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SPRING/SUMMER 2014

A Publication of the Automotive Service Councils of California



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## Automotive Service Councils of California

Professionals in Automotive Service  
Since 1940

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Mary Kemnitz  
ASCCA President 2014

## President's Message

**E**nergy, excitement and enthusiasm. These three words are why this association continues to grow and gain more prestige with every passing year. As I serve my year as president I am continually amazed by the energy, excitement and enthusiasm which our board and committee members bring to every meeting and conference call. Their dedication never falters as they work to bring this great association to the next level. It is truly an honor to serve as president with this team.

Our legislative day at the end of April was extremely productive. Government Affairs Chair Craig Johnson and Jack Molodanof, Legislative Advocate, along with the Government Affairs Committee continue to make this event larger and more impactful every year. The number of bills being reviewed by this committee is overwhelming but they continue to work diligently to keep us informed. This year we had a special guest through the efforts of Chapter 16's Rory Balmer. Rory invited Rim High School student Kate Scorziell to share with us the contest essay she wrote about a hot button topic, telematics. *"Telematics has the potential to invade our privacy in ways we have never experienced before,"* Kate stated in her contest entry. This issue has been discussed and debated by many but never as meaningfully to me as hearing it from a high school student. Again, if you have never attended this event, make it a point to do so next year. What better way to keep our legislators in tune with industry and consumer needs. Thank you to Gloria Peterson and her team at AMG for making this event another highlight of our year.

Coming up in June we will be bringing you our annual Summer Conference, to be held at the Irvine Marriott Hotel, June 27-29. This is the first year we have organized technical training and the instructor lineup promises to be "off the charts." An added bonus on Sunday morning will be a panel discussing "Pay Plans that Work," moderated by our very own Maylan Newton, and with industry experts, coaches and shop owners on the panel. To add even more to your summer conference experience we have vendors both national and local filling the booths in the pavilion. Don't forget to purchase raffle tickets as AESwave has yet again donated an Autelms908 MaxiSYS Scan Tool. Katie Achermann, our event coordinator, and Steve Vanlandingham, our event chair, along with the Conference Committee have pulled out all the stops to make this an amazing, must-attend event.

So have you registered for ASCCA's Summer Conference? What are you waiting for? Go to our website today at [www.ASCCA.com](http://www.ASCCA.com) and get it done!

The year is rushing by and the part of being president that I am enjoying the most is visiting the chapters. Getting to meet many of the members and hearing their reasons for being a part of ASCCA is priceless. Getting to visit member shops and see firsthand their triumphs and trials is an experience I will never forget.

I am looking forward to seeing all of you in Orange County! ■



Gloria Peterson  
ASCCA Executive Director

## Executive Director's Report

**W**hen I was thinking about what to write in this issue so many thoughts came to mind of all that ASCCA has accomplished since the last issue and what we have to look forward to in the future – a future shaped by the leaders who volunteer countless hours in order to, "elevate and unite automotive professionals and give them voice."

That got me to thinking about the challenges that ASCCA faces. One challenge really resonated, to identify the next generation of leaders to carry this association into the future.

ASCCA needs individuals who are interested in making a difference in our industry. You've already made a difference by deciding to be a member. That's great! Thank YOU! Consider taking your membership to the next level by putting your personal skills to work. Help shape the automotive service industry.

When you decide to volunteer you can ease in to it. For example, approach your chapter and see if you can help at a chapter event or if there's a committee that is well-suited for you. There are so many areas that can use assistance; it doesn't have to be at a level that is beyond what you can commit.

Leadership will not only be an opportunity to put your skills to use and give something back, but you will benefit from it. By volunteering you will work side-by-side with people who share your passion for the industry and will share their personal insights and experiences, and can help you grow personally and professionally.

In previous issues of *The California Independent* we had a feature column in which we interviewed volunteers who stood out as leaders. Each one of them had their

own unique reasons for getting involved, but there was a common thread – they all got more out of it than what they gave. What better way to convey the power of volunteering than to share quotes from fellow ASCCA members who volunteer.

*"This has been an excellent way of giving something back to the industry that has helped provide my family a very rewarding life. It's almost impossible for one member to make a difference, but when we all work together, look out."* – Jack Crawley

*"Everyone I know that has held a leadership position in ASCCA has experienced significant personal gain. Of the many past and current leadership people, I know of nobody that regrets the time they gave to ASCCA."* – Allen Pennebaker

*"The association does good things and it needs members and leaders. Take time to give back, in exchange for the awesome benefits you have received, and to honor those who went before you as members and leaders."* – Kris Cesena

*"If this is your life and living, you owe it to yourself to join in and make a difference. We are all volunteers, there is always time to support the trade that supports your lifestyle, you just have to adjust your schedule. Remember one member can make a difference!"* – Steve Vanlandingham

Be the next leadership story; volunteer your time, now's as good a time as any. Contact your chapters and start at the local level. If you're already a chapter leader, consider taking another step, contact the ASCCA office, we would be happy to explore your options.

**Ready to rise to the top? ASCCA is currently accepting nominations for its board of directors. The nomination form is available on page 10. ■**

# Legislative Report



Jack Molodanof, Esq.  
ASCCA Legislative Advocate

## LEGISLATIVE BILLS

### ASCCA POSITION: SUPPORT

#### SB 994 (Monning) – Vehicles: Vehicle information: Privacy

This bill would enact the Consumer Information Choice and Control Act, requiring car manufacturers to disclose the type of information their car generates and provide that the vehicle information/data belongs to the consumer and that the consumer has the right to share data with an auto mechanic or third party of choice.

