A Look Back at the ASCCA Summer Conference in Irvine, CA

New Feature!
ASCCA Member’s Classic Car
Call today to receive your FREE Market Analysis!*  

**$299 Value**

855-968-9467

---

**Auto Service**

**Councils of California**

Professionals in Automotive Service

Since 1940

Volume 38 | Issue 3

One Capitol Mall, Suite 320
Sacramento, CA 95814
(916) 924-9054
(800) 810-4272
Fax: (916) 444-7462
E-mail: gjbowman@ramgroup.us

Web site: www.ascca.com

How to Submit Material to The California Independent

Material must be submitted in writing to Phil Boerner
E-mail: pboerner@ramgroup.us
Fax: (916) 444-7462
Mail: One Capitol Mall, Suite 320
Sacramento, CA 95814

ASCCA Staff and Associates

Gloria Peterson
Executive Director
(916) 924-9054 Ext. 104

Nito Goolan
Accounting Manager
(916) 924-9054 Ext. 103

Phil Boerner
Manager of Communications & Web Editor
(916) 924-9054 Ext. 131

Sarah Spencer
Social Media Manager
(916) 924-9054 Ext. 110

Rachel Hickerson
Summer Conference Manager
(916) 924-9054 Ext. 109

Lauren Stoddard
Meetings Manager
(916) 924-9054 Ext. 105

Glen Dailey
Armstrong & Associates
(916) 386-0295
Toll-Free (866) 923-7767

Jack Molodanof, Esq.
Legal Services
(916) 447-0311

---

2014 BOARD OF DIRECTORS

---

Mary Kenmazit
President
DM&H Enterprises
2649 Monument Blvd.
Concord, CA 94520
Tel: (925) 356-0683
Fax: (925) 356-2530
russ@russelmanautorepair.com

Jack Crawley
Immediate Past President
Fish Automotive
620 W. Commonwealth Ave.
Fullerton, CA 92832-1015
Tel: (714) 526-3303
Fax: (714) 526-3603
jack@fishautom.com

Craig Johnson
Vice President
Craig Johnson Automotive
1940 East San Jose Ave
Rowland Heights, CA 91748
Tel: (626) 830-2291
Fax: (626) 912-3658
cjauto@verizon.net

David Kuna
Chairman
Clayton Valley Auto Service
13489 Hillview Dr.
Concord, CA 94521
Tel: (925) 682-2281
Fax: (925) 682-2371
jjstich@aol.com

Margie van Lierop
Secretary
Craig Johnson Automotive
13280 San Jose Ave
Concord, CA 94520
Tel: (925) 951-1525
Fax: (925) 951-3575
mvanlierop@hotmail.com

Steve Elosin
Immediate Past President
Mar 3
Tel: (714) 767-8576
Fax: (714) 766-6156
wmaxauto@msn.com

John Eypteen
President
John’s Automotive Care
6267 Riverdale Street
San Diego, CA 92120
Tel: (619) 290-9315
Fax: (619) 717-8823
john@johnsautomotivecare.com

Declan Kavanagh
Secretary
Kavanagh Motors
12348 Ventana Boulevard
Sherman Oaks, CA 91423
Tel: (818) 789-3475
Fax: (818) 788-9656
dkavan1497@aol.com

Noreane “Rocky” Khamienian
Secretary
Bimmer & Benz Specialists
1998 Place Arena
Costa Mesa, CA 92627
Tel: (844) 438-6651
Fax: (949) 624-7438
4auc@gmail.com

Dr. Dennis Montalbano
President
German Auto Repair, Inc.
6052 N. Blackstone Avenue
Fresno, CA 93710-3627
Tel: (559) 438-6651
Fax: (559) 438-6650
dmontalbano@aol.com

Jack Scarfield
President
North Hollywood Auto Repair
5431 Tujunga Avenue
North Hollywood, CA 91601
Tel: (818) 769-2334
Fax: (818) 769-2335
Jackscar@yahoomail.com

---

Ted Walters
Board Director
The Auto Specialists in El Cajon
12735 Tujunga Avenue
North Hollywood, CA 91601
Tel: (818) 769-2334
Fax: (818) 769-2335
twalters@theautospecialists.com

---

"Recognized by multiple agencies as the best independent automotive group in the West."
President’s Message

Teamwork Makes the Dream Work!

