). Also, we are seeking chapter leaders who may be willing to assist ASE with identifying test centers in the following areas: Fort Bragg, Redding, Ridgecrest, Riverside, Salinas, and Stockton. If you have some insights into testing centers and can assist with this please contact Walt directly.

2015 NASTF Committee Co-Chairs Appointed

In their year-end meeting, the NASTF Board of Directors made the OEM and independent co-chair appointments to each of the six NASTF committees for 2015:

- Collision Committee: Gary Ledoux (American Honda), Tim Morgan (Spanesi Americas)
- Communications Committee: John Cabaniss (OEM Industry Relations), Bob Chabot (Manic Media)
- Education Committee: Jason Kozak (BMW North America) and Rob Morrell (WORLDPAAC)
- Equipment/Tools Committee: Kurt Immekus (VW/Audi), Greg Potter (ETI)
- Service Information Committee: Steve Douglas (Alliance of Automobile Manufacturers), Dave Zwalina (Automotive One)
- Vehicle Security Committee: Bob Stewart (General Motors) and Claude Hensley (Lock-Man Locksmith)

In announcing these appointments, Allen Pennebaker, 2015 Chair of the NASTF Board of Directors, said, "The various NASTF committees are where the work gets done and we are fortunate to have such a high quality of leadership again in 2015. Thank you to all our co-chairs for volunteering their time for NASTF and the industry."

G & K Services Offers First Aid Cabinets

According to OSHA 1910.151, workplaces should have adequate first aid supplies stored in an area where they are readily available for emergency access. In an effort to help businesses protect their employees and meet regulatory requirements, G&K Services is now offering a first aid program to all customers in the U.S. All of G&K's first aid cabinet solutions either meet or exceed OSHA regulations and contain all ten items required to meet ANSI standards. G&K's unique first aid solutions dispense supplies one at a time, controlling excess usage and overstocking costs. Customers can expect predictable billing with a simple weekly flat rate. This program is backed by G&K Services' customer promise and commitment to service excellence with a G&K representative regularly servicing the first aid cabinets, to make sure they remain fully stocked. Other new products include portable first aid kits, ideal for use in vehicles, blood borne pathogen kits, and a first responder eye wash station. To learn more about this cost-effective and fully managed solution visit www.gkservices.com/first-aid-program.



Requiring Employees to Furnish Tools: PAYING DOUBLE THE MINIMUM WAGE

Due to recent increases in the minimum wage and new legislation being introduced in the state to further raise the minimum wage, questions have been posed by members regarding the laws governing employee technicians who provide their own tools at work.

In California, employers (including automotive repair shops) supply employees all the tools and equipment necessary to perform the job. Furthermore, if an employer requires the employee to furnish tools, the employer must pay employee at least double the minimum wage.

The law (Wage Order 9) states in pertinent part as follows:

(B) When tools or equipment are required by the employer or are necessary to the performance of a job, such tools and equipment shall be provided and maintained by the employer, except that an employee whose wages are at least two (2) times the minimum wage provided herein may be required to provide and maintain hand tools and equipment customarily required by the trade or craft.

ASCCA's Government Affairs Committee created a subcommittee of members Craig Johnson, Gene Morrill, Tracy Renee, Mary Kemnitz, Gloria Peterson and Jack Molodanof to seek clarification and guidance on this section for its membership. The Subcommittee contacted the Governor's Office and the Department of Industrial Relations for assistance. The subcommittee posed several questions to the Department regarding Wage Order 9.

The Department confirmed that: If an employer "requires" an employee to supply his/her own tools the employer must pay the employee at least double the minimum wage. The key is if the employer's "conditions of employment" require the employee to furnish his/her own tools and/or equipment, then Wage Order 9 applies and the employer must pay at least double the minimum wage.

What if an employer supplies all the tools/equipment necessary to perform the job but their employee chooses to bring in their own tools?

The Department indicated that in this case, paying double the minimum wage

was not required under the law because the employer did not make (require) furnishing tools a condition of their employment.