#### SB 1007 (Wyland) – Career Technical Education (CTE)

This bill declares the need for career technical education programs and calls on the Superintendent of Public Instruction and the State Board of Education to consider ways to expand career technical education in middle and high schools.

#### ACA 119 – Community Colleges: Career Technical Education (CTE)

This bill would encourage the Chancellor of the California Community Colleges, in consultation with affected stakeholders, including experts in the field of CTE, business and industry representatives, and faculty to develop options to address long-term funding needs of CTE.

### ASCCA POSITION: OPPOSE

#### AB 1522 (Gonzalez) – Employment: Paid Sick Days

This bill would require employers to provide payment of sick leave to all employees. An employee who works for seven days or more in a calendar year would be entitled to a sick pay rate of one hour for every 30 hours worked and be limited to 24 hours or three days in a calendar year.

#### SB 935 (Leno) – Minimum Wage: Annual Adjustment

This bill would increase the minimum wage each year until January 2017 to \$13.00 per hour and increase the minimum wage annually thereafter based on the Consumer Price Index.

### ASCCA POSITION: WATCH

#### AB 1665 (Jones) – Automotive Repair

The bill would require BAR to regulate businesses that change and repair tires, and would require dealers to calibrate TPMS, when necessary.

#### SB 202 (Galgiani) – Automotive Repair

This bill would require tire dealers to register with the BAR.

## BUREAU OF AUTOMOTIVE REPAIR (BAR)

#### Windshield Replacement Standards

BAR is creating minimum standards for automotive windshield replacement. Adoption goal is for January 2015.

#### Smog Check and OBD II DAD Equipment

The BAR is in the process of certifying the DAD equipment for use by smog shops in the state. The BAR expects that the first vendor should have equipment certified in June. BAR has been updating its internal software. Full implementation of the OBD II inspection program is expected in the fall of this year.

#### School/Instructor Certification Update

BAR is updating its current school certification regulations and will include a section allowing for BAR to certify schools/instructors teaching non-technical training such as ethics training.

#### Brake Inspection Standards

General Industry consensus could not

be reached on this issue. Instead, BAR is going to do a policy shift that selling a brake inspection and listing it as such on a written estimate is not satisfactory in defining service(s) provided, much like the use of the word “tune-up” is not sufficiently descriptive of the services to be performed on a vehicle.

#### Disciplinary Guidelines

BAR is updating its disciplinary regulations. The last time the guidelines were adopted was in 1997.

#### Mobile ARD Advertising

BAR is creating regulations to address unlicensed mobile activity and possibly requiring mobile operators to have a sign on the vehicle door with BAR registration along with other information. A workshop is scheduled for July 9, 2014 and ASCCA will be in attendance.

#### Electronic Estimates

BAR is updating regulations so as to streamline the current invoice and estimating paperwork process to allow for electronic signature approvals. A workshop is scheduled for July 9, 2014 and ASCCA will be in attendance.

#### Sunset Review

The Joint Legislative Committee that oversees BAR held a hearing on March 10, 2014. ASCCA testified at the hearing. A full report is posted on the BAR website at [http://www.bar.ca.gov/70\\_SiteWideInfo/01\\_AboutBAR/Sunset%20Review%20Background%20Paper.pdf](http://www.bar.ca.gov/70_SiteWideInfo/01_AboutBAR/Sunset%20Review%20Background%20Paper.pdf)

The next BAR Advisory Committee meeting is being held in Sacramento on July 9, 2014.

ASCCA will continue to monitor all legislative and administrative issues impacting its members and keep its members regularly updated. ■



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Members of the Month



Junior owns Jay's Auto Center in Torrance and is a member of Chapter 1940 (South Bay).

March 2014: JUNIOR TAMAYO

"I have been a proud member of the ASCCA for over 40 years and I am happy to share my story. I have always been a "pliers and wire" kind of guy; as a child I loved working with my hands, helping my uncles with whatever they were working on, whether it be tinkering with a motor or fixing a leaky faucet. I was inspired to work hard as I got older mostly because I was married with three kids by the age of 27. I began working for Jay's Automatic Transmissions in 1969 as a grunt worker. My job was to stay out of everyone's way and keep busy with whatever I was told to do. I really enjoyed working for Jay the original owner and he saw potential in me. "Many nights when my co-workers would go home I would stay and read the work manuals on how to rebuild a transmission. The next morning all of the work would be done. This eliminated some jobs for my "ex co-workers." Not my intention, but it was what it was: I was educating myself in the automotive industry and it just so happened Jay didn't need all those employees. Eventually Jay made me the manager and I did all the hiring and firing until finally in 1974 Jay sold the business to me! I have worked hard and it has paid off as my kids grew up in a loving, successful household. "As an ASCCA member, I have gained information on rules and regulations in advance while the information was still in discussion mode. ASCCA has helped me to establish successful processes in my business. "The advice I would offer a new ASCCA member is to get involved and take advantage of the many benefits offered by this helpful organization." ■

