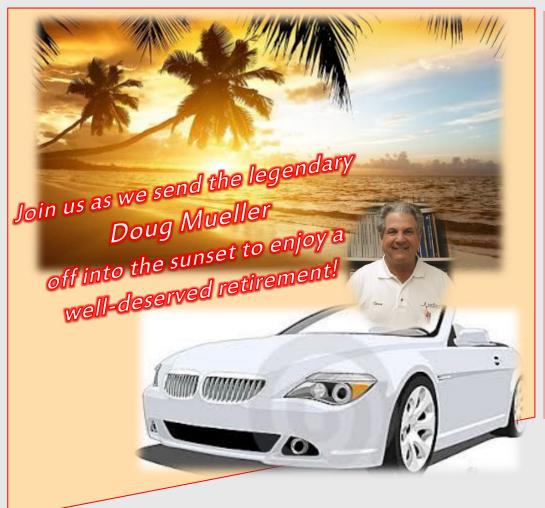
Automotive Service Councils of California

MT. DIABLO—CHAPTER 20



ASCCA CHAPTER 20, Volume 13, Issue 9-MARCH 2018

MARCH 6, 2018



Automotive Service Councils of Californ

www.ascca.com

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Rich Lezcano......925-680-6946 richl.ssab@sbcglobal.com





March 15th, 2018 ~ 6:30pm

Zio Fraedo's, 611 Gregory Lane, Pleasant Hill, CA 94523, Tel: 925-933-9091

ASC-CA Chapter 20 MISSION STATEMENT

"To promote professionalism throughout our industry by upholding our state code of ethics and sharing our successes and failures with our members and future members". "To elevate and unite automotive professionals and give them a voice".

Mt. Diablo Chapter 20 President's Message - March 2018

Dear Chapter:

I would like to thank Hans Hiller for serving on our Chapter 20 Board the past few years. Hans has stepped down and left a big opening to fill. He did a great job as our education director. We will miss you buddy.

This upcoming chapter meeting will be more of a political education as Assembly-person Catharine Baker will be doing a presentation on the fuel tax issue facing our state. In addition we say goodbye to Doug Mueller, as he is retiring and moving out of state to take care of family. Doug has been a big part of, not only Chapter 20 but, through Techelp, has educated and impacted many shops all over California and further for decades. Thank you Doug. You sure helped me and my people as well.





Lastly, if you didn't know, my friend Don Bailey, owner of Mel and Sons muffler & Radiator, passed away unexpectedly several weeks back. Although Don was a chapter member only briefly, he was in business here in Concord for over three decades. Many of you used his services. He was second to none in workmanship and quality. Don and I helped each other many times in business and we also had a great friendship through motorsports as well. RIP my friend. You are missed for sure. See you all Thursday the 15th. *Steve*



Inducting Teresa & Victor Gonzalez of JJ Auto, and Jon Dorr with Liberty HS



Chris Maggard of
AutoVitals



Superior Superstars - O and Jesus with Steve

A Gentle Reminder

A Note from the Editor ~ There were seven no-shows last month, which cost the Chapter \$250 ~ and I hear you missed a really good Educational Meeting!



No-shows cost your Chapter money! The chapter pays for the number of meals ordered, which is why the 'head-count' counts! Plan ahead - Consult the Speaker Calendar in the newsletter - and ... Show up!

Chapter 20 welcomes new Associate and Branch Members





Scott Phillips, CPA, Inc. Thanks so much for calling me and welcoming me to the group. I'm looking forward to meeting the members and helping them grow their business and be more profitable. Since I graduated from San Jose State in 1972 I've worked seven years in public accounting as a financial auditor, then went to work for one of the firm's clients as their controller for 18 years and finally began working for myself in 1996, initially from my home and then to an office in Walnut Creek.

I now employ two full time bookkeepers and, over the past twenty years, have acquired about 400 individual year-end tax clients, 60 business (Corporation, LLC, Sub S, Partnership and Trust) year-end clients and 40 monthly business clients where we provide the services listed below. Currently, six of our monthly clients are auto repair shops and our goal for future growth is to specialize in providing accounting and financial services to only businesses involved in the automotive repair service industry and that is the reason for my membership. The "accounting package" we've

designed over the last 20 years is very easy to work with and gives our business owners a lot of information about how their business is performing without them spending much time on recordkeeping themselves.

