

Special Annual Meeting and Elections Edition



The California Independent

SEPTEMBER/OCTOBER 2004

PROFESSIONALS IN AUTOMOTIVE SERVICE

Shoot to Score in 2004 – Annual Meeting & Elections

The 64th Annual Meeting and Elections will be held on October 7-10, 2004 at the Embassy Suites Hotel in lovely San Luis Obispo! In addition to the fun and festivities we have a jam packed agenda that will be interesting and productive for all! There is a registration form included in this special Annual Meeting issue of the California Independent as well as being posted on the website at www.ascca.com. Online registration is also available for those of you who choose to do so with this quick and convenient method. **Your deadline to register with ASC is September 29, 2004.**

You may call the Embassy Suites Hotel directly at (805) 549-0800 and mention you are with the Automotive Service Councils of California in order to get your special room rate of \$125 per night. You may also register online at www.embassysuites.com using the Group Convention Code ASC. **The deadline to register with the hotel is September 22, 2004.** Registrations made after that date will be subject to availability and higher room rates. Please see our registration form for more information about the hotel including address, transportation information and a map.

The ASC Annual Meeting Registration Desk will open in the afternoon for those of you arriving on Thursday, October 7, 2004. There are a few meetings that afternoon including the ASCIS Management Committee and the Executive Committee. On Thursday night you are invited to go with other ASC Members to the Thursday Farmers Market in Downtown San Luis Obispo. This open air

event is a charming way to unwind from the day and there are many restaurants open for business in the area. Dinner is on your own and you can feel free to socialize and mingle in this relaxing and easy atmosphere.

Friday October 8 is a dedicated FUN DAY! You and your family are welcome to enjoy great local attractions like shopping, restaurants, art museums and other entertainment. Those of you who like to golf are welcome to participate in the Golf Tournament and you non-golfers will have a list of fun ideas and options to keep you occupied as well!

Later that afternoon we will have an abridged 2-hour version of the 8-hour course currently working it's way through California in our first ASC On The Road Training Series, "How to Repair Hybrid Cars." This 2 hour overview will also include some of these new vehicles on display so you can get under the hood and see what's going on under there.

Friday night is a true convention night with not only a Welcome Reception and Dinner (with fine food and décor) but our candidates who are up for election will be hosting their own Candidate Hospitality Suites. Bring your appetite for fun as the Hospitality Suites will open at 9:00 and will close when the last voter finds their way back to their room.

Shake off the prior evenings festivities early on Saturday though as the big business of the Annual Meeting gets underway. Most of Saturday will be dedicated to the Long Range Strategic

(continued on page 5)

ASC State Candidate Forum

[Editor's Note: As part of their application for consideration as a candidate for the ASC Board of Director's each prospective board member is asked to complete a questionnaire. Answers to questions related to business, personal information and ASC activities are listed as well as answers to five additional questions at the end. Each answer has been reproduced as submitted and has not been edited for content. Not every candidate answered every question. This year there are six candidates for six positions. The candidates are listed in alphabetical order.]

Glenn Davis – Chapter 14, Inland Empire

(Business Information) I own an AAA approved general repair facility. I have been in business for 22 years. I have 2 employees and a 4 bay shop. I spent the first 12 years in Glendora and the last 10 years in Upland. *(Personal Information)* I am married to Maureen for the last 14

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Corrections & Info:

There are a number of information pages and communication forms available on the website for matters pertaining to *The Independent* on the ASC Website. Go to: www.ascca.com

How to Submit Material to The Independent:

Material must be submitted in writing to: Shelly Levy, Editor

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The California Independent published
bi-monthly by the
Automotive Service Councils of California

September/October 2004 • Volume 28 No.5

President's Message



Dan Biggs

State President 2004

**Members:**

It's that time of year again, and it's happening in San Luis Obispo! That's right, our 64th Annual Meeting and Elections and Business Meeting.

This year, there are lots of sights to see and even more things to do. We have everything from golf to wine tasting to personal massages available for you.

This is also when we elect new Directors to Board and select who will be on the 2005 Executive Committee with Bob Constant as our President.

We will also be doing the most important thing that any organization can do! We will be defining exactly what our goals are and how our committees will accomplish them during our Long Range Strategic Planning session. If you have any ideas to contribute that you think will keep our organization in the forefront of the automotive industry then please make this meeting a must show!

Some people like to think that Monterey is where God goes to stand and enjoy the sunset . . . at least in SLO, we give him a chair to relax!

Registration information is included in this issue of the Independent and is also available on our website at www.ascca.com.

Please come and join us in my beautiful San Luis Obispo! I'm looking forward to seeing you there!

The ASC Website is available for you 24/7!

Please visit www.ascca.com for all the latest association information!

ASC-CA Staff & Associates

Jennifer Zins, Executive Director	916/924-9054
Shelly Levy, Director of Membership & Programs	916/924-9054
Elizabeth Hicks, Director of Administration	916/924-9054
Brandon Morgan, Administrative Assistant	916/924-9054
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Katie Jacobs, ASC Attorney	951/781-9091
David Gregory, ASC Attorney	951/781-9091
Chuck Coppage, ASCIS-Manager	916/679-2951
Shannon Blakeman, ASCIS-Workers Comp	916/609-8396
Lorraine Stevens, ASCIS-Package	916/609-8402

Executive Director's Report



Jennifer Zins
Executive Director

Come one, come all! This October is YOUR 64th Annual Meeting and Elections being held in the beautiful city of San Luis Obispo (SLO). Your involvement and participation in this meeting is critical to the long term success of ASC.

In addition to the camaraderie, networking and fun family activities that the Annual Meeting and SLO have to offer, we will also be dealing with critical issues impacting your business and your bottom line.

Help ASC plan for its future by attending the Long Range Strategic Planning Workshop and Committee meetings. This is your chance to contribute your thoughts and ideas about the future and direction of your association. Don't miss this important opportunity.

ASC future leaders will be campaigning for your vote as well and the candidate hospitality suites will be a fun time for all on Friday night. Elections of YOUR Board of Directors are planned for Saturday. Make your voice heard.

There's other fun to be had on Saturday night. Come dressed in your best formal attire and tuxedos for the President's Banquet. In addition to terrific food we have some great entertainment planned for you and your families. As you can see, whether it's the golf tournament, local SLO events and activities or networking with your colleagues during the receptions, dinners and meetings, the Annual Meeting has something to offer for all.

Bring your wives, husbands, friends and children. Invite them to get to know YOUR trade association. Show them your pride in being a member of ASC. And – most importantly - invite a fellow repair show owner in your local area to be your guest at the Annual Meeting. Membership growth starts with you!

My family and I and the rest of the ASC Staff are looking forward to seeing you in San Luis Obispo in October!

ASC. Your Partner. Your Resource. Your Voice.