April 2014: GLENN DAVIS

"I never imagined the path I would take when I first attended an ASCCA meeting in Chapter 5 back when I was a 22-year old shop owner. The evening is still etched in my memory as if it happened last night. Through the years (into my 30th year now as an ASCCA member), I have met and been mentored by the real icons of our industry. I learned the fine art of leadership from the likes of Larry Moore, Tom Ward, Chet Stilbower, Ron Dyrness, Jim O'Neill, Allen Cherko, Dan Fogle, Mike Mahneke and Robert Salerno. I hope one day I too will be able to pass those things on to the next generation of ASCCA shop owners and leaders. "ASCCA has been around since 1940. Lots of names, lots of faces have come and gone, lots of battles (Trevor Law Group, CARB super warranty, SB 1146—the nation's fist right-to-repair legislation, SB750—BMW key coding) and others have been fought and won on the backs of the best grassroots government affairs efforts our industry has ever seen. Did I mention that the inventor of the OBDII connector was an ASCCA member (Jack Heyler)? ASCCA members did all of that! We continue today with this commitment to our industry and our members. "Because of our commitment to our industry, ASCCA is the only state organization of its kind to hold a seat on the national board of the National Automotive Service Task Force (NASTF). Our own Allen Pennebaker (a former ASCCA president) serves as president of this prestigious group. See... ASCCA has extended to national prominence (again). "Ours is a fraternal order of professional-minded business owners who know that servicing and repairing our customers vehicles should be done with respect, dignity and honesty. Our 10-point code of ethics reminds us each day to strive to hold to the intentions our founding fathers had envisioned on that cold garage floor back in 1940. "We are unique. ASCCA has a larger network of local chapters than any other trade association of its kind. This is where the ASCCA Advantage is on display for everyone to observe and be part of; that web of inter-connectivity that binds us for the last 74 years. The chapter experience is where we stay informed, get involved and strive to become great leaders. ASCCA would be just another trade association without this network of members. "I would be derelict in my duties if I didn't mention the real backbone of

"ASCCA is the only state organization of its kind to hold a seat on the national board of the National Automotive Service Task Force (NASTF)."

– Glenn Davis, owner GDA Enterprises



Glenn owns GDA Enterprises in Upland, is a member of Chapter 14 (Inland Empire) and is chairman of the ASC Educational Foundaton (ASCEF).

ASCCA... the women of ASCCA. Names like Carol Bartel and Mooneyan Kistler, two of the finest Government Affairs Chairs ASCCA has ever had. Carol . . . the ONLY two-time female president. Of course where would we be without the ASCETTS. They used to be called the women's auxillary (a very outdated phrase). Without these women (Dee Cherko, Pat Dyrness, Laurie Moore, Elaine Salerno and others) ASCEF would never have been a reality. ASCEF has given out hundreds of thousand of dollars in awards since its inception. Their vision of creating the next generation of technicians and shop owners through scholarships truly make them candidates for the ASCCA hall of fame in my mind. "One last thought. For those of us blessed enough to know Maxine Jones... The First lady of ASCCA, we could not have done all of the things we did without her energy. She was and still is Janey-on-the spot. She has been there for ASCCA for most of ASCCA's existence and will forever hold a special place in our hearts." ■

Members of the Month

May 2014: PAUL GRECH

"I became involved in automotive repair because I watched my dad work on his cars from the age of four and when I was 16 my dad gave me a 1936 Ford truck. I was able to get a license at 15, but I wasn't able to keep it very long, because I had five tickets before I had a license, so I lost my license for six months. During that time without a license, I was able to put an Oldsmobile motor, a Caddie box and a nine-inch Ford rear end in the '36, so it became a very dependable hot rod and I still have it. "The road to owning my own repair shop began when I was 12. At that time my father's cousin was the manager of the seven western states for Vespa motor scooters. I used to assemble them out of the crate. When I was 14 someone bought the distributorship and my father's cousin and I got canned, so I got an after-school job in a garage working on Vespas. At 18, I went to work for an independent garage and worked there for 11 years, but between the garage's two partners they had four sons, so I did not see a long term future for me there. Fortunately, a great opportunity popped up and I was able to walk into Allied Engine for 2,500 bucks in 1973. Everything was cheap then, rent was cheap, water was cheap, phone was cheap... everything was simple then and it was easy for me to make money at what came naturally to me. "Being an ASCCA member has benefitted me and my business. For example, the first ASC convention I attended was in 1977 in Lake Tahoe. The speaker advised us to buy our property if we wanted to be in business down the road. At the time I had made



Paul owns Allied Engine & Auto Repair in San Francisco and is the president of Chapter 21 (San Francisco). He's pictured with his 1936 Ford pickup.

and saved a ton of money, so I listened and bought the building even though, at the time, rent was really cheap. Another example occurred in 1985, when I needed to get an office computer and I was able to ask my fellow ASC associates, who had gone through the process, what questions to ask in choosing a computer system to run my shop. I was able to make the right decision on their advice,

and my first shop computer lasted me 15 years. "I would advise new ASCCA members to go to as many meetings as you can and talk to as many members as you can. Pick their brains, watch how they run their shops, watch how they act and behave, and pick out the best parts of them and instill them in yourself, and you will succeed." ■



Read about all of the ASCCA's Members of the Month: [www.ascca.com/ascca-members-of-the-month](http://www.ascca.com/ascca-members-of-the-month)





## ASCCA is Seeking Candidates for Board Positions

This is your chance to give back to the profession that has provided you with so much job satisfaction. Be part of the voice for independent auto shops by serving on the ASCCA board. Fill out the application below and share your expertise in advancing your profession. Contact ASCCA at 800-810-4272 if you would like more information.

### Application for Consideration/Candidate Profile Form

#### ASCCA Board of Directors

Two (2) Year Term Commencing January 1, 2015

ASCCA members desirous of running for a position on the ASCCA Board of Directors are required to fill out Section I of this form in its entirety. Additionally, candidates must provide the information requested in Section II and attach a separate sheet(s) responding to the information requested.

Applications/Profiles must be received in the ASCCA Headquarters Office no later than Thursday, July 1.

#### Section I - Application (Please print legibly)

Via submission of this form, I, (name) \_\_\_\_\_, make application to ASCCA to be considered as a candidate for the ASCCA Board of Directors.