The Department further indicated that it is considered a "best practice" to have the employee sign an acknowledgment that he/she understands that all tools and equipment required to do the job shall be provided and maintained by the employer. If the employee chooses, of their own free will, to use their own tools and/or equipment that is not a violation of Wage Order 9. If the employer requires the employee to furnish tools and/or equipment the employer will pay employee at least double the minimum wage. The Department also indicated that listing the tools and/or equipment would be a good idea too.

The bottom line is if you are requiring your employees to furnish their own tools and/or equipment you must pay them at least double the minimum wage or you could be subject to fines/penalties. If you supply your employees with the necessary tools and equipment to perform their job and the employee chooses to bring in their own tools and/or equipment, have them sign a written acknowledgment to that effect. ■

MORE INFORMATION > please contact ASCCA (916.924.9054)

SAMPLE

EMPLOYEE

TOOL ACKNOWLEDGMENT

In compliance with Industrial Welfare Commission, Wage Order No. 9, I, _____ (name of employee) hereby voluntarily agree, acknowledge and confirm that _____ (name of shop) (“Employer”) has provided, or made available to me, all tools/equipment that it requires that I use in my job and all tools/equipment that are necessary to the performance of my job. These tools/equipment have been provided or made available at “no charge” by the Employer.

I further understand, acknowledge and voluntarily agree that any additional tools/equipment that I provide or purchase are provided or purchased voluntarily based on my own choice and for my own benefit and that the Employer has not required, suggested or encouraged that I provide or purchase such additional tools/equipment. I also understand, acknowledge, and voluntarily agree that such additional tools/equipment are not necessary to the performance of my job.

In the event I bring my own tools/equipment and they are lost, stolen or damaged through no fault of the Employer, I hereby waive any claim for liability against the Employer and I agree that I will make no demand or claim on the Employer for reimbursement.

I state the foregoing under penalty of perjury under the laws of the State of California.

Signed: _____ Date: _____

Print Name: _____

(Copy to Personnel File & Copy to Employee)

CONTEST UPDATE

Bimmer and Benz | Costa Mesa



GOOD NEWS >

YOU GET TO CHOOSE YOUR FUTURE!

Years from now, when ASCCA members gather at their summer conference and reminisce about the first countertop display contests, those men and women who sent in contest entries will look each other in the eye with smiles on their faces and happy memories, while those who did not participate will look away in embarrassment and silently curse themselves for holding their ASCCA membership so cheaply. Which group are you going to be in?



The Driving Machine | Cupertino



Twin Peaks Auto Service | Twin Peaks



Doral's Auto Repair | San Leandro

YOU DO THE MATH

SoCal shops with contest entries:	40
NorCal shops with contest entries:	50
Shops not yet participating:	522
NorCal points so far:	167
SoCal points so far:	139
Points still available:	1,566

IS THE CURRENT LEAD
INSURMOUNTABLE?

Join the Contest!

Hey ASCCA members! Are you promoting ASCCA to the public? Have you set up your countertop display and sent in a contest photo? You should, because NorCal and SoCal shops are competing to see which region has the most countertop displays by September 14.

"We need every member to participate," says ASCCA President Steve Vanlandingham. "This is about ASCCA pride. Our goal is to get at least 300 ASCCA shops participating — that's 100 more than last year. It seems like a lot of shops, but then again, ASCCA has a lot of enthusiastic members. So grab your camera, take a picture of your display and send it to Phil so that all of our members can enjoy seeing it on our Facebook page."

Last year was the first year for the ASCCA countertop display contest. NorCal won, 114-85. Just like last year, the losing region will serve winners sundae desserts at the September Team Weekend Chapter Representatives meeting in Sacramento — and get the coveted ice cream trophy!

How You Earn Points

Submissions are worth two points from April 1–June 30, and one point from July 1–September 14. Shops can also get a bonus point for submitting a photo that shows last year's display along with this year's display.

How to Participate in the Contest

Assemble your display and place it prominently on your counter in the check-out area of your shop. Submit a photo of your countertop display — preferably with you in it — to pboerner@amgroup.us. If you don't have a display, email Phil Boerner and request one. He's waiting by his computer right now for your email.

THANKS FOR READING.
NOW, PARTICIPATE!



Pacific Highway Auto Repair | San Diego

BAR BAG REPORT

Report submitted by
Jack Molodanof, Esq.