"At Scott Phillips CPA, Inc., we have designed a "Small Business Package" of services, specifically for business owners that operate automotive repair shops. We not only offer complete bookkeeping, accounting, financial statement preparation, payroll and tax compliance services and I personally meet with you each and every month. The goal of these meetings is to help you understand your financial results, make more money, save on taxes and plan for your future success. We work on a monthly fixed fee basis where our objective is to give you as much value as possible for the fee charged. You'll find in us a partner who can offer sound business and tax advice and help you cut through the red tape of business, financial and government worlds!"

Scott Phillips, CPA, Inc., 3011 Citrus Circle, Suite 204, Walnut Creek, CA 94598
Office 925 274-0600, Fax 925 274-0684, Cell 925 639-7434, Web www.cpaman.com, Email scott@cpaman.com, Emailto:scott@cpaman.com

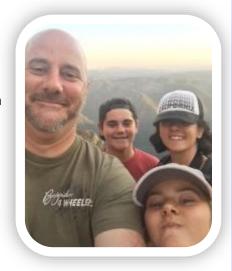
Chris Smith, BG Products - I have been married for 18 years, and am father to two amazing kids. We are always looking for our next family adventure. Our church has a Jeep club, and we enjoy both the easy and the hardest of trails from Northern Cal to MOAB Utah.

I recently celebrated 25 years in the auto repair industry. I started as an Apprentice Tech at a Ford dealer in October of 1992. I have wrenched, written service, dispatched, and managed service departments. I have been on this side of the business since 2006, and will celebrate 10 years with Fleming Distributing BG Products in April. How time flies.

With BG, I enjoy helping shops grow their maintenance business by putting pencil to paper, and focusing on a write-up process that combines a positive customer experience and increased gross profit.

I can be reached at 916-223-0559 or csmith@bgfleming.com

Chris Smith, District Sales Manager, Fleming Distributing, BG Products (916)-223-0559 Cell, (916)-933-2833 Fax



Introducing Jon and Sonja Brown New Owners of Tectlelp



Jon & Sonja Brown are the new owners of TecHelp.

Jon began his automotive career working at several gas stations around the Bay Area in the mid 1980's after graduating from high school. In 1992, Jon attended Wyoming Technical Institute in Fremont to formalize his education. Upon graduating he joined Americian Automotive Services as a fleet mechanic for Pacific Bell / AT&T in Pleasanton CA. In 1994 Jon became an ASE Certified Master Technician, along with getting his California Smog Check Technician License. In 1994 he joined SpeeDee Oil Change and Auto Service where he has spent the last 24 years refining his skills in the field as an automotive diagnostician and trainer. Jon began working for Doug at TecHelp in 2007 and became a Certified Smog Check Instructor in 2008. In 2012 Jon and Doug authored the first of three training manuals used throughout California for the recertification of Smog Check Repair Technicians.



Jon and Sonja met and married in 1999. Sonja began her automotive career as a service advisor at a woman owned garage in Oakland CA. After interning in the automotive aftermarket for several years Sonja moved onto working with several automotive dealerships. Over the past 19 years Sonja has spent time as a service advisor with Ford, Toyota, Honda and BMW. Sonja is an ASE Certified Service Advisor and is now happily

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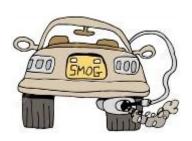
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back to work for Toyota in Dublin CA. In 2017 Sonja completed her training and became a Certified Smog Check Inspector.

Together Jon and Sonja have over 50 years of experience in the automotive industry and their passion shows through when interacting with students either over the phone or in the classroom.

Jon Brown

Franchise Support Director - FullSpeed Automotive, SpeeDee Worldwide LLC, Grease Monkey International 5575 DTC Parkway, Suite 100, Greenwood Village, CO 80111 Phone: (925) 457-4668, Fax: (630) 438-8990. www.speedeeoil.com



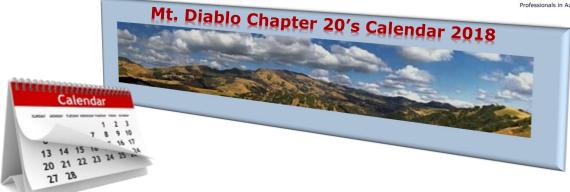


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February 15, 2018 Stop Advertising, Start Educating

with Chris Maggard of AutoVitals

March 15, 2018

A Driving off into the Sunset Party for Doug Mueller!

