



March 2018 Chapter Reps Report

Help Grow ASCCA & Your Chapter

Do you know a non-member shop that has expressed interest in joining ASCCA? Our ASCCA Liaisons can help! Let us know if you have any hot leads by emailing their shop name and address to liaison@ascca.com, and one of our liaisons will reach out to them and help sign them up!

Meet Your ASCCA Liaisons



Mike Giblin
mgiblin@ascca.com



Larry Moore
lmoore@ascca.com



Photo coming soon
Greg Waters
gwaters@ascca.com



Automotive Service Councils of California
Professionals in Automotive Service - Since 1946
MISSION: To provide business to our members and to advance the professionalism of the Automotive Industry.
CORE PURPOSE: To elevate and elevate automotive professionals and give them the opportunity to advance the professionalism of the Automotive Industry.
CORE VALUES: Integrity, Compassion, Professionalism, Unity
BHAG: Make the public aware that means skilled professionalism and customer trust.
CODE OF ETHICS:
1. To promote goodwill between the motorist and the automotive industry.
2. To have a sense of personal obligation to individual customer.
3. To perform high quality services at a fair price.
4. To play a positive role in the community.
5. To employ only qualified personnel.
6. To use high quality parts and materials.

This issue

- Team Weekend Recap **P.1**
- New Chapter Reps Chair **P.2**
- ASCCA Legislative Day **P.3**
- Upcoming Events **P.4**

February Team Weekend Recap

The last weekend of February, ASCCA leaders, committee members, and corporate partners convened in Sacramento for its first Team Weekend of 2018.

ASCCA President Rocky Khamenian opened the meeting by welcoming those in attendance and leading them in the flag salute. He then inducted ASCCA's newest members since the last Team Weekend, and encouraged them to get involved in the association through committee meetings, Team Weekends, and chapter events.

Following his opening remarks, the Government Affairs committee, chaired by Dave Kusa, met to discuss legislation that ASCCA is monitoring this year, including three bills that Legislative Fly-in Day attendees will be focusing on, including Assembly Bill 1743, regarding career technical training incentive grants; Assembly Bill 2392, regarding vehicle towing and storage bill; and AB 2908, regarding regulatory fee changes for tire recycling. If you want to help promote and protect the automotive industry in our State Capitol, sign up for our Legislative Fly-in Day today at ascca.com/events.

In the Revenue and Benefits Committee, chaired by John Eppstein, members discussed ongoing efforts to sign up new corporate partners and to continue building on the success they had in 2017. Then, John Eppstein and Rocky Khamenian took a

moment to thank ASCCA's corporate partners and presented each in attendance with a special plaque thanking them for their support.

Ending the morning was the Membership Committee, chaired by Mitch Mendenhall. The Membership Committee reviewed the monthly membership and dues reports, noting the great progress they have made over the past few years regarding membership growth. In its efforts to sign up 150-plus new members in 2018, the committee heard reports from ASCCA's membership liaisons, who travel around the state recruiting non-member shops. The liaisons are actively engaging with potential shop owners, attending local chapter events, and calling non-member shops. Next, the committee nominated several members to be members of the month, including Dara Bakhshandeh and David Newkirk of Chapter 24, and Alan Yu of Chapter 42. Congratulations to Dara, Alan, and Dave!

After the Saturday lunch break, Team Weekend attendees were treated to an educational session, led by David K. Fisher of California's Employer's Services and Anthony Raimondo from Raimondo & Associates. David Fisher discussed several topics of interest to auto repair shop owners, including the need for an employee handbook what a good injury and illness prevention program looks like, and making sure that it is compliant.

Jack Scrafield of Chapter 5 Elected New Committee Chair



Congratulations to Jack Scrafield of Chapter 5, who was elected by committee members to serve as the new Chapter Reps Committee Chair. In accepting his election, Jack said he looks forward to continuing the work of the committee in helping to strengthen ASCCA's chapters. Congratulations Jack!

Support ASCEF

ASCEF helps provide educational and training opportunities, scholarships, and endowments in the field of automotive repair and maintenance. By becoming a Cars 4 Career donation center, or simply contributing to one of ASCEF's many scholarship funds. To learn more about how you can help this important cause, visit asc-ef.org.



Anthony Raimondo provided an overview of compliance strategies for minimum wage, overtime, and rest and meal breaks, as well as the important and timely HR topic of sexual harassment prevention and protection.