Business Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

Business City, State, Zip: \_\_\_\_\_

Business Phone: (    ) \_\_\_\_\_ Business Fax: (    ) \_\_\_\_\_

E-Mail Address: \_\_\_\_\_ Chapter #: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Section II - Candidate Profile

On a separate sheet of paper, please provide information/responses to the following and attach to this application when submitting:

1. **Business Information** (type of business, years in business, years in that location, etc.).
2. **Personal Information** (Years involved in the automotive industry, family information you wish to divulge, hobbies, civic activities, professional activities/affiliations, memberships in other fraternal and/or civic organizations, etc.).
3. **ASCCA Activities** (Number of years you have been a member, chapter activities and positions held, state level activities and positions held, etc.).
4. What **personal qualities** and traits do you believe you have that qualify you to serve on the ASCCA Board of Directors?
5. What special **areas of expertise** do you believe you possess that would be helpful in governing ASCCA?
6. In which **areas of association governance** do you believe ASCCA should target its financial and human resources and why? (examples: membership growth, membership benefits, government relations, public awareness, etc.)
7. How do you envision **ASCCA in five years** from now?
8. How do you envision the **automotive repair industry in five years** from now?

Application and Profile must be received no later than **July 1** by e-mail to Gloria Peterson, [gpeterson@amgroup.us](mailto:gpeterson@amgroup.us) or fax to (916) 444-7462.

# Use these New Marketing Tools from ASCCA!

The ASCCA Public Relations Committee has been hard at work with several campaigns to brand the ASCCA logo to the motoring public. Now it's up to you to use these marketing tools.

#### "Sign You Can Trust" Adjunct Signage

Have you ordered your adjunct "The Sign You Can Trust" sign to hang at your shop? The adjunct signs cost only \$20. To place an order, call Jay Jefferson, ASCCA Membership Services and Development, at (800) 810-4272, x110 or email him at [jjefferson@amgroup.us](mailto:jjefferson@amgroup.us).



#### A-Frame Countertop Display

ASCCA members should assemble these and place them prominently on their counters in the check-out area of their shop.

- The countertop displays have a built-in business card holder for your shop to place its business cards.
- Displaying this is a great way to advertise that your business belongs to the ASCCA and therefore has earned a high level of trust for auto repairs.



#### "Chalk on the Floor" Video

To view the video, go to [www.ascca.com](http://www.ascca.com). ASCCA members can:

- Put the video on your website and social media pages. To get the video, email Phil Boerner, ASCCA Publications and Communications: [pboerner@amgroup.us](mailto:pboerner@amgroup.us).
- Buy commercial air time to show the video.
- Get the last five seconds of the 30-second commercial tagged with information on their auto shop. Dennis Montalbano and Bob Harris mastered the video in Fresno. You give Bob your shop information and he tags it for you and sends you a DVD. You can send that to a broadcast facility of your choice and also keep the DVD. The fee for tagging is only \$50. Bob can be reached at [bobharristv@comcast.net](mailto:bobharristv@comcast.net).



#### ASCCA Facebook University

Did you know that ASCCA shop owners can promote their business by sending a description of their shop to Uwe Kleinschmidt of AutoVitals for posting on Facebook?

- All ASCCA members should take advantage of this free marketing, which is a great way to reach out to the younger generation.
- Uwe can be reached at [Uwe@AutoVitalsInc.com](mailto:Uwe@AutoVitalsInc.com)



## 2014 SUMMER CONFERENCE

There is still time to register!

Snag your seat today at:

[www.ascca.com/2014-summer-conference](http://www.ascca.com/2014-summer-conference)

BRING YOUR WHOLE TEAM

CONFERENCE IS DESIGNED FOR SHOP OWNERS AND TECHNICIANS!

June 27-29, 2014: Irvine Marriott Hotel

GET INSPIRED!  
GET MOTIVATED!  
GET INFORMED!

## ASCCA SUMMER CONFERENCE

# You “Auto” Register Now! It’s the “Torque” of the Town!

This year ASCCA is proud to invite you and your technicians to the 2014 ASCCA Summer Conference June 27-29, 2014. This is your year to build your team, work together and increase sales!

The ASCCA Summer Conference is bringing a strong line up of speakers with a focus on effective teamwork and communication.

At this year’s Summer Conference you and your techs will gain tools and knowledge to better social media skills, employee retention, increased sales, team productivity and day-to-day management. The technical track offers both advanced and intermediate courses.

Register today or on-site at the conference. Don’t miss this great weekend of exciting vendor interaction, shop-to-shop

communication and bettering your association.

To register or get more information please go to [www.ascca.com](http://www.ascca.com) and click on the events tab. Or go directly to [www.ascca.com/2014-summer-conference](http://www.ascca.com/2014-summer-conference).

This year’s conference will take place in sunny Irvine, CA at the Marriott Hotel, conveniently located across from John Wayne Airport.

If you have any questions about the conference please contact Katie Achermann at [kachermann@amgroup.us](mailto:kachermann@amgroup.us). We’ll see you there! ■



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Digital Financial Group – Booth 7  
Education Seminars Institute – Booth 15  
G&K Services – Booth 12  
Jasper Engines – Booth 29  
Kukui – Booths 32 and 38  
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RO Writer – Booth 5





# GO TEAM ASCCA!!

## 2014 SUMMER CONFERENCE

JUNE 27-29, 2014 ★ IRVINE, CA



# GO TEAM ASCCA!!

## 2014 SUMMER CONFERENCE

JUNE 27-29, 2014 ★ IRVINE, CA

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**MaxiSYS Diagnostic System**  
*Generously Donated by AESwave*  
**MSRP: \$3,295.00**

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- Complete function capability for codes, live data, actuation tests, adaptations, and coding
- 9.7 inch 1,024x768 LED-backlit glossy widescreen Multi Touch display with IPS technology
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### DETAILS:

**What:** 2014 ASCCA Summer Conference

**Where:** Irvine Marriott Hotel

**When:** June 27th-29th, 2014

**Who:** Shop Owners and Technicians

**Why:** Weekend of fun, industry support, top vendors, connection with fellow shop owners and the best education for you and your technicians we could find!