Assemblywoman Catharine Baker

on repealing the gas tax and other auto-related issues

Student teams test their diagnostic skills

April 19, 2018 Tax Reform

with Beri Kasper of Kasper Accountancy

May 17, 2018 Motivational Speaker Mary Schmidt

on job burnout and mentoring

September 20, 2018 Cobra Museum

with Bill Haas and Maylan Newton

October 18, 2018 Labor Law and OSHA compliance

All meetings subject to final confirmation by scheduled speakers and Board. If you need more information about ASCCA Chapter 20's meetings, please contact Steve Elstins, West Coast Muffler, 925-676-8376 OR Mary Kemnitz, D&H Enterprises, 925-356-0683

The next ASCCA Team Weekend is May 19-20, 2018

Join the ASCCA in Sacramento for the May Team Weekend:

Embassy Suites Sacramento

River City Ballroom and John Sutter Room

100 Capitol Mall, Sacramento, CA 95814

For more information and to register:

https://www.ascca.com



Automotive Aftermarket Industry





Are you aboard?

State goal:

We have chosen to push for a large turnout in Sacramento for the Legislative day. This is where the rubber meets the road in our organization.

ASCCA will meet early in the morning, about 8:00, and we'll have our state lobbyist, Jack Molodonof, give us a run down of the Bills we want to speak to our local legislators about. We will discuss talking points to give you confidence in having your meetings.

We are the legislators' constituents. They work for us. When you start from there, it is much easier to have the discussion.

Chapter goal: We have also decided to push our Chapter 20 members to join us. We are offering to pay for your train ride up to Sacramento.

Contact Rich Lezcano today!



It is an opportunity to really get to know your fellow members and support our position at the Capitol. After the day speaking to legislators, we return on the train where the bar car becomes our hang out. More fellowship. And we only lost one person last time.

Jack Molodanof giving the run down

In Catharine Baker's office 2015



CHAPTER 20 MEMBER LIST

Ace Auto Repair & Tire Ctr George Chavez 2560 San Ramon Vly Blvd. San Ramon, CA 94583 925-743-1552

Acalanes High School Grant Cusick 1200 Pleasant Hill Road Lafayette, CA 94549 925-935-2600

Alhambra High School Brian Wheeler 150 E Street Martinez, CA 94553 925-313-0440

Airbag Service & Techzone Matt Patterson 32 California Ave, Ste A Pleasanton, CA 94566 800-763-8588

All-Flow Muffler & Auto Danny Larson 3900 Pacheco Blvd Martinez, CA 94593 925-229-3044

Auto Electric & Fuel 2655 Monument Blvd. # B Concord, CA 94520 925-680-2888

Autotron Service Center Ryan Tunison 3688 Washington St. Ste F Pleasanton, CA 94566 925-484-2400

BG Fleming Distrib. Co. Christopher Smith 1011 Suncast Lane El Dorado Hills, CA 95762 916-223-0559

Burrough & Sons Automotv Tom Burrough 5154 Sobrante Avenue El Sobrante, CA 94803 510-222-3330

Central Automotive Rob & Susan Service 1425 Autocenter Drive Walnut Creek, CA 94597 925-932-6604

Chris' Engine & Auto Repair Chris & Denise Terry 4770 East 2nd Street Benicia, CA 94510 707-746-5143

Clayton Valley Auto Svc Nancy Stich 1505 Rishell Drive Concord, CA 94521 925-682-2281 Commans, Walt ASE W. States Consultant 5312 Quail Ridge Terrace Anaheim Hills, CA 92807 714-974-3208

Contra Costa College Lucile Beatty 2600 Mission Bell Drive San Pablo, CA 94806 510-215-3974

D&H Enterprises Dave & Mary Kemnitz 2689 Monument Blvd Concord, CA 94520 925-356-0683

Devil Mountain Diesel Jason Loelieger Mark Fuenzalida 1500 3rd Avenue Walnut Creek, CA 94597 925-954-8582

Diablo Auto Specialists Tim Stussi 1413 Carlback Avenue Walnut Creek, CA 94596 925-932-6701

Dick & Ryan's Auto Repair Trevor Stoneham 1679 1st Street Livermore, CA 94550 925-373-9055

Digital Financial Group Shannon Devery 1329 Hwy 395 N., Ste 10 Gardnerville, NV 89410 626-476-9016

Dublin Car Tek Tim Johnson 6008 Dougherty Rd. Dublin, CA 94568 925-829-9300

European Auto Repair Carlos Showing 1573 Third Avenue Walnut Creek, CA 94597 925-944-5606