ASC Board & Directors



Dan Biggs
President
(805) 541-1464



Bob Constant
1st Vice President
(831) 372-6575



Bob Klingenberg
2nd Vice President
(661) 631-5765



Kevin Browning
Secretary
(661) 251-6736



Dan Fogle
Treasurer
(661) 273-4123



Carol Bartels
Past President
(916) 332-1883



John Camara
Director
(559) 688-5721



Walt Carnwright
Director
(760) 245-5777



Kris Cesena
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(650) 342-8480



Glenn Davis
Director
(909) 946-2282



Ken Fox
Director
(714) 525-3239



Greg Kelly
Director
(619) 440-4337



Andrew Pollino
Director
(209) 472-9866



Ryan Tunison
Director
(925) 484-2400



Marion Vosburg
Director
(559) 291-0629

"ASC On the Road Training Series" Presents: How to Repair Hybrid Cars



Toyota Prius

Come learn about hybrid technology vehicles with a nationally known expert in the field—Craig Vanbatenberg! Craig is an ASPIRE Trained, ASE Master, L1 and working Honda/Toyota specialist and this is the first class ever taught in the aftermarket on hybrids! This is our first "ASC On the Road" statewide training seminar brought to you by ASC and your local chapters! All one day seminars are 8 hours, two day seminars are 4 hours each. Cost is **\$ 179 for the first attendee. Additional attendees from the same shop are \$139 per person!** What a deal! Sign up and let's do some learning! Any questions? **Call ASC at (800) 810-4272!**

Select the class you wish to attend. First attendee pays \$179. Each additional attendee from the same shop pays \$139. Please mail this registration form with check payments to ASC at 758 University Ave, Sacramento, CA 95825. You may also fax it back with your credit card information to ASC at (916) 924-6702. Or sign up online at www.ascca.com! Registration must be received at least 5 business days prior to the start of the class. **LOCATIONS WILL BE POSTED ON THE WEBSITE AS THEY ARE CONFIRMED**, otherwise please call the contact listed for more detailed information!!

- | | | |
|--|--|---|
| <input type="checkbox"/> September 27-28, 2004
Host Chapter 24
San Diego Area
Location TBA
For More Info-Call Stuart Terry at (619) 287-4215 | <input type="checkbox"/> September 29-30, 2004
Host Chapter 48
Orange County Area
Location TBA
For More Info-Call Ken Fox at (714) 525-3239 | <input type="checkbox"/> October 2, 2004
Host Chapter 1940
Torrance Area
Location TBA
For More Info-Call Peter Alper at (310) 328-1981 |
| <input type="checkbox"/> October 4-5, 2004
Host Chapter 11
San Fernando Valley Area
Location TBA
For More Info-Call Frank Joel at (818) 999-0210 | <input type="checkbox"/> October 6-7, 2004
Host Chapter 26
Tulare/Visalia Area
Location TBA
For More Info-Call John Camara at (559) 688-5721 | <input type="checkbox"/> October 11-12, 2004
Host Chapter 42
San Jose
Larry's Autoworks
2526 Leghorn St.
Mountain View, CA 94043
For More Info-Call Larry Moore at (650) 968-5202 |
| <input type="checkbox"/> October 13-14, 2004
Host Chapter 20
Mt. Diablo
Location TBA
For More Info-Call Chris Cook at (925) 838-0991 | <input type="checkbox"/> October 16, 2004
Host Chapter 16
East Bay Area
Location TBA
For More Info – Call Larry Nobriga at (510) 351-8961 | |

ASC "On the Road" Hybrid Vehicle Training Registration

Name

Company

Mailing Address

City, State, Zip

Phone

Method of Payment

- ☐ Visa
☐ MasterCard
☐ American Express
☐ Check

Credit Card #

Exp. date

Attendee Names:

Single student registration = **\$179.00**

_____ students x \$139 each = \$ _____

TOTAL = \$ _____

3 Digit Security Code on Back of Card

Signature

*Please return this form with payment via mail to 758 University Ave, Sacramento, CA 95825 or fax this form back with credit card information to ASC at (916) 924-6702 least ten days prior to the seminar you wish to attend. **Please direct questions to Elizabeth Hicks at (800) 810-4272.***

(continued from page 1)

Annual Meeting

Planning Session for 2005 and committee meetings. Your committees (Membership, Endorsements, Bylaws P&P, Government Affairs and Education) will be meeting as well to determine their direction through 2005 and beyond into 2006-2008. Come participate and lend your voice to the chorus as we determine our next goals and how to achieve them.

Saturday will also have some other interesting events. We have invited Dick Ross, our newly appointed Chief of the Bureau of Automotive Repair to be our keynote speaker at Saturday's lunch. We've asked him to share his vision of what his agenda will be as Chief and his take on working with the independent automotive aftermarket to help craft solutions on behalf of the industry, the government and the consumer.

The Elections will be held late Saturday afternoon and then the next round of fun begins with our Reception and the President's Annual Banquet and Entertainment with Awards Presentation. This event has gone upscale this year and President Biggs is requesting that all attendees be in Formal Attire, Black Tie Requested.

Sunday will have our Chapter Representatives Committee meeting in the morning and the ASC Board of Directors meeting later that afternoon. You will want to stay for lunch to hear our legislative panel discussion including information on the ballot initiatives that will impact you in November, a look at how politics has changed in Sacramento since the recall election and updates on the outlook for small business in the legislative and regulatory arena.

All in all after much planning and preparation your volunteer leadership and staff is looking forward to making sure that you have a fun and productive time as we take care of business and relax a little together too. Many thanks to Chapter 17 – San Luis Obispo for all of their help in putting this great event together! Don't delay, register TODAY! **Remember – The deadline for the hotel is September 22, 2004 and the deadline to register with ASC is September 29, 2004.** We are looking forward to seeing you there! Any questions, please contact ASC at (800) 810-4272.

New Smog Update Course Coming This Fall

BAR has developed a new "2005 Update Training Course" for Smog Check technicians with licenses expiring in January 2005 and later, according to Wayne Brumett in BAR's Standards and Training Unit. As a result of recent changes, technicians will no longer need to take the State licensing examination with Experior Assessments to renew their license. However, technicians will still need to mail in a renewal application and fee to renew the license after completing an Update course.

Listed below are a few questions and answers regarding the new course (for the complete Q and A visit the Education section on the ASC Website which also includes a PowerPoint presentation that you can watch online!):

Q: Will the course be eight hours long like the last course?

A: The course will be approximately 16 hours in length, with eight hours of lecture/examination and eight hours of laboratory assignments.

Q: What subjects will be covered in the course?

A: The course will cover:

- BAR program updates
- Overview of "lambda" air/fuel calculations
- Overview of wide range air/fuel sensors
- Diagnosing emission failure problems using scan tool data stream analysis
- Using OBD II (OEM) enhanced data to analyze emission failures

Q: Will the examination be open-book like the last course?