Our leadership team is still basking in the afterglow of an extremely successful summer conference, with attendance up over 100% from our 2013 event. The first-ever technical training track surprised everyone with its success. Teamwork does make the dream work and I want to take just a moment to thank the dedicated and hard-working committee chairs and members who made our event so successful. Steve Vanlandingham and his Summer Conference Committee have perfected their technique and with Katie Achermann, our event coordinator leading the team, it truly was perfection. Maylan Newton, aka Billy Joel, kept us entertained and on course throughout the weekend; I felt as if we were at the Academy Awards. Maylan, you have a job for life!

Most importantly, our event would not have been possible without the incredible support from our vendors and instructors: Auto Vitalis, Mudlick, Kukui, AESwave, and DFG, to name a few of our vendors who made this event successful. Our ETI Committee, chaired by Steve Elstins, brought a lineup of instructors who were off the hook. Jorge Menchu of AES Wave, Dave Schedin and Jude Larson of Computruck, Jason Dong from Demand Force, Mark Warren from Worldpacs, Doug Mueller of TechHelp, Bill Haas of Haas Consulting and Donny Seyfer of Seyfer Automotive.

Thank you to all who supported our great association. We have already begun planning our 2015 event.

In early August I returned from the NACE/CARS Expo and Conference held in Detroit. Joining me were Gletia Peterson, Steve Vanlandingham, Allen Pennebaker, Craig Johnson and Margie Van Lierop. Our primary purpose was to attend the Alliance of Automotive Manufacturers’ Telematics and Technology forum. It was an excellent opportunity to meet the OE engineers and learn about the technologies that will soon be in automotive service and repair shops. Topics of discussion were:

- what is a connected car
- what does the evolution of this technology mean for repair technicians
- what are some of the challenges with vehicle security
- future technologies
- what should government do?

It was a great event and a priceless opportunity to gain insight into telematics and meet and make new connections as we move down the telematics highway.

Then in September we had a Team Weekend and yearly leadership elections. It was an action-packed weekend as we established our 2015 goals and unleashed our committees to begin structuring their year. No other association works as hard as we do for our members and it shows.

Executive Director’s Report

The last few months have been a whirlwind of activity here at ASCCA. Your colleagues and staff have participated in numerous meetings and conference calls that affect ASCCA, the auto repair profession, and you. In this issue we report on a telematics meeting in Detroit, as well as the BAR meeting in Sacramento.

I want to thank everyone who attended the ASCCA Summer Conference in Irvine. We had an incredible attendance and I hope you all enjoyed the speakers. We are fortunate to have great sponsors that allow us to bring in quality continuing education. The Conference also provides a great opportunity to meet up with old friends as well as making new ones. The middle section of this issue of The California Independent takes a look back at the 2014 Summer Conference.

Planning is underway and the countdown has begun for our next Summer Conference, June 12-14, 2015 at the Marriott in Irvine. If you haven’t been to our conference in the last few years, you are really missing out! It is a professional conference with learning tracks specifically designed for owners and technicians. Stay tuned for additional information.

You’ll also find a legislative report in this issue on AB 1522. This law, which provides employment paid sick days, takes effect on July 1, 2015. Our legislative advocate, Jack Seyfer of Seyfer Automotive.

As you and your shops face new challenges, we would love to hear from you. We are here to represent you and support you. As always, ASCCA staff is here to serve your members and the auto repair profession.