European Autotech Chris Murad 31 Beta Court, Ste J San Ramon, CA 94583 925-820-6460

Farmers Insurance Group Slav Boston 620 Contra Costa Blvd,#212 Pleasant Hill, CA 94523 925-519-6670 Five Star Automotive Brian & Janice Andrews 1440 Concord Ave. Ste C Concord, CA 94520 925-609-7827

Frank's Auto Service Margaret & Dave Frank 1255 Boulevard Way Walnut Creek, CA 94595 925-942-3677

Fuenzalida, Bob Ch 20 Member Emeritus Cars R Us 2269 Bromfield Court Walnut Creek, CA 94596 925-683-2310

Gene's Auto Repair Tracy Renee 37 Tennessee Street Vallejo, CA 94590 707-642-1900

Gilmores Auto Service Phillip Sanders 2151 N. Broadway Walnut Creek, CA 94596 925-939-9430

Hagin's Automotive, Inc. Andy Hagin 3725 Alhambra Ave Martinez, CA 94553 925-228-5115

Hunt & Sons Tim Lockhart 485 Industrial Way Benicia, CA 94510 707-747-9500

JJ Auto Repair Victor & Teresa Gonzalez 6300 Brentwood Blvd, #A Brentwood, CA 94513 925-513-5927

LaVere's VW & Audi Only LaVere's VW Restoration Gary LaVere 1121 Landini Lane Concord, CA 94520 925-798-2001

Lehmers Concord Caroline Anderson 1905 Market Street Concord, CA 94520 925-827-2077

Liberty High School Jonathan Dorr 850 Second Street Brentwood, CA 94513 559-977-0181



M Service

Concord, CA 94520 925-687-8300 Mendelson Autobody Ted Mendelson

38 Beta Court, Ste A5 San Ramon, CA 94583 925-838-2343 Monkey Wrenches, Inc.

Ted Curran 8130 Brentwood Blvd Brentwood, CA 94513 925-634-4145

Moraga Motors Ron Schumacker 530 Moraga Road Moraga, CA 94556 925-376-0692

Orinda Motors Allen Pennebaker 63 Orinda Way Orinda, CA 94563 925-254-2012

Orinda Shell Auto Care Kathy Mitchell 9 Orinda Way Orinda, CA 94563 925-254-1486

Scott Phillips, CPA 3011 Citrus Circle, Ste 204 Walnut Creek, CA 94598 916-274-0600

Precision Auto Repair Tyler & Renee Edgren 164 A Wyoming Street Pleasanton, CA 94566 925-462-7440

Randys Mobile Mech'l Svc Randy Wilferd 2750 Cloverdale Ave. Concord, CA 94518 925-288-0766

Rich's Auto Service Louis Volpone 839 Ygnacio Valley Rd Walnut Creek, CA 94596 925-937-3434

SC Fuels Mark Williams 2075 Alum Rock San Jose, CA 95116 408-625-6059 657-236-8175 S.G. Auto Repair Sergio Garcia 16400 San Pablo Ave San Pablo, CA 94806 510-964-1541

S.P. Automotive Supply Steve Markus 3410 Pacheco Blvd Martinez, CA 94553 925-372-4930

Simply Superior Auto Body Rich & Jennifer Lezcano 2110 Market Street Concord, CA 94520 925-680-6946

Solano Way Auto Repair Ken R. Fritzberg 2197 Solano Way Concord, CA 94520 925-676-2890

Standard Motor Products Joe Schwartzbine 1460 Arvilla Drive Sacramento, CA 94582 916-606-0985

Superior Auto Parts Don Smith 1055 Detroit Avenue Concord, CA 94518 925-771-2231

TecHelp Jon Brown 2655 Monument Blvd. # B Concord, CA 94520 888-747-8888 925-457-4668

Timmons Auto & Truck Rpr Dave and Lisa Timmons 2855 Contra Costa Blvd Pleasant Hill, CA 94523 925-938-9665

Tuolumne St Auto & Elec John McLaughlin 635C Tuolumne Street Vallejo, CA 94590 707-648-3434

Walnut Creek Automotive Bill & Jeff Boaman 1532 Mt. Diablo Blvd Walnut Creek, CA 94596 925-934-8600

West Coast Muffler & Tire Steve Elstins 2090 Market Street Concord, CA 94520 925-676-8376

50/50 Xtreme Auto Glass O'Neill Tasleem 2098 Market Street Concord, CA 94520 925-676-2000

ESi Concord 2018 class schedule!