A: The examination will be closed-book, multiple choice, and will be given at the end of the course.

Q: When will this course be available, and where can I find a school in my area?

A: This course should be available in most schools by late August 2004. You can find a school in your area by using BAR's website: http://www.smogcheck.ca.gov/sandt/schools/query_schools.asp

Alternatively, you can have a list of BAR schools mailed to you by calling (800) 952-5210. All schools on the list are authorized to offer this course. However, technicians should contact individual schools for class availability and scheduling.

Q: If my license expires this year (2004), can I just take the new 2005 Update course instead of the currently required 2003 update course?

A: Technicians with licenses expiring starting January 2005 will need to complete the "2005 Update Course" Technicians with licenses expiring in 2004 will need to complete the 2003 update course. BAR will make sure both courses are available to accommodate technicians in both situations. Whether your license expires in 2005 or 2006, you may take the 2005 Update Course as early as you choose to meet the renewal requirement in those years.

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(continued from page 1)

Candidate Forum

years. We have no children. Our hobbies include horseback riding and golf. I am a car chief on a NASCAR Super Late Model Team. (ASC Activities) I have been a member of ASC-CA since 1984. I have served on 2 Chapter boards. My duties have included being Chapter Treasurer for Chapters 5 and 14, Chapter Rep for Chapter 14 and President for Chapter 14. I have also been involved with Chapter 5's scholarship programs at Pasadena CC and Citrus College and worked with both chapters on training and education. My duties on the state level have included being on the Trade Show, Membership and Endorsement Committees. I am currently the Chairman of the Education, Training and Information Committee and the Golf Tournament Committee. I also serve as a member of the Long Range Strategic Planning Committee.

Patrick Donovan – Chapter 32, Hemet

(Business Information) I purchased my shop one year ago. It has been in business for 23 years. We do general auto repair as well as heavy line work. (Personal Information) I have been in the industry for 22 years, 17 years in the Hemet, San Jacinto Valley. I have been married 28 years and have 2 kids, a 26 year old and a 24 year old. Both grown men, my youngest works for me full time. My family enjoys camping outdoors in our local mountains. I also enjoy motorcycle riding. I have been an active Boy Scout leader for 16 years. I have held many positions in the scouting program and earned the highest award you can earn on the district level. (ASC Activities) I have been in ASC for 7 years. I started my first year as Chapter Education/Training Chairman. I am currently Chapter President and Chapter Representative. My state positions include being on the Grassroots Committee then the next year was on the Education Committee. This year I am on the Bylaws, Policies and Procedures Committee and have agreed to say on that committee in 2005. I have been to Legislative Day every year since becoming a Chapter Rep. I have been at every Team Weekend as well.

Declan Kavanagh – Chapter 11, San Fernando Valley

(Business Information) We are a general automotive repair facility, specializing in European automobiles. We have been serving our community in the same

location since 1958. (Personal Information) My grandfather owned a garage in Dublin, Ireland. My father brought the family business to America. I am a third-generation garage owner. I am married with three children, one daughter and two sons. My hope is to have my sons carry on the family business as a fourth generation. (ASC Activities) I have been/am presently the Chapter President and the Chapter Representative. Last year, I was the Chapter Vice President and Chapter Representative. The year before that I was the Chapter President. I attend the Board meetings and Chapter meetings every month. I attend most, if not all, ASC sponsored events.

Jon McConnell – Chapter 8, Santa Barbara

(Business Information) We are a mechanical automotive repair shop, specializing in Mercedes Benz, BMW, and also work on most any make, foreign or domestic. I have owned this shop for just over 5 years, and have been in this industry for over 30 years. (Personal Information) As stated above, I have been in this industry for over 30 years. Besides work, I enjoy golfing, running, and have been a licensed pilot for over 20 years. I'm married, with 2 grown children. (ASC Activities) I have been a member since buying this shop 5 years ago. The shop I managed prior to this was also a member for the 12 years I was working there. I have held the position of treasurer, vice president and acting president, secretary, and this is my second year as Chapter Representative.

Allen Pennebaker – Chapter 20 Mt. Diablo

(Business Information) My wife Terry and I have owned Orinda Motors, Inc. since 1996. This building was designed as and has been operated as an automotive repair facility since the 1930's. The company consists of three semiautonomous businesses. Orinda Motors, the part that has been in operation so long, is a full service and repair center for cars, light trucks and SUV's. Our Express Oil Change and Tire Center, directly next door, is our answer to both the "quick oil changes" and the tire stores. Orinda Auto Rentals, run from the Orinda Motors business office, supplies used rental cars for repair customers as well as the general public. Orinda Motors Inc employs 18 people besides Terry and myself. (Personal Information) I have been in this industry for all of my adult life,

from pumping gas and changing oil while in high school to the present, owner and operator of one of the largest independent facilities in our county. I have served on many boards and/or committees, from my children's schools, to swim clubs, to sports organizations, to Chambers of Commerce, to Automotive Service Councils of California. My wife and I participate on committees and lead study groups at our church. (ASC Activities) I joined ASC shortly after we purchased our business. The first couple of years, I felt the organization was marginally helpful other than the networking with other successful business people. At that time the organization was in the recovery stage from some previous issues. Our chapter was very tenuously connected to the state organization, and generally had a poor attitude about the organization. This was due in part to the state level issues, but also due to some intransigent chapter members who were uninterested in working to improve that connection to the State organization or work to improve our chapter. I volunteered for the Chapter Representative position and served in that capacity for a couple of years. During that time, through the efforts of many members, our chapter has become very involved both locally and at the state level. Our chapter Board of Directors has no problem getting members to volunteer, our monthly dinner meetings get a good turnout and our representatives now attend every Team Weekend. I have personally attended two Legislative Days as well as the BAR sunset review hearing. I currently serve on the ASC Membership Committee.

Marion Vosburg – Chapter 25, Fresno

(Business Information) Diesel-Tune began twenty years ago as a result of an entrepreneurial seizure. The business began and has been built one customer at a time catering to owners of diesel cars and pickups. Six years ago we discovered that diesels need less work and go longer between repairs, so we began working on gas-powered vehicles and changed our name to Accent Auto/Diesel Tune. The business today remains about 80% diesel. Our new customers come mostly from personal referrals. Business continues to grow and we love the challenge that electronics has brought to the diesel field. Wow! What an improvement! (Personal Information) Our youngest graduated from college on the East Coast in January.