Attendee
Mary Kemnitz



Attendee
Renee Tracy



April 22, 2015 | BAR Advisory Group Meeting Summary

Below is a summary of the April 22, 2015 BAR Advisory Group meeting held in Sacramento. Tracy Renee and Mary Kemnitz also attended the meeting.

1) DCA News

The Deputy Director of Communications (Russ Heimerich) provided updates on media. DCA has developed videos for roadside service (which won an award), and the auto body inspection video. The DCA also has been working with media on recent sting operations and will continue to do so. They are working on videos for the smog check program as well.

2) Consumer and Industry Survey Cards

BAR has historically surveyed both consumers and industry to obtain feedback on the complaint process. Previously, postcards were sent to both parties. Approximately 4 years ago, BAR switched to Survey Monkey but the response rate fell to 2%-3%. BAR is now allowing for optional response methods, including postcards or Survey Monkey and hopes this will encourage more responses. The surveys are intended to help improve BAR service.

3) CAP/EFMP Program Update

Repair Assistance Program, Fiscal Year 2014/15 (July 1, 2014 – March 31, 2015):

- Expenditures: \$2,742,373
- Vehicles repaired: 5,994
- \$458 average cost per vehicle

Vehicle Retirement Program (July 1, 2014 through March 31, 2015):

- Expenditures: \$17,417,749
- Vehicles repaired: 14,774

Enhanced Fleet Modernization Program (EFMP) (July 1, 2014 – March 31, 2015):

- Expenditures: \$33,109,501
- Vehicles repaired: 27,885

4) OIS/BAR-97 Update

BAR-OIS is mandatory as of March 9, 2015. According to BAR, the transition has been smooth. Three DAD vendors were certified: Applus, Drew and Worldwide. Over 7,000 DADs are in use at Smog Stations. Two-thirds of all inspections are BAR-OIS. Citations are being issued when OIS-required testing is performed on a BAR-97. The BAR-97 is required when inspecting 1999 and older model year gasoline vehicles. Vendors for BAR-97 are updating equipment. Inspections for hybrid vehicles are required and model years are being phased in. OBD readiness monitor standards are changing. BAR plans to ET Blast stations regarding new readiness monitor standards. For more information contact Greg Coburn at 916-403-0154.

5) STAR Program Update

Q1 2015 STAR scores released; short term measures included OIS data for the first time; Second half of 2014 Follow-up Pass Rate (FPR) scores included OIS data. Beta test excluded from STAR calculations. BAR-97 sample sizes shrunk toward end of 2014 as more stations performed OIS tests. Like vehicles comparison accounts for previous and current test procedures. OIS data only used for calculation of Similar Vehicle Failure Rate (SVFR), FPR, max readiness. Stations don't need a score for each short term performance measure to be eligible for STAR. Similar Vehicle Failure Rate alone is sufficient. BAR-97 inspections will continue to feed into STAR performance measures. BAR is proposing regulations with regard to performance measures, including



max unset readiness monitors to be removed as a STAR performance criterion; this will still be reported but only for informational purposes. The SVFR standard is to be relaxed. Follow up pass rate (FPR). No score no longer allowed for stations. Either the station or the inspector must have a score of 0.4 or higher. Techs with low FPR scores will be able to perform repairs at STAR stations. The BAR will prepare and submit their report to the legislature in July, as required by AB 2289 re: emission reductions. Any questions, please call Garrett Torgerson at 916-403-0315.

6) Unlicensed Activity

BAR partners with EDD, DIR, BOE, FTB, FBI and other agencies in the Underground Economy Enforcement Task Force. BAR is involved in undercover sting operations.

- In 2013 there were 263 citations issued for unlicensed activity.
- In 2014 there were 375 citations issued.
- So far, for 2015 (through March 31) there have been 116 unlicensed citations issued. There was a lot of discussion about unlicensed BAR activity efforts and enforcement procedures.

7) Enforcement Update

BAR provided an update on complaint allegations and trends. Key areas include negligence, fraud, estimates and authorization issues. With regard to the OIS conversation, BAR has 225 citation requests for incorrect tests. 121 were STAR stations.