Professional Business Development



Educational Seminars Institute Automotive Management Specialists

Automotive Management Operations						
February 5 Monday February 6 Tuesday	Concord 6PM 9 PM San Jose 7 PM 10 PM	Profit Structuring and Business Analysis	Determine Your True Cost of Reing Open			
April 9 April 10	Concord 6PM 9 PM San Jose 7 PM 10 PM	Building Trust and Sales with Digital Inspections	Have you implemented digital inspections in your shop, or are thinking about it? Make sure you are using this powerful sales tool correctly to build trust with new and existing customers. While not a replacement for the traditional sales process, learn how to implement it within your business to increase your average RO and build your returning customer base. Especially catered to the younger generations, the digital inspection represents the future of a more computer-based communication for automotive repair. By educating your customers, it will enable them to make informed decisions regarding their car repair and maintenance. From this class, you will gain the knowledge and sales techniques to add a digital inspection into your existing sales process and streamline shop flow.	ENTIRE STAFF		
July 16 July 17	Concord 6PM 9 PM San Jose 7 PM 10 PM	Service Advisors Round-table	Sit down with your service advising peers have an open honest and frank discussion on service advising. The things that work, the challenges you face. From your peers.	SERVICE ADVISORS		
September 24 September 25	Concord 6PM 9 PM San Jose 7 PM 10 PM	Building Decision Makers	Ever wish your staff made better decisions? Or made a decision at all? Making decisions is a skill set that must be developed. Join us as we discover how to make ourselves and our staff better decision-makers! 6 tips to coach your staff on making better decisions			
December 3 December 4	Concord 6PM 9 PM San Jose 7 PM 10 PM	Hiring and Firing	We all have done it, hired the wrong employee and had let someone go. Learn the basics of hiring the "right" employee. What should you ask, what should you know to get the right person for the job. Why testing is an important tool to hiring correctly. Letting someone go improperly and failure to use these techniques could cost you BIG MONEY!	OWNERS		

Two Great Locations, Convenient to All!

San Jose - KUKUI Training Room 2077 Gateway Pl. Suite 150 San Jose, CA 95110 - 805-526-3039

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Pricing: \$149.95 per person or \$249 for two or more. Pizza dinner included. OR....go to https://www.ascca.com/esi-special-offer-courses for ASCCA member discount - \$95 per attendee





https://www.ascca.com/Files/files/ASCCA-Chapter-Reps-Report_March-2018.pdf



February Team Weekend Recap

Matthew Peralta, ASCCA Deputy Executive Director





Excerpts ... link to Chapter Reps report on Page 8

ASCCA leaders, committee members, and corporate partners convened in Sacramento for its first Team Weekend of 2018. ASCCA President Rocky Khamenian opened the meeting by welcoming those in attendance and leading them in the flag salute. He then inducted ASCCA's newest members since the last Team Weekend and encouraged them to get involved in the association through committee meetings, Team Weekends, and chapter events.

Government Affairs committee, Dave Kusa, met to discuss legislation that ASCCA is monitoring this year, including three bills that Legislative Fly-in Day attendees will be focusing on, including Assembly Bill 1743, regarding career technical training incentive grants; Assembly Bill 2392, regarding vehicle towing and storage bill; and AB 2908, regarding regulatory fee changes for tire recycling. If you want to help promote and protect the automotive industry in our State Capitol, sign up for our Legislative Fly-in Day today at ascca.com/events.

Public Relations Committee, Jerry Kubitsky, met to discuss ideas for promotional campaigns in 2018. Aside from the yearly countertop display contest and ice cream social, the committee is launching a survey to get new ideas for affordable, grassroots public relations efforts to benefit ASCCA.

Revenue and Benefits Committee, John Eppstein, members discussed ongoing efforts to sign up new corporate partners and to continue building on the success they had in 2017. Then, John Eppstein and Rocky Khamenian took a moment to thank ASCCA's corporate partners and presented each in attendance with a special plaque thanking them for their support.

Membership Committee, Mitch Mendenhall, reviewed the monthly membership and dues reports, noting the great progress they have made over the past few years regarding membership growth. In its efforts to sign up 150-plus new members in 2018, the committee heard reports from ASCCA's membership liaisons, who travel around the state recruiting non-member shops. The liaisons are actively engaging with potential shop owners, attending local chapter events, and calling non-member shops.