**How:** Information & registration go to:

[www.ascca.com/2014-summer-conference/](http://www.ascca.com/2014-summer-conference/)



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Questions?  
Katie Achermann  
kachermann@amgroup.us



**REGISTER TODAY!**

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### MEALS AND EVENTS

All meals and events are included in your ticket price!

### SESSION TOPICS:

- The Game Changer: How to Take it to the Next Level!
- Managing your Social Media Presence
- Improve the Bottom Line with Better Processes and LEAN
- Payment Plans that Work
- Drivability Essentials: Tool use, technique and process for a successful diagnostic
- Facing Today's Diagnostic Challenges
- Hot Heads: Advanced Cooling System Service and Diagnosis
- A Framework for Complex Testing and Diagnostics: How to master the complex by focusing on the simple

### GRAND PRIZE DRAWING

**Saturday, June 28 at 7:30 p.m.**  
**during the conference Fun Night!**

*Need not be present to win, but we hope you are!*

**Tickets can be purchased through your chapter**  
**or on the conference registration page.**



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Referred by: (Shop Name & Shop Owner)

Contact Address

City / State / Zip

Phone

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REGISTRANTS

Shops & chapters that send more than one person are allowed to send additional registrants at a discounted rate. See attendee types below.

ATTENDEE TYPES <small>Register online to see what your registration includes.</small>	EARLY BIRD <small>Before May 23</small>	REGULAR <small>After May 23</small>	NAME(S) OF REGISTRANT <small>Name badges will be pre-printed to allow access to paid event.</small>	NAME(S) OF SHOP <small>ONLY if different from above.</small>
<input type="checkbox"/> Management	\$199	\$240		
<input type="checkbox"/> + Addt'l Management	\$150	\$150		
<input type="checkbox"/> + Technician	\$100	\$120		
<input type="checkbox"/> + 2nd Technician	\$75	\$95		
<input type="checkbox"/> Technician	\$120	\$130		
<input type="checkbox"/> + Addt'l Technician	\$75	\$95		
TOTAL			Check online at <a href="http://www.ascca.com">www.ascca.com</a> for additional packages and partial passes for guests.	

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☐ Check made payable to ASCCA ☐ Please charge my: ☐ MasterCard ☐ Visa ☐ AmEx

Credit Card NumberExp. DateZip CodeCV2

Name on CardSignature

CANCELLATIONS: Cancellations must be made in writing. A refund, less a \$25 administrative fee will be assessed. No refunds will be issued after June 17, 2014.

News from the Bureau

ASCCA BAR Advisory Committee Meeting Report for April 16

ASCCA's Legislative Advocate, Jack Molodanof, attended the BAR Advisory meeting on April 16. Craig Johnson, Mary Kemnitz, Margie van Lierop, Gloria Peterson, and Jay Jefferson were also in attendance.

**DCA News and Update**  
Christine Lally of DCA provided a short presentation of the new DCA Strategic Plan and goals, which included preventing, reducing, and eliminating unlicensed activity; providing timely and accurate information to stakeholders regulated by DCA and implementing a single source for managing and tracking licenses through BreEZ to improve on-line access to information and simplifying tasks such as address changes, license renewals, and verifying licenses.

Patrick Dorais provided a review and summary of the BAR Sunset Review that took place on March 10, 2014 before the Joint legislative Committee. BAR has completed its review and answered all questions posed by the Joint legislative Committee. The 36-page summary is posted on the BAR website.

**OBD II Inspection System Presentation**  
Paul Hedglin provided a PowerPoint and update on the OBD Inspection Program. The DAD beta certification has been on hold due to software systems improvements. The beta program will resume in early May. It is expected that the first DAD vendors could be certified as early as June. Currently four vendors have applied for certification, namely: Applus; Bosch, Drew and Worldwide. Questions posed by BAG committee members included making sure that BAR provide regular updates due to misinformation being made by equipment vendors, which is causing confusion among stakeholders. Updates on OBD II are on the BAR website.

**Enhanced Fleet Modernization Program Presentation**  
Maritess Sicat of the Air Resources Board provided a detailed presentation about the voluntary scrap program. Spending is about 30 million annually on the program. They usually run out of money. They are focused on areas with the greatest air quality problem. Most of the retirement (crushed cars) money is focused on low to moderate income vehicle owners. The replacement program has not been successful. They are in the process of



Pictured left to right: Jack Molodanof, Pat Dorais, and Craig Johnson at BAR Advisory meeting

updating regulations which would continue to limit funds to low and moderate income motorists, promote advanced technology (i.e., hybrids, plug-in hybrids, etc.) and facilitate transportation options (public transit/car sharing). Currently the program is not geared towards commercial use. Questions posed included the idea of preserving recyclable car parts, including useful smog-related parts to do repairs on older vehicles rather than crush them.

Jeffrey Williams provided a presentation entitled "Lessons Learned from CAP Analysis." ASCCA had requested that some of the IMRC-type presentations be provided to the BAG meeting, which was why this presentation was made. Mr. Williams conducted his own study of 758,450 vehicles in the consumer assistance program. He provided the committee with a lot of data and made comparisons about cars failing smog and applications to repair vs. retire. He concluded that many vehicles repaired under CAP appear to be at the end of useful lives; a lower maximum CAP payment on older and high mileage vehicles is no change in the retirement program; many apply for retirement when not eligible, a small payment might induce many towards retirement; many owners are buying newer vehicles regardless of the CAP program.