This will reduce our travels to Baltimore as she says she is returning to California in another year. Something about snow, cold and humidity, I guess. Now we travel throughout the state to visit grandkids. Previously I spent seven years as a high school agriculture instructor, eleven years teaching diesel technology at a community college, and one year as work experience coordinator and job placement director. My hobbies include boating, fishing, flying, gardening and naturopathic medicine. (ASC Activities) I joined the Fresno ASC Chapter in 1987 after a friendly, persuasive, personal visit by three shop owners known affectionately as the "join or die" Fresno ASC mafia. I have served as secretary, vice president, president, chapter representative and have chaired numerous committees. Because I am married to the newsletter editor, I get to suggest topics for publication and fold, staple and stamp. Currently I serve on the chapter board and I chair the Chapter's policies and procedures committee and the election committee. At the state level I have chaired the Education, Training and Information Committee and the Executive Director Search Committee, and I have served on the Scholarship, the Grassroots and the Government Relations Committees. I helped to prepare and author the Adopt-a-School Program. Currently I am vice-chair of the ETI Committee and am in charge of development of a recruiting video to be used at Career Day events.

What personal qualities do you believe you possess that would be helpful in governing ASC?

Davis: I have the ability to bring spirited discussions forward on topics that affect our Association. I strive to bring out all points of view before making decisions and I am passionate about my opinions.

Donovan: I believe in ASC and will work hard to fulfill my duties as a board member. Without ASC backing our industry we would not be in business at all.

Kavanagh: I have very strong leadership skills. I am inventive and meet any challenge with enthusiasm.

McConnel: I feel that I can benefit this association with my ability to discuss issues with an open mind, while staying level headed.

Pennebaker: Over the years I have

developed some pretty comprehensive leadership skills, both through managing and owning my own business and serving on and/or leading numerous volunteer based committees. I am analytical and calm when considering issues and am able to look at issues with an open mind. Considering other people's perspective is absolutely vital to helping lead any organization. It is even more important when it is a volunteer run organization. I believe that anyone who wants to help ASC must be passionate about both it and the industry we, members of ASC, are the best of.

Vosburg: Because of my background as an employee, employer, educator, program developer, manager and marketer, I bring a broad perspective to the issues that confront our organization. I believe the leaders of ASC must not only have a vision of what this organization can become, but must also set yearly measurable goals and develop a viable action plan that has continuity. I can help keep a focus on the vision, insist on annual goal-setting and assist in meaningful action planning.

What special areas of expertise do you believe you possess that would be helpful in governing ASC-CA?

Davis: I have an analytical mind. I am always looking at the big picture while considering small picture consequences. My ability to engage spirited discussions helps to resolve many impasses.

Donovan: My leadership skills from scouting will help me be an effective board member.

Kavanagh: I have a creative mind and because of past experience, I have the vision and expertise to bring the ASC membership into the 21st Century. By that, I mean, many independent shop owners have the need to be educated in areas such as computers and Internet use which could better their businesses.

McConnel: My areas of expertise include, problem solving, task oriented, communication skills. I've attended numerous seminars and classes on negotiation, customer and employee relations and am a graduate of the Dale Carnegie Institute.

Pennebaker: See 4. I am able to keep a group that I am leading focused on the subject at hand and minimize the level of extraneous input that tends to waste the time of the people in the group and keep

them from accomplishing their goals. I am also able to make a decision without endless discussion or review, once all the information is "on the table."

Vosburg: I can A) express thoughts and ideas clearly and with enthusiasm; B) observe, listen, learn and speak out when I think the wrong course is being taken; C) speak to the vision or large picture and leave the minutiae to the staff where it belongs and yet be cognizant of the necessary details; D) get to the point of the discussion and leave out the BS and personal war stories; E) think and act to the benefit of the organization as a whole and F) be a team player.

In which areas of association governance do you believe ASC-CA should target its financial and human resources and why?

Davis: ASC-CA has to be the predominant resource of garage owners in California. We need to have a quick response membership designed to fulfill the needs of our membership. We need to provide our membership with timely updates and answers to their questions

(continued on page 10)

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REGISTRATION DEADLINE SEPT. 24, 2004

Test Dates: Nov. 9, 16, & 18, 2004

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October 7-10, 2004

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Embassy Suites is
September 22, 2004

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Directly at (805) 549-0800
Mention you are with the
Automotive Service Councils of CA
Or register online at
www.embassysuites.com and use
Group Convention Code ASC

TRANSPORTATION

You can fly into San Luis Obispo Airport which is 5 miles from the Embassy Suites Hotel however with it's central California location it is also easy to get to by car from many locations. See Yahoo Maps for Driving Directions.

SHUTTLE

Embassy Suites provides a free shuttle from the San Luis Obispo Airport. Call the hotel at (805) 549-0800 when you arrive and they will send a shuttle to pick you up.

CONCIERGE

The hotel offers a number of services including information on rental cars, tours, ticket purchases for local attractions and much more at the front desk!

Schedule of Events

(dress code in parenthesis, events may be subject to change)

Thursday, October 7

3:00 P.M. to 6:00 P.M.	Registration
2:00 P.M. to 4:00 P.M.	ASCIS Management Committee Meeting
4:00 P.M. to 5:30 P.M.	Executive Committee Meeting
6:30 P.M. to 8:30 P.M.	Dinner Downtown—Thursday Farmers Market (on your own)

Friday, October 8 — FUN DAY

You and your family can enjoy great local attractions like shopping, restaurants, art museums and entertainment!

8:00 A.M. to 8:00 P.M.	Registration
9:00 A.M. to 2:00 P.M.	Golf Tournament/Non-Golfer Activities
4:00 P.M. to 6:00 P.M.	Hybrid Vehicle Technology Seminar (Craig Van Batenberg—Hybrid Vehicles on Display) (<i>Business Casual</i>)
7:00 P.M. to 9:00 P.M.	Welcome Reception and Dinner
9:00 P.M.	Candidate Hospitality Suites

Saturday, October 9

9:00 A.M. to 12:00 P.M.	Registration
9:00 A.M. to 3:00 P.M.	Long Range Strategic Planning Session and Committee Meetings (<i>Business</i>)
12:00 P.M. to 1:30 P.M.	Luncheon with Guest Speaker New BAR Chief Dick Ross (invited) (<i>Business</i>)
3:00 P.M. to 4:30 P.M.	Annual Meeting and Elections (<i>Business</i>)
7:00 P.M. to 8:00 P.M.	No Host Cocktail Reception (<i>Formal, Black Tie</i>)
8:00 P.M. to 11:00 P.M.	President's Annual Banquet and Entertainment Awards Presentation (<i>Formal, Black Tie</i>)

Sunday October 10

8:30 A.M. to 11:30 A.M.	Chapter Representatives Committee Meeting (<i>Business</i>)
11:30 A.M. to 1:00 P.M.	Luncheon/Elections 2004 Panel Presentation—Hear from the experts how the 2004 elections including ballot initiatives will affect your business! (<i>Business</i>)
1:00 P.M. to 4:00 P.M.	Board of Director's Meeting (<i>Business</i>)
4:00 P.M.	Annual Meeting Adjourns

ASC's Annual Golf Tournament

Friday, October 8, 2004 at the Dairy Creek Golf Course located at 2990 Dairy Creek Rd, San Luis Obispo. Golf begins at 8:15 AM. The price is \$99 and includes Golf Game, Cart, Range Balls and lunch. Prizes for closest to the pin and longest drive will be given along with door prizes. A fun time for all! If you have any questions, please contact Glenn Davis at 909-946-2282.