Happy autumn!
This September, AB 1522 (Employment Paid Sick Days), which the ASCCA opposed, was signed by the governor into law and takes effect July 1, 2015. Here are some highlights of the new law.

1) AB 1522 requires employers to provide paid sick days to all employees, no matter if they are part-time or seasonal and regardless of the size of their employer.

2) The law applies to an employee who works in California for 30 days or more within a year.

3) Employees earn and accrue 1 hour paid sick leave for every 30 hours worked up to 24 hours or 3 days in a year.

4) AB 1522 provides that an employer is not required to provide additional paid sick days if the employer has a paid leave policy or paid time off policy that may be used for the same purposes and under same conditions of the new law.

5) Sick pay maybe accrue and carry over to the following year. However, employers may limit use to 24 hours or three days in a year.

6) An employee shall be entitled to use accrued paid sick days beginning on the 90th day of employment.

7) An employer is not required to provide compensation to an employee for accrued, unused paid sick days upon termination, resignation, retirement or other separation from employment. However, if an employee separates from an employer and is rehired by the employer within one year, previously accrued and unused paid sick days shall be reinstated and accrue additional paid sick days accordingly.

8) An employer may lend paid sick days to an employee in advance of accrual, at employer's discretion and with proper documentation.

9) Employers shall provide an employee with written notice that sets forth the amount of paid sick leave available, or paid time off leave an employer provides in lieu of sick leave, for use on either the employee's itemized wage statement or in a separate writing provided on the designated pay date with the employee's payment of wages.

10) An employer may determine how much paid sick leave he or she needs to use, provided that the employer may set a reasonable minimum increment, not to exceed two hours, for the use of paid sick leave.

11) The rate of pay shall be employee's hourly wage. If the employee (in the 90 days of employment before taking accrued sick leave) had different hourly pay rates, was paid by commission or piece meal or was a nonexempt salaried employee, then the rate of pay shall be calculated by dividing the employee's total wages, not including overtime premium pay, by the employee's total hours worked in the full periods of the prior 90 days of employment.

12) If the need for paid leave is foreseeable, the employee shall provide reasonable advance notification. If the need for paid sick leave is unforeseeable, the employee shall provide notice of the need for the leave as soon as practicable.

13) The employer shall provide paid sick leave for diagnoses, care or treatment of an existing health condition of or preventative care for an employee or an employee's family members (i.e. child, parents, employee spouse, registered domestic partner, grandparents, grandchildren, sibling).

14) An employer shall not require as a condition of using paid sick days that the employee search for or find a replacement worker to cover the days during which the employee uses paid sick days.

15) The law prohibits an employer from discriminating or retaliating against an employee who requests paid sick days.

16) In the workplace of the employer, the employer shall display a poster in a conspicuous place containing sick pay leave information. The Labor Commissioner shall create the poster containing the information and make it available to employers.

17) The law specifies penalties and fines for any violations.
Saving money is at your fingertips with DFG

Sign up and receive rebate of ASCCA Membership dues for up to $350

Full service, low cost credit card processing

By Craig Johnson, Chair, ASCCA Government Affairs Committee

The ASCCA’s Executive Board — Executive Director Gloria Peterson, President Mary Kemnitz, Vice President Craig Johnson, Secretary Margje van Lierop, and Treasurer Steve Vanlandingham attended the telematics meeting in Detroit on behalf of the ASCCA. Left to right: President Mary Kemnitz, Ex-Officio Board Member Allen Pennebaker, Executive Director Gloria Peterson, Vice President Craig Johnson, Secretary Margje van Lierop, and Treasurer Steve Vanlandingham.

The California Independent
News from the Bureau

Summary of the BAR Advisory Committee Meeting

Held on October 14, 2014

By Jack Molodanof, ASCCA Legislative Advocate

—Sunset Review for BAR

Bill Thomas of the Field Operations & Enforcement Division provided some follow-up from the last meeting and more detail on complaints for the 2013/14 year: Engine Repair Performance (5,225 total complaints); General Repair and Maintenance (2,475 total complaints); Smog Check (1,925 total complaints); Auto Body (1,682 total complaints); Transmission (1,480 total complaints); Other category (2,355). The complaint allegations in “Other” were for competence, negligence, false and misleading statements, fraud, estimates and authorization issues.