Next, the committee nominated several members to be members of the month, including Dara Bakhshandeh and David Newkirk of Chapter 24, and Alan Yu of Chapter 42. Congratulations to Dara, Alan, and Dave!

Team Weekend attendees were treated to an educational session, led by David K. Fisher of California's Employer's Services and Anthony Raimondo from Raimondo & Associates. David Fisher discussed several topics of interest to auto repair shop owners, including the need for an employee handbook, what a good injury and illness prevention program looks like, and making sure that it is compliant. Anthony Raimondo provided an overview of compliance strategies for minimum wage, overtime, and rest and meal breaks, as well as the important and timely HR topic of sexual harassment prevention and protection.



Chapter Representatives Committee met. The meeting began with the election of a new Chapter Representatives Committee (CRC) Chair, Jack Scrafield of Chapter 5. The committee discussed engaging with colleges and high school teachers and students, an important goal of the CRC. The CRC also discussed the 2018 AESWave Raffle for an Autel MaxiSYS ELITE with a two-year software update. Tickets are \$25 and can be purchased through your chapter. The best thing about the raffle is that \$20 of each ticket sold will directly benefit ASCCA, and the remaining \$5 will go to the chapter. The committee then discussed the 2018 Legislative Fly -in day and its continued efforts to encourage attendance.

President Rocky Khamenian began the Board of Directors meeting thanking everyone in the room, including the Board of Directors, for their tireless work on behalf of the automotive repair industry, noting how all the combined knowledge and expertise will benefit ASCCA members. "You are all rock stars," Rocky said, "and you all ought to be commended."

February Team Weekend Recap - continued



In his treasurer's report, John Villa highlighted the great progress ASCCA continues to make financially. In his ASC Educational Foundation (ASCEF) report, Chair John Eppstein spoke about partnership opportunities and how the scholarship program benefits students in the automotive industry. He noted that the scholarship process is going to begin soon, and he encouraged the chapters to share the news.

Dave Kusa gave an update on the Connected Cars Committee, which has established a mission statement and committee goals, has begun producing a quarterly digest of important updates on autonomous vehicles, and more.

The Board of Directors voted to offer free educator-level membership to any individual who is an educator/teacher member of California Automotive Teachers (CAT).

Next, in a response to several out-of -state shops expressing interest in joining ASCCA, the board voted to create a new out-of -state membership category.



Finally, the board voted to make Paul Grech an honorary lifetime member of ASCCA, for his years of dedication being an instrumental leader in ASCCA and Chapter 21 in San Francisco. Congratulations Paul Grech!

In adjourning, President Rocky Khamenian thanked everyone for helping to make February Team Weekend fun and successful and expressed his excitement for the year ahead.

Didn't get a chance to attend? Mark your calendar for our next Team Weekend, May 19-20, in Sacramento. Visit www.ascca.com/events for more information!

Announcing ASCCA's 2018 Raffle! Sponsored by AESwave

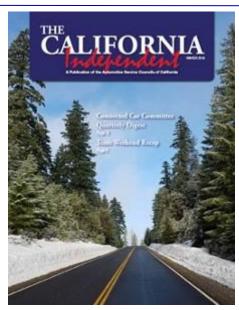
ASCCA is currently selling raffle tickets to win an Autel MaxiSYS ELITE with 2-Year Software Update (MSRP \$4,595.75).

Tickets are \$25 each and the proceeds will benefit ASCCA and your local chapters (\$5 of every ticket sold will go to the local chapter).

The drawing will take place at the May Team Weekend event in Sacramento on Saturday, May 19, 2018.

To read more and buy tickets, go to: https://www.ascca.com/ascca-2018-raffle

You can also purchase tickets at your local chapter meeting.