2004 ASC-CA Annual Meeting Registration Form
or Register Online at www.ascca.com

Name: _____

Spouse/Guest Name(s): _____

Company: _____

Phone: _____ **Fax:** _____

Email: _____ **Chapter:** _____

Registration Fees are \$129 for the first person, \$99 for each additional attendee and include all meals. Registration must be received by September 29, 2004. No refunds will be possible after that date.

<input type="checkbox"/>	Registration for Annual Meeting	1	@ \$129 per person	=	\$129.00
		_____	@ \$99 per person	=	_____
<input type="checkbox"/>	(Optional) Golf Tournament	_____	@ \$99 per person	=	_____
	Total Registration Fees			=	_____

I will also attend the following events included at no charge (except receptions which are No Host):
(Please specify so staff can prepare the hotel with the proper food and beverage orders)

<input type="checkbox"/> ASCIS Management Committee	No. of Guests: _____	<input type="checkbox"/> Elections	No. of Guests: _____
<input type="checkbox"/> ASC Executive Committee	No. of Guests: _____	<input type="checkbox"/> No Host Reception, Sat PM	No. of Guests: _____
<input type="checkbox"/> Hybrid Vehicle Technology Seminar	No. of Guests: _____	<input type="checkbox"/> President's Banquet, Sat PM	No. of Guests: _____
<input type="checkbox"/> Welcome Reception/Dinner, Fri PM	No. of Guests: _____	<input type="checkbox"/> Chapter Reps Meeting	No. of Guests: _____
<input type="checkbox"/> LRSP Session/Committee Meetings	No. of Guests: _____	<input type="checkbox"/> Lunch, Sun	No. of Guests: _____
<input type="checkbox"/> Lunch, Sat	No. of Guests: _____	<input type="checkbox"/> ASC Board of Directors	No. of Guests: _____

Payment: ☐ M/C ☐ VISA ☐ American Express ☐ Discover ☐ Check (make payable to ASC-CA)

Credit Card # _____ Exp Date: _____ 3 Digit Code (on back): _____

Name on the Card: _____

Card Billing Address: _____

City, State, ZIP: _____

Complete this form and return via mail to: ASC, 758 University Ave, Sacramento, CA 95825
Or fax to: 916-924-6702. Any questions? Call ASC at (800) 810-4272!

ASC. Your Partner. Your Resource. Your Voice.

(continued from page 7)

Candidate Forum

when they call and provide affordable programs that enhance our member's ability to stay in business. Our legislative and legal tenacity must be first rate. Our members need to know that ASC-CA is watching their backs.

Donovan: ASC needs to target every aspect of the association and not on one thing only for if we target one area without the others we will fail to reach our goals.

Kavanagh: ASC should target membership, invest in itself. We need to develop a way to make all independent garage owners in California believe that the Association is a necessity; that it is essential that they belong to ASC to better their businesses and themselves as entrepreneurs.

McConnel: Public awareness, especially in the area of O.E.'s mis-information regarding new car warranties and independent repairs options. Also an awareness of the continual lack of manual arts in the public schools.

Pennebaker: All things we do as an organization must first serve the premise that membership numbers are our power. No membership, no clout. There are, in my opinion, four main areas of benefit to belonging to ASC. Intershop networking, education, insurance services and government impact. I have gleaned an enormous amount of helpful information from my contacts with other chapter members, both automotive related as well as general business and personal finance related. I have also been able to call on ASC shops from other areas of the state when I have needed assistance with a customers vehicles or one of my own rental cars. While ASC is not, at this time, in the position to provide education, it is in a position to provide resources to help the members find and organize educational opportunities. This is an area in which the current Education Committee is doing a commendable job. Our voice in the regulatory and political world is probably the single most important asset that this organization has. Items such as the proposed 15 year 150000 mile warranties could be devastating to us and our best defense is this organizations commitment to making our best interests heard. It may also be the least appreci-

ated by our membership.

Vosburg: Membership growth and retention must take a priority position if we are to maintain a solid financial base. If we did a five year financial projection, it would show that our financial base will weaken because of the inevitable increases in operating costs. The windfall from our successful insurance program could melt away even more quickly than it has developed.

Public awareness is an area that needs more attention from our organization. I have proposed for several years that we need a public relations officer at the state level who can not only produce public statements for the motoring public about our purpose and commitment but can also furnish media copy to the chapters for them to provide to their local publications (newspapers). We must continue to search out and to offer superb member benefits, carry on with our government relations and strengthen our grass roots efforts.

How do you envision ASC-CA in five years from now?

Davis: It is my vision that ASC-CA will become the only game in town when a Garage Owner opens his/her business. Our recognition as leaders in the Auto Repair Industry must be respected as well as feared.

Donovan: I see us growing in the years ahead with more uphill battles to fight, but with ASC we will reach our goals.

Kavanagh: By being a member of ASC, the industry can become more unified and still be in existence in 2010. We will have a collective group of entrepreneurs, who can be a strong political voice.

McConnel: I envision an association that encourages membership and participation for more than a very few volunteers. We need more participation at the local and state levels. I feel this is only possible by making our relatively new members feel more welcome and a part of the big picture. That is not the way it feels at this time.

Pennebaker: Over the next five years I envision a reversal of the recent decline in membership and a slow but steady increase in members, but hopefully an increase in the dedication of those new members to their industry and to this organization. To that end we must push for better communication to the Chapter members of the many benefits, not just

saving money through the many programs, of belonging to ASC. We must also "put to bed" the ever contentious issue of "state only" membership. I envision a solidifying of our alliances with organizations of similar interest; such as ASA and ARC. Hopefully we can also pursue more alliances outside of the automotive industry, like the coalition fighting for reforms to 17200 of the business and professions code, since there is greater power in greater numbers. We need to achieve as much political clout as possible. We, at ASC, have dedicated and capable staff that is more than able to carry us forward towards our goals, but we must give them the support and consistent direction necessary for any staff to perform well. This requires consistency and cohesion on the part of the Board and the committees that run this organization.

Vosburg: ASC has great potential to take the leadership position and speak for the auto service industry. This potential can be realized with a clear vision, a five year plan, greater public and member awareness, and with increased legislative clout and increased numbers and participation. ASC has three clear choices: we can maintain the status quo; we can grow; or we can wither and die. It is up to our chapter leaders, our chapter representatives and the state board of directors to set the course. Enthusiasm, clear thinking, and determination are what are needed. ASC must determine what it stands for; then express, express and express to its members, to the motoring public and to elected officials who we are, and exactly what our impact is on the economy and on the California vehicle fleet. Our organization can hide in Sacramento and we members can cower in the parts room or we can stand up and be visible and vocal.