Laws and Regulations

SB 1242 (Lieu)—Sunset Review for BAR

Before 2019, BAR is still working on the following regulations: Disciplinary Guidelines, Certified Schools and Instructors, Windshield Installation Standards, and Electronic Estimates, with the adoption date of regulations being approximately April 2015. A meeting for further discussion re: ARD Mobile Advertising was tentatively set for October 30, 2014.

The next BAG meeting will be scheduled for sometime in January 2015. ■
In each issue of this magazine, the ASCCA is featuring a member’s restored collectible car. Do you have one you would like to see in The California Independent? Send an email to pboerner@amgroup.us with some information and a photo and you might be featured in a future issue.

In this issue we are showing off Paul Grech’s 1936 Ford pickup. Paul, from Danville, is the president of ASCCA’s Chapter 21 (San Francisco) and owns Allied Engine & Auto Repair in San Francisco.

“It brings our shop a lot of business, because we park it in front of our shop, and people see it and bring us their cars they had when they were young,” says Paul. “Also, we have many European tourist that walk on our block, because of the hostel on the next block, and they just love to take pictures of our old cars, because they cannot modify their cars in their countries. So this truck is very talked about in Europe.”

Why did you choose this truck to restore?
Paul’s father, Frank, bought the ’36 Ford in 1955 when Paul was 12 years old. He paid $75 for it and it was a wreck. Frank worked on the mechanical aspects of the truck and he hired someone to do the bodywork (which took six weeks and cost only $65). When Paul was 16, his father gave him the truck. Four years later, in 1969, Paul gave the ’36 Ford to his sister and her husband. They drove it daily for eight years, then put it in storage for 32 years. Paul’s wife, Marianne, urged him to get the truck back so he bought it back for $1,500 in 2003.

What did you do to restore the car’s engine?
The first time Paul owned the truck, when he was 16, he put in an Oldsmobile Rocket V-8 engine, a 1942 Cadillac transmission and a nine-inch Ford rear end, so it became a very dependable hot rod. When he got the ’36 Ford back in 2003, the engine no longer worked so Paul put in a 450 HP, 2003 Mustang Cobra supercharged 4.6-liter engine and a T.C.I. frame.

What did you do to restore the exterior?
Among the features Paul added was a 1937 DeSoto front bumper and a 1935 Packard dashboard. The latter item cost only $10 and was bought at a wrecking yard, but cost $4,000 to restore and modernize.

How much did it cost to restore the truck?
Paul paid $45,000 for restoration work and altogether has paid about $130,000 to restore the truck.

What do you use the truck for today?
Paul drives the truck every day to San Francisco for work. It’s not a show truck (though it could be) and is not for sale.
FRIDAY, JUNE 27
LEADERSHIP MEETINGS AND
WELCOME RECEPTION

SATURDAY, JUNE 28
BREAKFAST
Thank You 2014 Sponsors!

Gold Sponsor
AutoVitals

Silver Sponsor

Thank You 2014 Exhibitors!

ALLDATA
Armstrong & Associates
Arnott Industries
Autovitals
AutoZone
BG/Petrospecs
Blue Devil Products
DemandForce
Digital Financial Group
Education Seminars Institute
G&K Services
Jasper Engines
Kukui
LKQ
Mitchell1
Mudlick Mail
Napa Autoparts
Phillips 66/Kendall Motor
RO Writer

Awards and Raffles

Save the Date!
ASCCA 2015 Summer Conference
June 12 - 14, 2015
Marriott Irvine Hotel
CLASSES AND PANELS

SUNDAY, JUNE 29
BREAKFAST
I got into auto repair because I was really hard on cars, and so they would break, and since I was a student, I could not afford to pay to have them fixed. I worked my way through college by building VW engines in my garage, and eventually by building them for a local company.