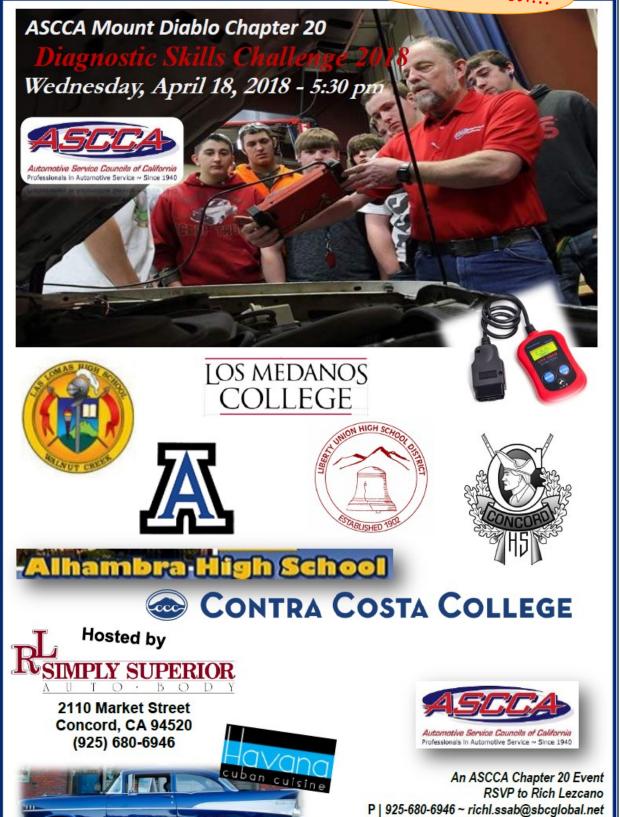
https://www.ascca.com/Files/PDF/Magazines/winter-2018.pdf





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ASCCA Ch 20 Member or Member Employee free Non-member \$20 ~ Students/Instructors free



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Seminar Information

Date: Monday, April 2, 2018 & Tuesday, April 3, 2018

Time: 6:30 p.m. to 10:00 p.m. Each Evening

Instructor: DEAN PARSONS

Location: Auto Electric & Fuel

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Concord, CA 94520 (925) 680-2888

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ATTENDEE 1)	COST per Attendee:	
ATTENDEE 2)	Number of Attendee(s):	
Signature X	Total Amount Due:	
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Attach sheet of additional names if necessary. Invoice and Confirmation will be mailed to the address above.

See editor20 email of February 2, 2018, for above pdf form to fill out



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MARCH 16-18, 2018



Below is a short summary of the January 18, 2018 BAR Advisory Group native Service Councils of California meeting. Dave Kusa also attended and participated in the meeting.

1) DCA News and Updates. Director of the Department of Consumer Affairs (DCA) provided a short update. Comments/discussion surrounded BAR Sunset Review. The issue of unlicensed/unregistered oil changers, tire stores, etc continuing to do business without BAR oversight. This unlicensed activity does not promote consumer protection and does not provide a level playing field for the auto repair industry. DCA should take an active role finding a legislative solution. Also discussed concerns with the amount of time it takes for regulations to be enacted, 5 years is not acceptable.

2) Legislation & Regulations Update:

- a) Legislation. 1) AB 1005 (Citation & Fines)-Requires citations issued by DCA's boards and bureaus containing an order to pay fines also include an order of abatement period granting time for abatement of violation before fine becomes effective; 2) AB 1679 (Auto body)-Replaces current Department of Insurance labor rate and steering regulations with alternative methods and procedures; 3) AB 210 (Heavy-Duty Motor Vehicles)-Requires ARB and BAR to adopt regulations for testing heavy-duty vehicles.
- b) Regulations. 1) Electronic Documents and Consumer Authorization-third 15-day public comment period ends 1/25/18; 2) BAR-97 Specifications-Public hearing on 2/12/18; 3) Training Provider Requirements-Pending DCA-wide formal review; 4) STAR Program Clean-Up-Pending DCA-wide formal review; 5) Exemptions to Repair of Motor Vehicles and Estimate Requirements-Pending DCA Legal preliminary review; 6) ARD Oil Change requirements-Pending Agency review. See link for BAR presentation. https://www.bar.ca.gov/pdf/ Legislation and Regulations Update BAG 01.18.18.pdf
- 3) Cal-VISTA Project. Update provided on the California Vehicle Inspection System Transition Project. The bidders library was recently updated and current. RFP addenda 8 recently published. Final bid due date extended to 2/10/18 due to clarifications to billable test data and substantive changes to design. RFP award to be in June 2018. The BAR anticipates that the contract for new vendor maintenance and operation services (contract transition) will be sometime in November 2018. The BAR-97 Dial-up to IP conversion is a project dependency. Note: The BAR-97 Dial-up support ends-August 31, 2018, SGS (Current Vendor) also provided an update. It was clear that SGS is behind schedule in the transfer of ownership to State-owned data center. See link to both BAR & SGS presentations. https://www.bar.ca.gov/pdf/CALVISTA Project Update BAG 01.18.18.pdf
- 4) OBD Data Check -"Certificate Blocking". Under the current OBD inspection system, BAR has the ablity to gather data and build a vehicle "footprint". BAR is able in "real time" identify potential fraud (e.g. surrogate vehicles & simulators) and block certificate immediately. The goals of certificate blocking is to prevent and discourage fraud, influence behavior for consumers/stations/techs and increase organizational efficiency. If a vehicle is certificate blocked it must go to Referee. Clean plug activity is immediately blocked. The presentation contains charts with certificate blocking results. BAR is pursuing disciplinary actions against licensee offending stations and techs. BAR has established specialized enforcement team for this issue. See link for presentation. https://www.bar.ca.gov/pdf/ OBD Data Check BAG 01.18.18.pdf