8) Legislation and Regulations Updates

BAR is tracking the following bills:

- AB 873 (Automotive Repair)
- AB 1222 (Tow Trucks)
- AB 1474 (Community Colleges Technical Education)
- SB 206 (On-board Diagnostic Systems)

BAR Regulations include:

- Disciplinary Guidelines
- BAR-certified institutions and instructors
- Windshield replacement standards
- Registration and licensing application updates

- Mobile ARD advertising
- Electronic documents and authorizations and STAR regulations clean-up

Public Workshop

After the BAR Group meeting, the BAR held a public workshop to discuss current exemptions from the definition of repair and what is considered a minor repair and what should require BAR oversight. The workshop was designed as a forum for more detailed discussion of AB 873 (Jones) which would require BAR to adopt regulations and define minor services. A history of the legislation as well as prior legislation was discussed. Overall, consensus was that batteries, tires, spark plugs, and oil changes all should be regulated by BAR. The only service which may be considered minor was changing windshield wipers.

AB 873 was heard in the Assembly policy committee this week and passed by a vote of 14-0. ■

The next BAR Advisory Committee meeting is on July 23, 2015 in Sacramento.

reinvent
build
play

REINVENT YOUR TEAM IN 2015

2015 ASCCA Summer Conference

Friday, June 12–Sunday, June 14, 2015 | Irvine Marriott Hotel

Celebrating 75 Years of ASCCA

NEW LAWS

NEW CALIFORNIA LAWS FOR 2015

Every year, hundreds of new laws are enacted that may impact small business, automotive repair shops. Below is a short summary of some measures that took effect in 2015.

Mandatory Paid Sick Leave

Effective July 1, 2015, employers are required to provide paid sick days to all employees, no matter if they are part-time or seasonal and regardless of the size of employer. Employees earn and accrue 1 hour paid sick leave for every 30 hours worked up to 24 hours or 3 days. The law contains posting, record keeping and pay stub requirements. It further provides that an employer is not required to provide additional sick days if the employer has a paid leave policy or paid time off policy that may be used for the same purposes and under the same conditions of the new law. (AB 1522)

Diver's License for Undocumented Persons

This new law makes it a violation of the Fair Employment & Housing Act (FEHA) to discriminate against an individual because he/she holds a driver's license indicating the worker is undocumented. Furthermore, it prohibits an employer from requiring a person to present a driver's license, unless possessing a driver's license is required by law or required by the employer and the employer's requirement is otherwise permitted by law. The law clarifies that actions taken by employer that are required to comply with federal I-9 verification requirements under the

Immigration and Nationality Act do not violate California law. (AB 1660)

Increased Employer Disclosure and Responsibility for Data Breaches

The new law imposes additional disclosure requirements on a business that suffers a security breach. (SB 46). Furthermore, another new law requires a business that owns, licenses or maintains personal information about California residents to implement and maintain reasonable security procedures and practices appropriate to the nature of the information to protect it from unauthorized access, destruction, use, modification, or disclosure. If a business providing notification of a breach was the source of the breach, it must offer to provide appropriate identify theft prevention and mitigation services, if needed, to the affected persons at no cost for not less than 12 months if the breach exposed or may have exposed specified personal information (AB 1710).

Smog Check-OBD Inspection Systems (OIS)

California smog stations are currently using the new OIS, Data Acquisition Device (DAD) to test 2000 and newer model vehicles. BAR has certified Data Acquisition Devices (DAD) from three vendors, namely: Applus, Drew and Worldwide. The mandatory date for OIS use was March 9, 2015.

Timeframe for Recovery of Wages: Liquidated Damages

This new law states that a lawsuit seeking to recover liquidated damages for minimum wage violations can be filed any time before the expiration of the statute of limitations that applies to the underlying claim, which is three years, rather than within one year. (AB 2074)

Employers May Use Email to Report Serious Injuries to Dept. of Occupational Safety and Health (DOSH)

Under existing law, employers are required to report major occupational injury or illness to DOSH via telegraph or telephone. This new law allows for employers to make reports by email as well. (AB 326)

Expansion of Emergency Personnel Leave

This new law expands the list of employees eligible for protected time off for emergency duty. It prohibits an employer from discharging or discriminating against an employee taking time off to perform emergency duty as a volunteer firefighter, reserve peace officer or emergency rescue personnel. (AB 2536)