**Legislation and Regulations Update**  
Vince Somma provided updates on AB 1665 (Jones)-adds doing work to TPMS (tire pressure monitoring system as needing a BAR license/registration); SB 913 (DeSaulnier)-Requires BAR/ARB to cooperate in retiring vehicles; SB 994 (Monning)-Car Information and Choice Act; SB 1275 (DeLeon)-Adds mobility option for low income consumers; Brake pad implementation by DTSC; Disciplinary Guidelines (adoption goal Jan 2015); Interlock devices (adoption goal July 1, 2014); Mobile ARD Advertising (public workshop July 15, 2014); Electronic Estimates (public workshop July 15, 2014); Windshield Installation Standards; (adoption goal Jan 2014); BAR-97 specification update (adoption goal of Jan 2015); School Certification regulations update; Brake inspection standards, general industry consensus could not be reached; BAR is going to do a policy shift that selling a brake inspection and listing it as such on a written estimate is not satisfactory in defining service(s) provided, much like the use of the word "tune-up" is not sufficiently descriptive of the services to be performed on a vehicle. ■





Chapter 42 members Laurie and Larry Moore, David Kusa, and Angi Roberts

# Annual ASCCA Legislative Day a Big Success!

The leadership of ASCCA, partnering with the California Autobody Association (CAA), held its annual Legislative Day on April 30. Members from throughout the state convened in Sacramento to hear presentations by influential legislators and policymakers and to highlight legislation which could have an impact on the independent automotive repair industry.

"It was an amazing event," says ASCCA

president Mary Kemnitz. "I thank everyone who took time out of their busy lives to attend. Thank you to Gloria and her staff for organizing another successful legislative day. We went and we made a difference. I personally appreciated that Senator DeSaulnier and Assemblywoman Susan Bonilla remembered ASCCA and stopped to talk to us even though we had been scheduled to meet with their staff."

ASCCA members began the day with

a welcome breakfast, followed by a review of the ASCCA's priority legislation and issues by ASCCA legislative advocate Jack Molodanof, and a presentation by Pat Dorais, the BAR Chief. In addition to meetings with individual legislators and staff, attendees heard from special guests Betty Jo Toccoli of the California Small Business Association and Senator Bob Huff.

The ASCCA's primary focuses for this year's Legislative Day were the following bills:

**"It was an amazing event. I thank everyone who took time out of their busy lives to attend."**

– Mary Kemnitz, ASCCA president

## Anti-Small Business Legislation

**AB 1522 (Gonzalez) – Employment: Paid Sick Days**

**ASCCA POSITION: OPPOSE**

This bill would require employers to provide payment of sick leave to all employees. As currently written, an employee who works for seven days or more in a calendar year is entitled to a sick pay rate of one hour for every 30 hours worked and be limited to 24 hours or three days in a calendar year. Today many small business employers voluntarily provide paid sick leave payment even though current law does not require doing so. Requiring such a costly mandate on all employers could result in lower wages, reduction of job hours or job losses and a burden on small business. The current economic conditions are already making it difficult for small business to survive and mandating additional costs will only worsen the situation.

**SB 935 (Leno) – Minimum Wage: Annual Adjustment**

**ASCCA POSITION: OPPOSE**

This bill would increase the minimum wage on and after January 1, 2015, to not less than \$11.00 per hour; on and after January 1, 2016, to not less than \$12.00 per hour;



Pictured (left to right): Gene Morrill, Mary Kemnitz, Senator Bob Huff, and Jack Molodanof

on January 1, 2017, to not less than \$13.00 per hour; and increases the minimum wage annually thereafter based on the California Consumer Price Index. The legislature already passed legislation in 2013 (AB 10) to increase the minimum wage on July 1, 2014 to \$9.00 an hour and on January 1, 2016 to \$10.00. Another increase will negatively impact economic recovery either by limiting available jobs or creating further job loss. SB 935 increases, coupled with various cost increases that will impact small business employers, including increased worker's compensation rates, increased energy costs, as well as increased costs associated with the Affordable Care Act, will create concern and

uncertainty for small businesses. Furthermore, this bill would have additional burdens on automotive repair shops to pay employees double the minimum wage when employees are required to bring their own tools. (See Wage Order 9)

## Education

**SB 1007 & ACR 119: Career Technical Education (CTE)**

**ASCCA POSITION: SUPPORT**

These modest bills are intended to promote Career Technical Education in California's schools. In addition, these bills provide the opportunity to educate and create awareness among the decision makers in the state legislature. SB 1007 declares the need for career technical education programs and calls upon the Superintendent of Public Instruction and the State Board of Education to consider ways to expand career technical education in middle and high schools in the state. ACR 119 encourages the Chancellor of the California Community Colleges, in consultation with affected stakeholders, including experts in the field of CTE, business and industry representatives, and faculty to develop options to address long-term funding needs of CTE. The public school system was once a model for providing students with the opportunity to acquire training and technical expertise for meaningful employment in the automotive industry. Unfortunately, the old vocational model is falling apart from 35 years of neglect. It's time to allow students to pursue skills necessary to survive without a college education. ■



Pictured (left to right): Chapter 24 San Diego members John Eppstein, Steve Vanlandingham, Stuart Terry



# ASC Educational Foundation Scholarship Awards

The ASC Educational Foundation (ASCEF) has announced their 2014 scholarship award winners. Eleven California high school seniors or California college undergraduates were the recipients of awards ranging from \$1,000 to \$2,000.