The next morning, the Chapter Representatives Committee met. The meeting began with the election of a new Chapter Representatives Committee (CRC) Chair, Jack Scrafield of Chapter 5. The committee discussed engaging with colleges and high school teachers and students, an important goal of the CRC. The CRC also discussed the 2018 AESWave Raffle for an Autel MaxiSYS ELITE with a two-year software update. Tickets are \$25 and can be purchased through your chapter. The best thing about the raffle is that \$20 of each ticket sold will directly benefit ASCCA, and the remaining \$5 will go to the chapter. The committee then discussed the 2018 Legislative Fly-in day and its continued efforts to encourage attendance.

Following the CRC meeting, President Rocky Khamenian began the Board of Directors meeting thanking everyone in the room, including the Board of Directors, for their tireless work on behalf of the

automotive repair industry, noting how all the combined knowledge and expertise will benefit ASCCA members. "You are all rock stars," Rocky said, "and you all ought to be commended."

"You are all rock stars, and you ought to be commended."

In his treasurer's report, John Villa highlighted the great progress ASCCA continues to make financially.

In his ASC Educational Foundation (ASCEF) report, Chair John Eppstein spoke about partnership opportunities and how the scholarship program benefits students in the automotive industry. He noted that the scholarship process is going to begin soon, and he encouraged the chapters to share the news.

Though the committee did not meet, Dave Kusa gave an update on the Connected Cars Committee, which has established a mission statement and committee goals, has begun producing a quarterly digest of important updates on autonomous vehicles, and more.

The Board of Directors then proceeded to vote on several

important measures, making positive progress for the association. In its effort to strengthen relationships with industry educators, the board voted to offer free educator-level membership to any individual who is an educator/teacher member of California Automotive Teachers (CAT). Next, in a response to several out-of-state shops expressing interest in joining ASCCA, the board voted to create a new out-of-state membership category.

Finally, the board voted to make Paul Grech an honorary lifetime member of ASCCA, for his years of dedication being an instrumental leader in ASCCA and Chapter 21 in San Francisco. Congratulations Paul Grech!

In adjourning, President Rocky Khamenian thanked everyone for helping to make February Team Weekend fun and successful and expressed his excitement for the year ahead.

Didn't get a chance to attend? Mark your calendar for our next Team Weekend, May 19-20, in Sacramento.

Visit www.ascca.com/events for more information!

Stay Informed. Be Heard.

LEGISLATIVE APPOINTMENTS - PROMINENT GUEST SPEAKERS - INDUSTRY EXPOSURE - LEGISLATIVE/REGULATORY UPDATE

FLY-IN SCHEDULE:

8:00 - 9:00AM WELCOME BREAKFAST
8:30 - 9:30AM GUEST SPEAKERS
9:30 - NOON LEGISLATIVE APPOINTMENTS
NOON - 1:00PM LUNCH ON OWN
1:00 - 2:30PM LEGISLATIVE APPOINTMENTS



AUTOMOTIVE AFTERMARKET INDUSTRY LEGISLATIVE FLY-IN

Coordinated by ASCCA

STATE CAPITOL | TUESDAY, APRIL 24, 2018 | 8:00 AM - 3:00 PM

Join the Automotive Aftermarket Industry For A Day at the Capitol!

The Automotive Aftermarket Industry is joining together for a Legislative Fly-In! Don't miss out on this opportunity to connect with others in the industry. Fill out this registration form and make your travel arrangements. Please don't delay, space is limited! Reservations will be accepted on a first come, first serve basis. Past speakers have included: *Chief, Bureau of Automotive Repair; Governor's Small Business Advocate; Governor's Economic Adviser; Chair, Select Committee on Career Technical Education & Workforce Development; Author AB 2289 (Smog Check); Chair, Senate Transportation & Housing Committee.*

EVENT LOCATION

This year's event will again be held at the Capitol Event Center, located at 1020 11th Street. Located adjacent to the Chops restaurant and Ambrosia Cafe, it is a quick 1 block walk from the Capitol Event Center to the California State Capitol Building.

HOTEL INFORMATION

This year, Legislative Fly-In guests will be on their own to make their hotel arrangements. A walking-distance hotel can be recommended upon request.

Complete Registration Form or [click here for online registration](#)

Name: _____ Chapter: _____
City: _____ Affiliation: _____
E-mail: _____ CellPhone: _____

Yes, I plan to attend the Welcome Breakfast (8 - 9am)

Please schedule appointment with legislators who represent my business and home address.
(The following information is required in order to schedule your legislative appointments.)

Business address: _____

Home address: _____

I will schedule my own appointment with my legislator(s). Find your legislator: <http://leginfo.legislature.ca.gov/>

REGISTRATION DEADLINE:

Registrations must be received by **April 13, 2018** in order for staff to schedule legislative appointments on your behalf.