How do you envision the automotive repair industry in five years from now?

Davis: The personal transportation industry is taking new shapes every day. Our businesses will need to change with the environment. ASC-CA needs to help our members with these changes as well as helping the consumer understand what those changes mean to their lives. Whether the future is electric, hybrid or fuel cell technology, I believe that we are poised to respond to those challenges.

Donovan: (No response.)

Kavanagh: I would like to see the

industry out from under the control of the Department of Consumer Affairs. I would rather see that we are self-licensing and can govern our own industry (comparable to the State Bar Association for lawyers).

McConnel: Technician availability is the priority issue here. Education, good apprenticeships, and shops willing to talk to the students. We also need to ensure the independent market share, which will be fought on more than one battleground.

Pennebaker: Over the next five years I see an ever-increasing difficulty in profitably trying to run an independent automotive facility. What with the always increasing regulatory burden, the continually increasing tax and fee burden, the shrinking labor pool, the ever more complicated vehicles coupled with the lack of efficiently available information and the reluctance of many in our businesses to involve themselves in organizations like ours, I see a shrinking of the number of independent automotive repair businesses in this state. I would also expect to see a larger, more defined, separation between the quality focused and ethical businesses as compared to the cut rate low quality businesses. Many of the businesses that now fall between these benchmarks will, out of necessity, gravitate towards one extreme or the other. In the end, for those of us who work at running our businesses correctly and supporting our industry as a whole, this business will continue to be very profitable and fulfilling well into the future.

Vosburg: The next five years will be exciting for this industry and those who service the motoring fleet. This excitement is coming in the form of starter-less engines; fuel cells; cleaner, greener diesels without a camshaft and rocker arm assemblies; gas electric hybrids; OBD III and IV; and satellite performed tune-ups. We will improve our Internet communications and marketing. The challenge lies in learning these new technologies and being able to service whatever comes our way.

Learning From Losses

Provided by Preferred Employers Insurance Company and ASC Insurance Services



Broken Bones from Slips, Trips and Falls

INCIDENT DESCRIPTION

- A 42 year-old Quality Control Supervisor slipped down a flight of 3 wooden steps located just inside the entrance to the vehicle repair shop. It was raining and the steps were wet from the water carried in on footwear. He lost his footing and, as a result of the fall, fractured his left collarbone. He was off work for two months.
- A 36 year-old Service Writer was walking across the garage driveway and failed to notice a connecting towrope between two parked cars. He tripped over the rope and fell, breaking his elbow. He was off work for 3 weeks.
- A Garage supervisor fractured his leg when he slipped down some stairs shortly after walking through a small diesel spill.

RECOMMENDATIONS/DISCUSSION

1. Ensure employees wear slip resistant footwear when in the shop.

Slip resistant footwear, along with good housekeeping practices can prevent many slip and fall accidents. Oil resistant footwear is not slip resistant footwear. Oil resistant footwear means the sole material will not deteriorate with it comes in contact with oils. Slip resistant footwear may have prevented one or more of these incidents.

2. Practice good housekeeping throughout the day, not just before quitting time.

Good housekeeping and keeping a well organized shop serves many purposes. Not only does a clean, well organized shop help prevent accidents, it also enhances efficiency. When tools and equipment are put back where they belong after use, then time isn't wasted looking for them. Cleaning up spills and clearing aisles of parts and debris lets technicians move more easily through the shop without having to dodge hazards that could cause an injury. Good housekeeping practices may have prevented these incidents.

3. Remove slip and trip hazards from aisles, walkways and stairs.

Instruct all employees to be aware of situations that can contribute to a trip and fall accident. Electric extension cords, air hoses, towropes, and tools left in aisles, walkways and places where people can walk need to be removed. Electric extension cord and air hose ceiling mounted reels are the best way to get hazards out of the way. Keeping walkways clear may have prevented the tripping incident.

LFL 1003

Accident prevention is the responsibility of your Company's management. The information in this publication should not be considered all encompassing, or suitable for all situations, conditions or environments. Every business is responsible for implementing an effective injury and illness prevention program and should consult with legal, technical or other advisors as to the applicability of this information to your business.

Ballot Initiatives

ASC is actively involved in two ballot initiative campaigns on the November ballot here in California – YES ON PROP 64 (Stop Shakedown Lawsuits) and NO ON PROP 72 (Stop the HealthCare Tax). We have posted information on our website and we will also have a panel discussion about these critical campaigns at the Annual Meeting in October! Get the word out that these are good for business and good for California to your friends, neighbors and customers! More information will be forthcoming soon!

Membership Survey Results on the Way

Thanks again to all members who participated in the recent Membership Survey 2004! We know it was a long one but it was filled with things we need to know as we go into our Long Range Strategic Planning Session in October! Full results will be published in a future issue of the Independent and will be posted on the website at www.ascca.com. Keep an eye out!

Endorsed Programs and Benefits

ASC provides many benefits to its members with our legislative activities, communications and industry news. We provide opportunities for you to take training classes, to educate yourselves and each other and network with your colleagues in local chapters. We are also dedicated to providing you with other special programs on business services that can benefit both you with special pricing and our association through program participation rebates that go to subsidize our activities and keep your membership dues dollars down.

In all instances we have attempted to negotiate the best pricing available but we all need to be realistic and realize that in today's competitive market NO price is ever the best available price. If you can use our programs to negotiate your own deal that is lower, you've still received the benefit of leveraging our group buying power to your advantage.

The following paragraphs will highlight some of our more popular programs. As always you are encouraged to contact your chapter representative, visit ASC's website at www.ascca.com or contact ASC Staff at (800) 810-4272 for a referral for more information.

CITGO

ASC members receive special pricing on CITGO oils and lubricants. We currently work with six major marketers throughout California - Western States Oil, TOPCO/Topanga, Trimen, Interstate Oil, National Petroleum and Tesse Petroleum - and are adding more to the program as it grows. If you want a quality oil at a low, low price consider CITGO. Call the ASC Staff at (800) 810-4272 for a referral to a marketer in your area.



Please read this testimonial from Greg Kelly, our Endorsements Committee Chair and CITGO program user:

"Engine oils have always had to meet certain specifications from the vehicle manufacturers. In time past, the standards were pretty easy to match, so oil companies were able to meet the specs where they chose. Today's standards are very tight and difficult to meet. The result has been that lube oils have become a commodity, all of them being pretty much the same."

When I was told about this, I realized that the only real difference was the amount of "other" support the oil company gave me. There being no significant difference between products, and not using the marketing co-op or other "value added" services, I decided to cut my oil change costs by going to CITGO oil. I have not been sorry.