Increased Liability for Employers that Contracted for Labor

This law makes businesses directly liable to workers supplied by labor contractors (i.e., temporary and other staffing agencies) when those labor contractors fail to correctly and completely pay wages or fail to provide workers' comp insurance. (AB 1897)

Rest and Recovery Periods to Prevent Heat-related Illness

This law clarifies that recovery periods that are taken pursuant to heat illness regulations are paid breaks and count as hours worked. (SB 1360)

Protections for Unpaid Interns and Volunteers

This law extends harassment and discrimination protections to interns and volunteers. It also prohibits discriminating against interns and volunteers on the basis of any legally-protected classification (i.e., race, religion, disability, etc.) (AB 1443)

Retaliation and Related Practices Under Labor Code

This law expands the definition of an unfair immigration-related practice to include threatening to file or filing a false report or complaint with any state or federal agency. It also clarifies that an employer can't discriminate or retaliate against an employee who updates his/her personal information based on a lawful change of name, social security, or federal employment authorization document. It also clarifies that the \$10,000 penalty against an employer who discriminates or retaliates against an employee who complains of a labor code violation will be awarded to the employee or employees who "suffered the violation." (AB 2751)

Payment of Wages — Waiting Time Penalties

Existing law allows the Labor Commissioner to cite an employer who pays less than the minimum wage and the citation can include a civil penalty, restitution and liquidated damages. This new law authorizes the Labor Commissioner to also include in the citation any applicable penalties for an employer's willful failure to timely pay wages to an employee upon termination, also called "waiting time penalties." (AB 1723)

Harassment Prevention Training

This new law requires employers that are subject to the mandatory sexual harassment prevention-training requirement (50 or more employees) to include prevention of "abusive conduct." Abusive conduct is defined in the new law. (AB 2053)

Discrimination Against Public Assistance Recipients

This law prohibits discrimination and retaliation against employees receiving public assistance, meaning Medi-Cal. (AB 1792) ■



G&K Services' First Aid Program

G&K's First Aid Program offers you consistent and reliable service to ensure you never run out of supplies.

Help protect your employees with G&K First Aid!

A first aid service program from G&K helps you

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Our unique first aid cabinet solution

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OSHA Standard Number:
1910.151



1910.151(a) The employer shall ensure the ready availability of medical personnel for advice and consultation on matters of plant health.

1910.151(b) In the absence of an infirmary, clinic, or hospital in near proximity to the workplace which is used for the treatment of all injured employees, a person or persons shall be adequately trained to render first aid. Adequate first aid supplies shall be readily available.

1910.151(c) Where the eyes or body of any person may be exposed to injurious corrosive materials, suitable facilities for quick drenching or flushing of the eyes and body shall be provided within the work area for immediate emergency use.

1910.1030(3 d i) When there is occupational exposure, the employer shall provide, at no cost to the employee, appropriate personal protective equipment such as, but no limited to, gloves, gowns, laboratory coats, face shields or masks and eye protection, and mouthpieces, resuscitation bags, pocket masks, or other ventilation devices.

First Aid kits contain all items required to meet ANSI Standards*:

- **Absorbent Compress**, 32 sq. in. (206 sq. cm), with no side smaller than 4 in. (10 cm), qty. 1
- **Adhesive Bandages**, 1 x 3 in. (2.5 x 7.5 cm), qty. 16
- **Adhesive Tape**, 3/8 in. x 2.5 yd. (2.3 m total), qty. 1
- **Antibiotic Treatment**, 0.14 fl oz (0.5 g) application, qty. 6

- **Antiseptic**, 0.14 fl. oz. (0.5 g) application, qty. 10
- **Burn Treatment**, 1/32 oz. (0.9 g) application, qty. 6
- **First Aid Guide**, qty. 1
- **Medical Exam Gloves**, 2 pair
- **Sterile Pad**, 3 x 3 in. (7.5 x 7.5 cm), qty. 4
- **Triangular Bandage**, 40 x 40 x 56 in. (101 x 101 x 142 cm), qty. 1

**Items listed are the minimum size or volume required*

G&K Services' **First Aid** Program



1.800.GKCARES (1.800.452.2737)

Corporate Offices:

5995 Opus Parkway, Suite 500
Minnetonka, MN 55343

www.gksservices.com

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ASCCA Chapter Network

The Automotive Service Councils of California is made up of local chapters. Join your local chapter today and get involved!