Please return this form via e-mail or fax to: ayang@amgroup.us OR 916.444.7462 (fax).

Want More Information? Visit www.ascca.com, upcoming events **OR** contact Amenda at 916.924.9054.

Participating associations:





Automotive Aftermarket Industry Legislative Fly-In Day | April 24, 2018

The automotive aftermarket industry is joining together for a Legislative Fly-In! Don't miss this opportunity to connect with others advocating for the industry. Complete your event registration on page 3 and make your travel arrangements today—space is limited! Reservations will be accepted on a first-come, first-served basis. Past speakers have included: Chief of the Bureau of Automotive Repair; Governor's Small Business Advocate; Chair of the Senate Transportation Committee; and more!

This year, ASCCA will focus in the following bills:

AB 1743 (O'Donnell) – Support: This bill would provide funding (\$500 million per year for three additional years) for the CTE Incentive Program.

AB 2392 (Santiago) – Oppose: This bill, among other things, would eliminate certain mechanic lien rights and reduces the amount of storage fees an automotive repair shop can charge for storage. It also requires shops to post Towing Fees and Access Notice signage, even if the shop does not provide towing services.

AB 2908 (Berman) – Oppose: This bill would increase the tire fee up to \$1.00 per tire if the Tire Recycling Fund falls below \$25 million. There is no need to increase tire fees, as there is already a surplus in the Tire Recycling Fund.



Tell Us About Your Events!

Do you have an upcoming chapter event? Let us know so we can help you promote it! Already had a successful event? We'd love to know!

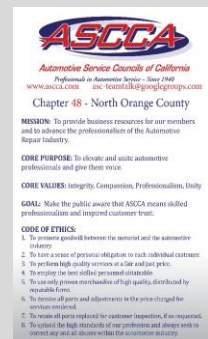
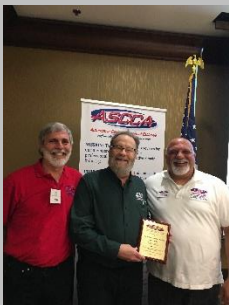
By sharing your insightful ideas, tips, and guest speaker contact information, we can help each other all succeed by providing other chapters with an online resource to help plan future events!

Share your events by emailing them to events@ascca.com.

Show Your ASCCA Pride

Display ASCCA's Mission Statement, Core Values, and Code of Ethics with a custom ASCCA banner. See the order form on the following page for details.

Team Weekend Candid Camera





Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

AUTOMOTIVE SERVICE COUNCILS OF CALIFORNIA Chapter Banner Order Form

ASCCA retractable "pop-up" banner that can be used to proudly display the ASCCA mission, vision, purpose, BHAD and Code of Ethics at all your Chapter events. The banner will be customized with your Chapter number and name.

Banner Details

Dimensions = 47" W x 80" H

An aluminum retractable stand in either silver or black finish with stabilizing feet showcases a 47" W x 80" H full-color printed banner and includes a support bar and tote bag.

Availability: 48-hour turnaround after proof approval during business days.

Shipping: Calculated at Checkout
(Contact the ASCCA office for exact shipping cost.)



Automotive Service Councils of California
Professionals in Automotive Service - Since 1940
www.ascca.com asc-teamtalk@googlegroups.com

Chapter 48 - North Orange County

MISSION: To provide business resources for our members and to advance the professionalism of the Automotive Repair Industry.

CORE PURPOSE: To elevate and unite automotive professionals and give them voice.

CORE VALUES: Integrity, Compassion, Professionalism, Unity

GOAL: Make the public aware that ASCCA means skilled professionalism and inspired customer trust.

CODE OF ETHICS:

1. To promote goodwill between the motorist and the automotive industry.
2. To have a sense of personal obligation to each individual customer.
3. To perform high quality services at a fair and just price.
4. To employ the best skilled personnel obtainable.
5. To use only proven merchandise of high quality, distributed by reputable firms.
6. To itemize all parts and adjustments in the price charged for services rendered.
7. To retain all parts replaced for customer inspection, if so requested.
8. To uphold the high standards of our profession and always seek to correct any and all abuses within the automotive industry.
9. To uphold the integrity of all members.
10. To refrain from an advertisement, which is false or misleading or likely to confuse, or deceive the customer.