Note: BAR is beginning to draft new DAD specifications/regulations to update DAD equipment/software to improve on current fraud prevention. This means that at some point (couple of years) BAR will require smog stations to purchase new DAD equipment from vendors.

- 5) Online License Look Up. BAR is updating its website and making changes. It is in the process of describing disciplinary actions so that consumers can better understand. There were questions of how long a disciplinary action will stay on the BAR website. BAR indicated that they are reviewing the legal issues surrounding time frames. The link to presentation provides examples of the old and revised website displays. https://www.bar.ca.gov/pdf/Online License Look UP Presentation BAG 01.18.18.pdf
- 6) Enforcement Statistics Update. Complaint trends are as follows: Engine Repair & performance 32%; General repair and Maintenance 19%; Auto body 15%; Transmission 9%; Smog 7%; Used car transactions 4%; Vehicle Warranty 2%; Unlicensed activity 2%. See link to Complaint Trends. https://www.bar.ca.gov/pdf/ Enforcement Statistics Update BAG 01.18.18.pdf

The Permanent DTC discussion will be held at the next BAR Advisory Group meeting. The BAR will revise the Sunset Review report where BAR indicated that they were not aware of a shortage of technicians in the industry. In fact, there is a shortage and that will be clarified in the Sunset Review Report.

Next BAR Advisory Group meeting is Thursday, April 19, 2018. Thanks. Jack Molodanof

Chapter 20 appreciates its Associate Members and Branch Members



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the Mobile Air Conditioning Society is the leader in EPA Section 609 Certification and Training Contact Info:

MACS Worldwide 225 S. Broad St Lansdale, PA 19446 (215) 631–7020 www.macsw.org

Refrigerant Recovery, Recycling & Service Procedures

For Mobile A/C Service Technicians

Hans' Training Resources

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Car Quest CTI - Offers technical training 1 class every 2 months, contact your sales representative for more details

Techelp - Doug Mueller offers longer term training to bring your people up to speed with late model electrical systems and classes for smog update and new licensing. Contact Jon Brown: 888-747-8888. Or see his schedule at www.tec-help.com

ATG – Automotive Training Group <u>www.atgtraining.com</u> – Advanced training various topics. 800-233-3182,

RLO Training/Bottom Line Impact Groups www.rlotraining.com

ATI – Autotraining.net – Offers coaching services for shop owners

Elite – Eliteworldwidestore.com – On line and service advisor training

SSF offers European training topics (MZB, BMW, Porsche) https://www.ssfautoparts.com/ Contact Hans Hiller for details.

The ASCCA Advantage







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 - MB FREE LEGAL Service 30 minutes of free legal advice per month for all ASCCA members. A \$225 monthly value. Jack Molodanof (916) 447.0313, jack@mgrco.org, www.mgrco.org.

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Russell Miller, rmiller@repairpal.com, www.repairpal.com

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DID YOU KNOW

Every ASCCA member receives 30 minutes of FREE legal consultation every month on any matter, either business or personal, with our association attorney, Jack Molodanof, Esq.?

If you have a question, call (916) 447-0313 or email jack@mgrco.org.

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MISSION STATEMENT: To provide business resources for our members and to advance the professionalism of the Automotive Repair Industry.

CORE PURPOSE: To elevate and unite automotive professionals and give them voice.

CORE VALUES: Integrity, Compassion, Professionalism, Unity

BHAG: Make the public aware that ASCCA means skilled professionalism and inspired customer trust.

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- 6. To itemize all parts and adjustments in the price charged for services rendered.
- 7. To retain all parts replaced for customer inspection, if so requested.
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