“When I was finishing my college education, the shop owner I worked for decided to get out of the business. He offered me his shop at a great price. I begged and borrowed enough money to buy it. I immediately discovered that what I had learned in college about business had almost no application to my small shop. Luckily, the previous owner had done a very good job of setting up production processes, which helped me survive long enough to figure out the business side.

“Laurie joined me in the business after we both worked briefly for another company in a different industry, so as to get some perspective on our business.

“We learned about our local chapter when an insurance agent told us how much money we could save by using the ASCCA’s insurance program. I attended a couple of meetings and found out that the shop owners who attended had a wealth of information about things I thought I had to figure out on my own, or that I thought I had figured out—but I found out they had much better answers!

“Becoming a member of ASCCA took our business to a whole new level—it gave us people we could call who knew exactly what we were going through, and who usually had the answers we needed.”

Larry Moore, owner, Larry’s AutoWorks, Mountain View, CA

“I can safely say that without joining ASCCA our business would not be what it is today. The best advice I can give a new member is GET INVOLVED! I believe that is the true value of membership, having the resources of all the other ASCCA members, especially through the medium of TeamTalk and the local meetings. There is nothing like having dinner with other shop owners to get ideas and solutions for the improved and successful day-to-day operation of your business. Not to mention you will make some great new friends!”

Larry Moore, owner, Larry’s AutoWorks, Mountain View, CA

Read about all of the ASCCA’s Members of the Month: www.ascca.com/ascca-members-of-the-month
ASCCA Chapter Network

The Automotive Service Councils of California is made up of local chapters. Join your local chapter today and get involved!

- **East Bay** (16)
  Meetings held third Tuesday, 6:30 p.m.
  Call Art Ratner: (510) 540-7093

- **Foothill** (5)
  Meetings held first Tuesday, 6:30 p.m.
  Call Joseph Apple: (626) 296-6960

- **Fresno** (25)
  Meetings held second Thursday, 7 p.m.
  Call Zarkis Mattinson: (559) 268-6359

- **Inland Empire** (14)
  Meetings held third Tuesday, 7 p.m.
  Call Steve Vanlandingham: (619) 596-0011

- **Mount Diablo** (20)
  Meetings held third Thursday, 7 p.m.
  Call Kristen Bunting: (562) 424-8726

- **North Orange County** (48)
  Meetings held third Tuesday, 7 p.m.
  Call Ken Breshears (530) 222-2572

- **Orange Coast** (50)
  Meetings held third Thursday, 7 p.m.
  Call Margie van Lierop (949) 951-1525

- **Peninsula** (23)
  Meetings held last Tuesday of every other month, 7 p.m.
  Call Angie Roberts: (408) 266-9658

- **Redding** (99)
  Meetings times vary
  Call Ken Breshears (530) 222-2572

- **San Diego** (24)
  Meetings held third Tuesday, 6:30 p.m.
  Call Steve Vanlandingham: (619) 596-0011

- **San Francisco** (21)
  Meetings held last Wednesday, 7:30 p.m.
  Call Paul Grech: (415) 286-6747

- **San Joaquin Valley** (6)
  Meetings held second Thursday, 6:30 p.m.
  Call Paul La Berge (209) 466-5364

- **San Jose** (42)
  Meetings held second Wednesday, 7 p.m.
  Call Angie Roberts: (408) 266-9658

- **Santa Clarita** (3)
  Meetings times vary
  Call Kevin Browning: (661) 251-6736

- **Santa Rosa** (28)
  Meetings time vary
  Call Robert Trepp (707) 546-2851

- **South Bay** (1940)
  Meetings held quarterly, 6:30 p.m.
  Call Eduquio Tamayo: (510) 371-2449