Order Information

Chapter # _____ Chapter Name _____

Ship-to Address _____

Payment Information (ASCCA office will provide exact shipping total)

__ # of Banners @\$164.00	=	\$ _____
Shipping	=	\$ _____
Total	=	\$ _____

- Check made payable to ASCCA
- Please charge my: MasterCard Visa Amex Discover

Credit Card Number

Exp. Date

Zip Code

CV2

Name of Card Holder (PRINT NAME)

MAIL TO:

One Capitol Mall, Suite 800
Sacramento, CA 95814

FAX TO:

916-444-7462

QUESTIONS?

CALL: 800-810-4272

2018 AES Wave Raffle

It's time for a new raffle! As we've done in the past, proceeds from this raffle will directly benefit ASCCA, and \$5 of every ticket your chapter sells will go back to your chapter. See the following page for the raffle ticket order form.

The winner will receive an Autel MaxiSYS ELITE with a 2-year Software Update (MSRP \$4,595.75).

Don't miss out on this awesome opportunity!

Upcoming Events – Save the Date!

- **Automotive Aftermarket Industry Legislative Fly-In | April 24**
Join us as we promote the automotive industry in the State Capitol, and help push our legislative agenda to benefit auto repair shop owners.
- **May 2018 Team Weekend | May 19-20**
Embassy Suites, Sacramento
- **ASCCA September Team Weekend | Dates TBD**
San Diego, California
- **ASCCA November Team Weekend**
Embassy Suites, Sacramento



Meet the ASCCA Staff They're Here for You



Gloria Peterson
Executive Director
gpeterson@amgroup.us



Stacey Siqueiros
Vendor Relations Manager
ssiqueiros@amgroup.us



Matt Peralta
Deputy Executive Director
mperalta@amgroup.us



Felicia Price, CMP
Events Manager
fprice@amgroup.us



Nito Goolan
Accounting Executive
ngoolan@amgroup.us



Ryan King
Communications Manager
rking@amgroup.us



Mary Putterman
Membership Services
mputterman@amgroup.us



Sarah Austin
Social and Digital Media Manager
saustin@amgroup.us



Automotive Service Councils of California
Professionals in Automotive Service ~ Since 1940

Generously donated by:



"Diagnostic tools for the
Professional Automotive Technician"

2018 RAFFLE Sponsored by: AESwave

The winner will receive the following item donated by AESwave:
Autel MaxiSYS ELITE with 2-Year Software Update (MSRP \$4,595.75)
Drawing will take place at the May Team Weekend event in Sacramento on
Saturday, May 19, 2018.

Need NOT be present to win, but we hope you are!

Raffle Ticket Price = \$25

Proceeds will benefit ASCCA & Your Local Chapters
(\$5 of every ticket sold will go to your local chapter)

It includes a 2-year subscription and warranty, high resolution screen, docking station, J2534 box, and is supported by Autel US. Since 2009, AESwave has been an authorized reseller for Autel North America.

Plus, we let you choose which VCI to include:

- the Mini VCI or
- the Large VCI with 4-ft cable

Also, at no extra charge, AESwave includes the two cables required to flash BMW F-chassis:

- the BMW Ethernet cable and
- an Ethernet to USB Adapter cable

Payment Information

- Check made payable to ASCCA
 Please charge my: MasterCard Visa Amex Discover

Credit Card Number

Exp. Date Zip Code CV2

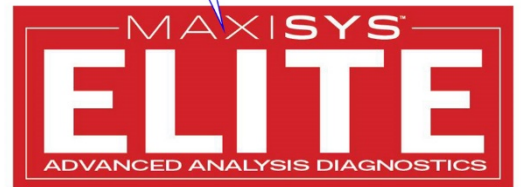
Name of Card Holder (PRINT NAME)

Signature Date Chapter No. (if applicable)

Email Phone

Address Tickets Will Be Shipped

Available from AESwave!



2-YEAR WARRANTY / 2-YEARS FREE SOFTWARE UPDATES
Powered by Autel's fastest quad-core processor to rapidly perform every job from comprehensive diagnostics to advanced ECU programming, the MaxiSys® Elite is faster than any comparable device and offers a larger battery size.



AESwave lets you choose which VCI to include in the kit. Either, the Mini VCI or the large and easy to see VCI with the 4-ft cable.



At no extra charge AESwave includes two cables not included in the kit, but are required to flash BMW F-chassis:
- the BMW Ethernet cable
- and an Ethernet to USB Adapter cable



877-351-9573
Diagnostic tools for the Professional Automotive Technician™

BUY ONLINE!
Visit www.ascca.com

MAIL TO:
One Capitol Mall, Suite 800
Sacramento, CA 95814

FAX TO:
916-444-7462

QUESTIONS?
CALL: 800-810-4272