Congratulations to the following scholarship award recipients:

- **Omar Macias**, Calaveras High School (Donald D. Dirks Memorial Scholarship)
- **Stephanie Yim**, Chabot College (Jack Heyler Memorial)
- **Emily Lowdermilk**, De Anza College (Jim Hunt Memorial)
- **Grace Hair**, De Anza College (Past President's)
- **James Rodriguez**, De Anza College (Maxine & Jim Jones)
- **Luis Gutierrez**, De Anza College (Alan & Dee Cherko)
- **Luis Peraza**, Oxnard College (Bruce Cameron Memorial)
- **Jonas Banuelos**, Rio Hondo College (Bill Schoneman Memorial & Chapter 5)
- **Salvador Macias**, Riverdale High School (Ed Harris Memorial)
- **Kianna Silva**, San Marcos High School (Sheldon Miller Memorial Fund)
- **Joel Kumparak**, Wilcox High School (Elmer Backen Memorial)

Qualified applicants for ASCEF scholarships include California high school seniors who plan to enroll in post-high school technical/academic training, or California college undergraduates in the automotive service field who satisfy certain criteria.

The ASC Educational Foundation, Inc. is a nonprofit corporation dedicated to supporting and advancing the entire automotive service industry. Governed by the Code of Ethics, the Foundation serves the industry through educational scholarships, endowments, training solutions and professional development.

Since 1998 ASCCA has been awarding scholarships and formed the Educational Foundation in 2000. Over that span of time ASCCA through the Educational Foundation has awarded 81 scholarships for a total of \$53,500.

The scholarship application can be found on the ASCCA website at [www.ascca.com](http://www.ascca.com). To make a donation, simply submit payment to ASCEF at One Capitol Mall, Suite 320, Sacramento, CA 95814.



# Anniversary Milestones

The ASCCA would like to recognize members who celebrated a milestone anniversary between the months of March and May 2014. Congratulations and thank you for your support! Our association has grown strong and is effective because of members like you!



## 65 Years

Fremont & Purdon, Inc.

## 50 Years

Advance Muffler

## 35 Years

Culver City Transmission Service

## 30 Years

Certified Automotive Specialists

Chuck's Auto Care & Tires

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Gerber's Auto Services

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## 25 Years

International Motors

Moe's Automotive Service

Peet's Foreign Car Garage

Seropan Enterprises

Villa Automotive

## 20 Years

Car Clinic

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Dick's Automotive, Inc.

Eli's Independent BMW Autobody

Frank's Automotive

Spiteri's Auto Service

Sunnyvale Foreign Car Service

Walt's Auto Service, Inc.

## 15 Years

Automotive Training Schools

Emile's Sports Car Performance

GP Rice Insurance Services, Inc.

Hartzel Automotive

Mitchell 1

Thedy Auto Repair

## 10 Years

Lima Auto Repair

Mount San Jacinto College

Pasadena City College

## 5 Years

Auto Analysts/Laritas, Inc.

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# Welcome New Members

(February – May 2014)

**Completes Plus**  
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**East Los Angeles College**  
*Monterey Park*

**Leonardi Automotive**  
*Novato*

**MOTEC Auto Care**  
*San Diego*

**NAPA Auto Parts**  
*Visalia*

**ONYX Intire Auto House, LLC**  
*Visalia*

**Our King Auto Repair**  
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The Automotive Service Councils of California is made up of local chapters. Join your local chapter today and get involved!