EAST BAY (16)

Meetings held third Tuesday, 6:30 p.m.
Call Art Ratner: (510) 540-7093

FOOTHILL (5)

Meetings held first Tuesday, 6:30 p.m.
Call Joseph Appler: (626) 296-6961

FRESNO (25)

Meetings held second Thursday, 7 p.m.
Call Zarkis Martirosian: (559) 268-6359

INLAND EMPIRE (14)

Meetings held third Tuesday, 7 p.m.
Call Rory Balmer: (909) 337-0082

LONG BEACH (18)

Meetings held third Tuesday, 7 p.m.
Call Kristen Bunting: (562) 424-8726

MOUNT DIABLO (20)

Meetings held third Thursday, 7 p.m.
Call Steve Elstins (925) 676-8376

NORTH ORANGE COUNTY (48)

Meetings held third Wednesday, 6:30 p.m.
Call Denise Pina (714) 990-1500

PENINSULA (23)

Meetings held last Tuesday of every other month, 7 p.m.
Call Angi Roberts: (408) 266-9658

REDDING (99)

Meeting times vary
Call Ken Breshears (530) 222-2572

SAN DIEGO (24)

Meetings held third Tuesday, times vary
Call Mitch Mendenhall: (619) 334-6005

SAN FRANCISCO (21)

Meetings held last Wednesday, 7:30 p.m.
Call Paul Grech: (415) 286-6747

SAN JOAQUIN VALLEY (6)

Meetings held second Thursday, 6:30 p.m.
Call Paul La Berge (209) 466-5364

SAN JOSE (42)

Meetings held second Wednesday, 7 p.m.
Call Angi Roberts: (408) 266-9658

SANTA CLARITA (3)

Meeting times vary
Call Declan Kavanagh: (818) 788-3375

SANTA ROSA (28)

Meeting times vary
Call Robert Toepp: (707) 546-2851

SOUTH BAY (1940)

Meetings held quarterly, 6:30 p.m.
Call Eulogio Tamayo: (310) 371-2449

TULARE/VISALIA (26)

Meetings held every other month, 6:30 p.m.
Call John Camara: (559) 688-5721

VENTURA COUNTY (2)

Meetings held second Tuesday, 6:30 p.m.
Call Kathy Riggs: (805) 983-8100

WEST LOS ANGELES (12)

Meeting times vary
Call Jo Ann Fischer: (909) 939-0332



Now Available ASCCA Consumer Brochure

ASCCA has created a consumer brochure for members to use in their shops! It's a handy new tool which describes the value of choosing ASCCA member shops over others.

Download the free electronic template from the member's only section of the ASCCA website, www.ascca.com.

Note that you must login with your member ID to access the template. ■

Find us on

facebook

Anniversary MILESTONES

The ASCCA would like to recognize members who celebrated a milestone anniversary in February and March 2015. Congratulations and thank you for your support! Our association has grown strong and is effective because of members like you!

40 YEARS

Dana Meyer Auto Care (Albany)

20 YEARS

Pete's Autohaus (Torrance)

Vorba Linda Auto Service (Placentia)

15 YEARS

Acurit Imports, Inc. (Rohnert Park)

Advanced Automotive (Redding)

Long Beach Muffler (Long Beach)

San Bruno Auto Center (San Bruno)

10 YEARS

Greg's Automotive Services (Los Angeles)

5 YEARS

Airbag Service & Techzone (Pleasanton)

Aiwa Auto Repair (San Diego)



Welcome, NEW MEMBERS

Aflac

San Ramon

Computrek LLC

Redding

GIC Car Clinic

San Jose

John Funkey, Inc.

Capitola

Luxury Import Care

La Mesa

Mammoth

Environmental LLC

Banning

Mike Bradley's

Automotive

Chatsworth

Motoshop Technology

Tools

Roanoke, VA

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FEBRUARY-MARCH 2015

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