- **Tulare/Visalia** (26)
  Meetings held every other month, 6:30 p.m.
  Call John Camara: (559) 688-5721

- **Ventura County** (2)
  Meetings held second Tuesday, Times vary
  Call Kathy Riggs: (805) 983-8100

- **West Los Angeles** (12)
  Meeting times vary
  Call Jo Ann Fischer: (909) 939-0332

**Bureau of Automotive Repair (BAR):**

- **Chief**
  Patrick Dorais
  (916) 355-4565

- **BAR, Industry Ombudsman**
  Rick Fong
  (916) 255-2893

- **California Chamber of Commerce**
  Headquarters
  (916) 444-6670

- **California Air Resources Board (CARB)**
  (800) 242-4450

**ASCCA Consumer Brochure**

ASCCA has created a consumer brochure for members to use in their shops! It’s a handy new tool which describes the value of choosing ASCCA member shops over others.

Download the free electronic template from the member’s only section of the ASCCA website, www.ascca.com.

Note that you must login with your member ID to access the template.
Industry and Endorsed Vendors Contact List

CUSTOMER SUPPORT
Repair Pal
Art Shaw
(800) 969-9204

Customer Loyalty Systems
Ryan Tunison
(888) 622-7552

INSURANCE SERVICES
ASC Insurance Services
Armstrong & Associates
Glen Dailey
(866) 923-7767

FINANCIAL SERVICES
GE Capitol Retail (Consumer Financing)
(866) 209-4457

Redwood Credit Union (Business/Equipment Financing)
(800) 479-7928
www.redwoodcu.org

EDUCATIONAL & NETWORKING RESOURCES
Educational Seminars Institute (ESI)
Maylan Newton
(888) 338-7296
csi@esiseminars.com

iATN
Scott Brown
www.iatn.net
33% discount on Business+ premium membership:
http://iatn.us/PROASIC1940

Motor Age Training
James Hwang
(310) 857-7633

LEGAL SERVICES
Jack Molodanof, Esq.
jack@mgrco.org
(916) 447-0131

MARKETING PROGRAMS
Mudlick Mail
Tim Ross
(866) 794-0167, x109
tim@mudlickmail.com

MERCHANT SERVICES
Digital Financial Group
David Cherney
dcherney@damarmerchantservices.com
(877) 326-2799

OIL PROGRAM
Phillips 66
Howie Klein
howie.klein@p66.com
www.phillips66.com
Find a local marketer:
www.phillips66lubricants.com/marketers-distributors

PARTS & EQUIPMENT SUPPLIERS
AES Wave
Mario Vejar
(877) 351-9573

AutoZone
AutoZone Commercial Care Dept.
(866) 727,5317
https://www.autozonepro.com

BG Products
Mike McCarthy or Brian Gourley
(805) 498-4546
www.petrospecsinc.com

LKQ
Erik Ferreira
(562) 364-5275
ejferriera@LKQCORP.com

SOFTWARE PROVIDERS
Identifix
Bill Sauer
(651) 628-5702

RO Writer
Scooter Owns
(866) 242-5025, x101
sowens@rowriter.com

UNIFORM SERVICES
G&K Services
Rob Faulkenberry
(303) 591-4102

WEBSITE, SEO & SOCIAL MEDIA SERVICES
AutoVitals, Inc.
Uwe Kleinschmidt, CEO
(805) 618-1629
Uwe@AutoVitalsInc.com
www.AutoVitals.com

KuKui
Todd Westerlund
877-695-6008
Todd@kukui.com
www.KUKUI.com

Zenergy Works
Bryan Fikes
(888) 278-5718

Office Depot
Cory Kaminsky
Phone: 855-337-6811, ext. 12726
Fax: 512-506-9417
cory.kaminsky@officedepot.com

BUSINESS SUPPORT PROVIDERS
Hertz Rental
Customer Relations
(888) 777-6095

The Sign You Can Trust!