**Bakersfield (58)**  
Meetings held fourth Thursday, 6:30 p.m.  
Call Bob Klingenberg: (661) 631-5765

**East Bay (16)**  
Meetings held third Tuesday, 6:30 p.m.  
Call Art Ratner: (510) 540-7093

**Foothill (5)**  
Meetings held first Tuesday, 6:30 p.m.  
Call Joseph Appler: (626) 296-6961

**Fresno (25)**  
Meetings held second Thursday, 7 p.m.  
Call Zarkis Martirosian: (559) 268-6359

**Inland Empire (14)**  
Meetings held third Tuesday, 7 p.m.  
Call Rory Balmer: (909) 337-0082

**Long Beach (18)**  
Meetings held third Tuesday, 7 p.m.  
Call Kristen Bunting: (562) 424-8726

**Mount Diablo (20)**  
Meetings held third Thursday, 7 p.m.  
Call Steve Elstins (925) 676-8376

**North Orange County (48)**  
Meetings held third Wednesday, 6:30 p.m.  
Call Denise Pina (714) 990-1500

**Orange Coast (50)**  
Meetings held third Thursday, 7 p.m.  
Call Margie van Lierop (949) 951-1525

**Peninsula (23)**  
Meetings held last Tuesday of every other month, 7 p.m.  
Call Angie Roberts: (408) 266-9658

**Redding (99)**  
Meetings times vary  
Call Ken Breshears (530) 222-2572

**Sacramento (34)**  
Call for meeting dates and times  
Call Ted Walters (916) 638-3050

**San Diego (24)**  
Meetings held third Tuesday, Times vary  
Call Steve Vanlandingham: (619) 596-0011

**San Francisco (21)**  
Meetings held last Wednesday, 7:30 p.m.  
Call Paul Grech: (415) 286-6747

**San Joaquin Valley (6)**  
Meetings held second Thursday, 6:30 p.m.  
Call Paul La Berge (209) 466-5364

**San Jose (42)**  
Meetings held second Wednesday, 7 p.m.  
Call Angie Roberts: (408) 266-9658

**Santa Clarita (3)**  
Meetings times vary  
Call Kevin Browning: (661) 251-6736

**Santa Rosa (28)**  
Meetings time vary  
Call Robert Toepp: (707) 546-2851

**South Bay (1940)**  
Meetings held quarterly, 6:30 p.m.  
Call Eulogio Tamayo: (310) 371-2449

**Tulare/Visalia (26)**  
Meetings held every other month, 6:30 p.m.  
Call John Camara: (559) 688-5721

**Ventura County (2)**  
Meetings held second Tuesday, 6:30 p.m.  
Call Kathy Riggs: (805) 983-8100

**West Los Angeles (12)**  
Meeting times vary  
Call Jo Ann Fischer: (909) 939-0332

**Bureau of Automotive Repair (BAR): Chief**  
Patrick Dorais  
(916) 255-4565

**BAR: Industry Ombudsman**  
Rick Fong  
(916) 255-2893

**California Chamber of Commerce**  
Headquarters  
(916) 444-6670

**California Air Resources Board (CARB)**  
(800) 242-4450



Now Available  
ASCCA  
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Brochure

ASCCA has created a consumer brochure for members to use in their shops! It's a handy new tool which describes the value of choosing ASCCA member shops over others.

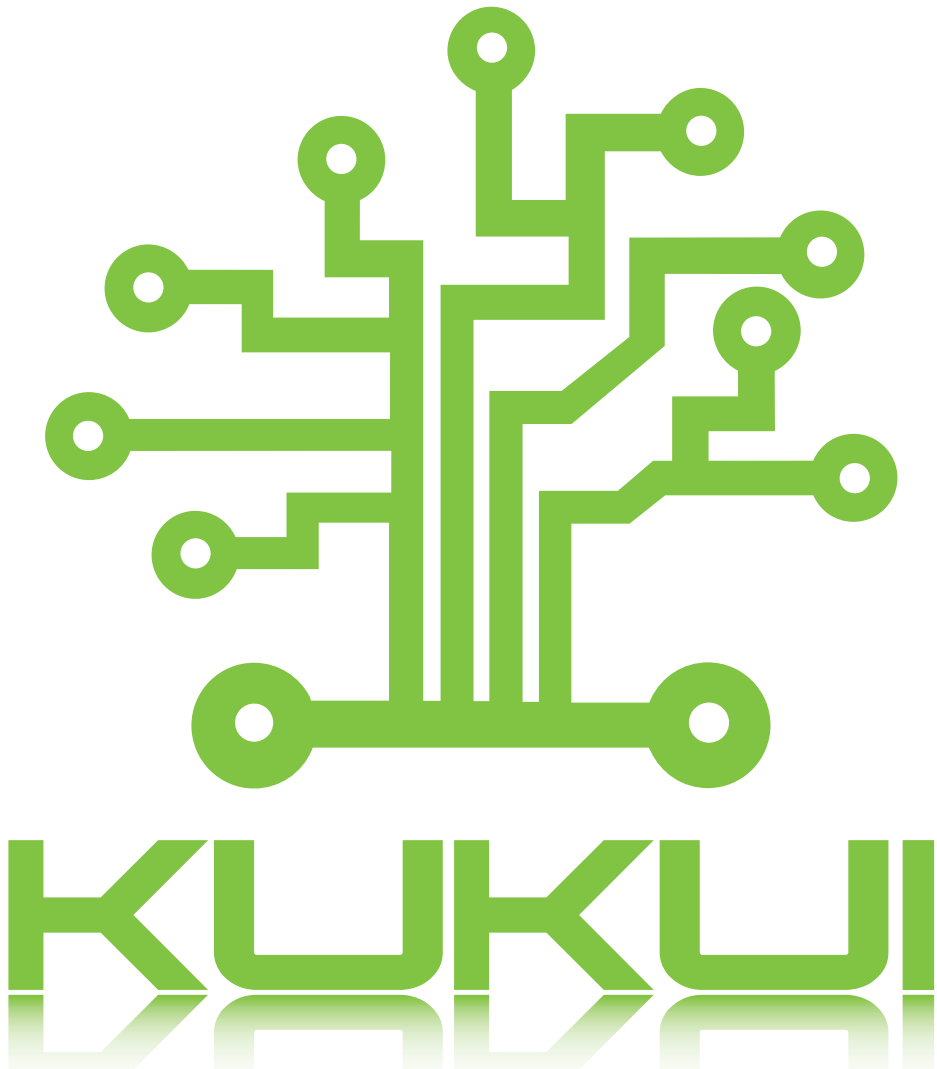
Download the free electronic template from the member's only section of the ASCCA website, [www.ascca.com](http://www.ascca.com).

*Note that you must login with your member ID to access the template. ■*

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**Redwood Credit Union** (*Business/ Equipment Financing*)  
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### EDUCATIONAL & NETWORKING RESOURCES

**Educational Seminars Institute (ESI)**  
Maylan Newton  
(888) 338-7296  
[esi@esiseminars.com](mailto:esi@esiseminars.com)

#### iATN

Scott Brown  
[www.iatn.net](http://www.iatn.net)

#### Motor Age Training

James Hwang  
(310) 857-7633

### LEGAL SERVICES

#### Jack Molodanof, Esq.

[jack@mgrco.org](mailto:jack@mgrco.org)  
(916) 447-0131

### MARKETING PROGRAMS

#### AutoNetTV, LLC

Robert Cannon  
(801) 642-3565  
<http://autonettv.com>

#### Demandforce

Jordan MacAvoy  
(415) 904-8080

#### Mudlick Mail

Tim Ross  
(866) 794-0167, x109  
[tim@mudlickmail.com](mailto:tim@mudlickmail.com)

### MERCHANT SERVICES

#### Digital Financial Group

David Cherney  
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(877) 326-2799

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[www.AutoVitals.com](http://www.AutoVitals.com)

#### KuKui

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