The CITGO oil I use is supplied by my regular supplier of many years, National Petroleum. They have been an ASC-CA Associate Member and supporter of the association for many years. Throughout

the state, we have several ASC-CA Associate Members who market the ASC CITGO oil program to our members. The best thing you can do for yourself and your Association is to sign onto the oil program yourself and recruit a new member to use CITGO as well."

ALLDATA



ASC has a newly negotiated program set up with ALLDATA that includes special pricing for ASC members. ALLDATA leads the world in providing



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ALLDATA offers comprehensive automotive information and shop management and marketing tools to help boost shop performance.

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ASC is proud to offer a significant savings on your monthly ALLDATA fees if you enroll in the ASC program. Sign up with ALLDATA and start saving today!

Change of Address Notification

If you have moved or your address label is incorrect, please correct on this form. From time to time, we receive requests from people to remove their name from our mailing list. Sometimes members move from a location, and the new shop owner does not wish to continue receiving the *Independent*. Other people, for one reason or another, are receiving duplicate copies.

If you have a correction or you wish to stop receiving the *Independent*, please clip out this section (along with your mailing label on the back page) and mail it to:

ASC-CA
758 University Avenue
Sacramento, CA 95825

Please indicate the reason for your request:

Change of address (please PRINT corrections under label on back page and include with this form)

This is a duplicate copy [you do not have to send the other label(s), unless you wish to stop receiving all copies of the *Independent*].

I no longer wish to receive the *Independent*.

NOVA



You will be hearing a lot from us about the new NOVA program as well over the next few months in mailers and other promotions that should reach your doorstep soon. In the meantime, if you haven't heard, as of July 1, 2004 ASC was able to negotiate additional reduced discounts on NOVA credit card processing.

They will not automatically enroll you at this lower rate even if you are currently on the ASC program. You MUST call and

make sure your rates are as low as possible. Even if you enrolled earlier in the spring, your pricing is lower now but ONLY if you call and verify your program participation. Call the ASC Staff at (800) 810-4272 and they can have their NOVA reps contact you to verify your program. Don't delay and end up paying more than you need to!

Other Cost Saving Programs

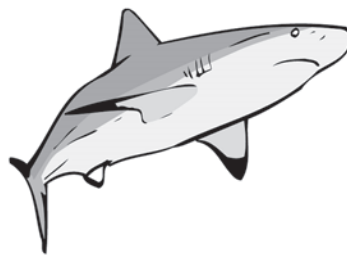
We've highlighted just a few of the programs you have access to in this article. There are also special programs with Mitchell1, Paychex Payroll Processing, California Preferred Credit Union, Heartland Credit Card Processing and more! Visit our website for all the information you need on Member Benefits at www.ascca.com!



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(559) 251-4060

- Environmental Laws
- OSHA "Right to Know Laws"
- Air Toxics & Emissions Reports
- Stormwater & Wastewater Reports
- Hazardous Materials Management Plans
- Hazardous Waste Requirements
- NFPA Labeling, MSDS's, Employee Training
- CAL-OSHA Injury Prevention Plans (SB 198)



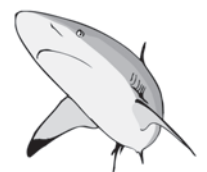
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758 University Avenue, Sacramento, CA 95825

Phone: (800) 810-4272 Fax: (916) 924-6702 Email: info@ascca.com

The ASC Educational Foundation 2005 Scholarship Application

FILING DEADLINE—November 30th, 2004

PART 1

Overall Qualifications: Open to high school seniors that plan to enroll in post high school technical/academic training **or** college under-graduates in the automotive service field satisfying the following:

- a. 2.0 overall grade point average (transcript copy required)
- b. 3.0 grade point average in the automotive-related courses (transcript copy required)

PART 2

All applicants must also submit a fully completed application with the following components:

1. Automotive instructor's letter of recommendation with contact information. *Note to instructor: Letter may be placed in a sealed envelope for confidentiality, if desired.*
2. Copy of High School and/or College transcripts with GPAs computed for auto courses and overall.
3. A brief narrative about your career goals including why this scholarship is important to you (250 words max).
4. A brief description of your community service activities.

Failure to submit a fully completed application and all requested supporting materials will result in disqualification. If selected, you must be able to attend an awards ceremony at your school or one of our local ASC Chapter Meetings to accept your award.

Name: _____ DOB: ____/____/____

Last First MI

Address: _____ Phone: (____) _____

Street City Zip

CHECK ONE: ☐ Entering Freshman ☐ Continuing Student College Units Completed: _____

CHECK ONE: Immediate Goal: ☐ Certificate ☐ Associate Degree ☐ Four Year Degree

Major, if Declared: _____ Minor, if Declared: _____

Please list the high school you graduated from and all college and/or vocational schools attended or enrolled in.

Name of School	City/State	Grad/Date Last Attended	Units or Degrees Earned
----------------	------------	-------------------------	-------------------------

Please provide us with the name and address of your hometown newspaper. Your submitted application will serve as permission for us to release your name to your newspaper in the event you are awarded a scholarship.

Please provide us with the contact information for the person responsible for your school's awards ceremonies:

ASC-CA Classified Ads

Auto Dismantling Yard and Parts Business in Orange County incl. huge inventory of Mercedes Benz parts and Wrecking License offered for \$ 80000. You can start tomorrow, a very solid money maker. Call Peter at 949 631-4194 or contact by e-mail peter@stareuropean.com.

2 Years exp req'd repairing Porsche automobiles. Examine, remove, repair or overhaul engines and transmissions. Tune-up & trouble-shooting with tech manuals & special tools. Repair-adjust brakes, suspensions, carburetors & distributors. Send or fax resumes Scientific Automotive, 1727 E Walnut St Pas CA 91106, Fax: 626-795-5398.

Need to list a classified? Free to ASC members. Just fax text to ASC at (916) 924-6702 or email to info@ascca.com.

Automotive Service Councils of California MISSION STATEMENT

To provide business resources for our members and to advance the professionalism of the automotive repair industry.

ASC-CA CODE OF ETHICS

1. To promote good will between the motorist and the industry.
2. To have a sense of personal obligation to each individual customer.
3. To perform high quality repair service at a fair and just price.
4. To employ the best skilled personnel obtainable.
5. To use only proven merchandise of high quality distributed by reputable firms.
6. To itemize all parts and adjustments in the price charged for service rendered.
7. To retain all parts replaced for customer inspection, if so requested.
8. To uphold the high standards of our profession and always seek to correct any and all abuses within the automotive industry.
9. To uphold the integrity of all members.
10. To refrain from advertisement which is false or misleading or likely to confuse or deceive the customer.

Chapter Meetings & Contacts

- Bakersfield (58)** — Meetings: 4th Wed. 7:30 pm, place varies. Mbr Info: Michael Elliot at (661) 845-2274.
- Central Coast (52)** — Meetings: 3rd Weds. 7:00 pm, place varies. Mbr Info: Pat McDonald at (831) 899-2425.
- Central Valley (27)** — Meetings: 2nd Tues., 6:30 pm, Early Dawn Cattle Co, Modesto. Mbr Info: Robert Raduechel at (209) 575-6326.
- Coachella Valley (30)** — Meetings: 2nd Tues, 6:30 pm, Augua Caliente, Rancho Mirage. Mbr Info: Fred Divine at (760) 343-1226.
- East Bay (16)** — Meetings: 2nd Tues., 7:00 pm, The Englander Restaurant, San Leandro. Mbr Info: Ron Bessette at (510) 774-3394.
- Foothill (5)** — Meetings: 1st Tues. 6:30 pm, Brookside Country Club, Pasadena. Mbr Info: Chuck Chatham. (562) 928-1725.
- Fresno (25)** — Meetings: 2nd Thurs., 7:00 pm, Ramada Inn, Fresno. Mbr Info: Ray Rasmussen at (559) 855-2398.
- Gold Country (36)** — Meetings: 2nd Tues., 6:30 pm, place varies. Mbr Info: Robert Brocke at (530) 477-5712.
- Hemet (32)** — Meetings: 2nd Tues., 6:30 pm, Sizzler, Hemet. Mbr Info: Phil Fournier at (909) 927-2102.
- High Desert (31)** — Meetings: last Tues, 6:30 pm, Location varies. Mbr Info: Walt Carnwright at (760) 245-5777.
- Inland Empire (14)** — Meetings: 3rd Tues., 7:00 pm, Royal Cut Restaurant, Ontario. Mbr Info: Glenn Davis at (909) 946-2282.
- Long Beach (18)** — Meetings: 3rd Tues. (no mtg July & Aug), 7:00 pm, Colonial Cafe, Long Beach. Mbr Info: Sam Baayoun at (562) 433-5523.
- Merced (33)** — Meetings: 3rd Tues. 7:00 pm, Place varies. Mbr Info: Kelly Velasco at (209) 826-6409.
- Mid Cities (1)** — Meetings: Varies, call for info. Mbr Info: Russ Okimoto at (562) 926-7317.
- Mt. Diablo (20)** — Meetings: 3rd Thurs. 7:00 pm, place varies. Mbr Info: Barbara Livingstone at (925) 837-1000.
- Napa/Solano Counties (9)** — Meetings: 2nd Tues. 7:00 pm, Rockville Inn, Fairfield. Mbr Info: Tracy Renceat (707) 642-1900.
- North Orange County (48)** — Meetings: 3rd Weds., Embassy Suites, Brea. Mbr Info: Jo Ann Fischer at (714) 773-0949.
- Orange Coast (50)** — Meetings: 2nd Thurs. 7:00 pm, Irvine Marriott, Irvine. Mbr Info: Rita Thomas at (949) 855-0590.
- Orange County (49)** — Meetings: 3rd Thurs. 7:00 pm, Sterling Suites Hotel, Anaheim. Mbr Info: Ken Hamilton at (714) 535-4100.
- Peninsula (23)** — Meetings: Last Tues. 7:00 pm, place varies. Mbr Info: Vallerie Williamson at (408) 264-9495.
- Redding (99)** — Meetings: 3rd Thurs. 7:00 pm, place varies. Mbr Info: Tim Morlock at (530) 244-4423.
- Sacramento (34)** — Meetings: 4th Tues. 7:00 pm, Frasinetti's Winery. Mbr Info: Carol Bartels at (916) 332-1883.
- San Diego (24)** — Meetings: 3rd Tues., 7:30 pm, Handerly Hotel, San Diego. Mbr Info: Stuart Terry at (619) 287-9626.
- San Fernando Valley (11)** — Meetings: 3rd Tues. 6:30 pm, Odyssey Restaurant, Granada Hills. Mbr Info: Marilyn Schanley. at (818) 768-3656.
- San Francisco (21)** — Meetings: last Weds. 6:30 pm, Delaney St. Restaurant. Mbr Info: Paul Grech at (415) 474-7323.
- San Joaquin Valley (6)** — Meetings: 2nd Thurs. 6:30 pm, place varies. Mbr Info: Andy Pollino at (209) 472-9866.
- San Jose (42)** — Meetings: 2nd Weds. 7:00 pm, Lou's Village, San Jose. Mbr Info: Valerie Williamson at (408) 264-9495.
- San Luis Obispo (17)** — Meetings: 3rd Weds., 7:00 pm, place varies. Mbr Info: Smitty Price at (805) 546-9892.
- Santa Barbara (8)** — Meetings: 3rd Wed. 7:00 pm, place varies. Mbr Info: Rachel Barajas. at (805) 682-9441.
- Santa Clarita (3)** — Meetings: Varies, call for info. Mbr Info: Kevin Browning. at (661) 251-6736.
- Santa Cruz (15)** — Meetings: 3rd Tuesday. 7:00 pm, Hindquarter, Santa Cruz. Contact: Nate Smith at (831) 476-1332.
- Santa Rosa (28)** — Meetings: 3rd Tues. 7:00 pm, Sam's For Play, Santa Rosa. Mbr Info: Barbara Baker at (707) 546-4280.
- South Bay (1940)** — Meetings: 3rd Thurs. 7:00 pm, place varies. Mbr Info: Peter Alper at (310) 328-1981.
- South Los Angeles (10)** — Meetings: 4th Thurs., 7:00 pm, Margarita Joens Restaurant, Los Angeles. Mbr Info: Les Morris at (323) 778-1014.
- Tulare-Visalia (26)** — Meetings: 4th Thurs., 7:00 pm, place varies. Mbr Info: Jaimie Hammond at (559) 688-4713.
- Ventura County (2)** — Meetings: 2nd Tues. 6:30 pm, place varies. Mbr Info: Kathy Riggs at (805) 983-8100.
- West Los Angeles (12)** — Meetings: Varies, call for info. Mbr Info: Dee Cherko at (310) 837-0446.

Automotive Service Councils of California

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ASC-CA Calendar

MEETING/EVENTS SCHEDULE

2004

Aug. 23-27, 2004	ASC 3rd Quarter Committee Meetings Conference Call
Aug. 31, 2004	3rd Quarter Board of Directors Meeting Conference Call
Oct. 8-10, 2004	ASC Annual Meeting and Elections Embassy Suites San Luis Obispo, CA

2005

March 1-2, 2005	2005 Aftermarket Legislative Summit Washington, DC
March 19-20, 2005	Team Weekend Sacramento, CA
March 21, 2005	AALC Legislative Day Sacramento, CA

All Events Listed Subject to Change

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